

OFFICIAL NOTICE AND AGENDA

of a meeting of the North Central Community Services Program Board to be held at North Central Health Care, 1100 Lake View Drive, Wausau, WI 54403, Board Room at 11:30 am on Thursday October 27th, 2016

In addition to attendance in person at the location described above, Board members and the public are invited to attend by telephone conference. Persons wishing to attend the meeting by phone should contact Debbie Osowski at 715-848-4405 24 hours prior to the start time of the meeting for further instructions. Any person planning to attend this meeting who needs some type of special accommodation in order to participate should call the Administrative Office at 715-848-4405.

For TDD telephone service call 715-845-4928.

AMENDED AGENDA

- 1. Call to Order Joint Meeting with Finance, Personnel & Property Committee
- 2. Public Comment for Matters Appearing on the Agenda
- 3. ACTION: Resolution Honoring Joanne Kelly for her 21 Years of Service to the NCCSP Board
- 4. Finance, Personnel & Property Committee Report B. Weaver
 - a. Approval of 9/22/16 Finance, Personnel & Property Committee Meeting Minutes
 - b. Presentation and Review of the 2017 Budget
 - i. ACTION: Approval of 2017 Budget
 - c. September Financials
 - i. ACTION: Accept the Financial Report and September Financial Statements
 - ii. Review Write-Offs
 - d. CFO Report
- 5. Adjourn Joint Meeting With Finance, Personnel & Property Committee
- 6. Consideration of 2017 Budget
 - a. ACTION: Recommend the 2017 Budget for Public Hearing and Consideration for Adoption at the November 17, 2016 NCCSP Board Meeting
- 7. September Financials
 - a. ACTION: Motion to Accept the Financial Report and September Financial Statements as Presented
- 8. Approval of the September NCCSP Meeting Minutes
 - a. ACTION: Approval of 9/22/2016 NCCSP Board Meeting Minutes
- Chairman's Report and Announcements— J. Zriny
- 10. Committee Reports
 - a. Executive Committee Report J. Zriny
 - i. Review Draft Minutes of 10/05/2016 Meeting
 - b. Finance, Personnel & Property Committee Report B. Weaver
 - i. Review Draft Minutes of the 09/22/2016 Meeting
 - c. Human Service Operations Committee Report J. Robinson
 - Nursing Home Operations Committee Report J. Burgener i. Review Draft Minutes of the 09/23/16 Meeting
 - Quality Committee Report
 - i. Review Draft Minutes of the 09/15/2016 Meeting
 - ii. Overview of Organizational Quality Dashboard
 - 1. ACTION: Motion to Accept Dashboard as Presented
- 11. Medical Staff Credentialing B. Schultz
 - a. ACTION: Motion to approve reappointments of Robert Most, Wendell Bell, Chandra Shekar, Gabriel Ticho, Jean Baribeau-Anaya
- 12. CNA Recruitment-Retention Compensation Strategy
 - a. ACTION: Implement CNA Wage Increase Proposal as Recommended
- 13. Update on Tri-County Agreement Discussions M. Loy
- 14. Update on Investigation M. Loy
- 15. 2016 Operational Objective Progress M. Loy
- 16. Amend the NCCSP Bylaws to Include the Collaborative Care Quality Committee
 - a. ACTION: Amend the NCCSP Bylaws Article 7, Sections 7.1 and 7.2 to add the Collaborative Care Committee as a Standing Committee of the NCCSP Board as Presented
- 17. CEO Report M. Loy
- 18. Discussion and Future Agenda Items for Board Consideration or Committee Assignment
- 19. Adjourn

Presiding Officer or Designee



RESOLUTION

SERVICE OF

JOANNE KELLY MARATHON COUNTY

WHEREAS, Joanne Kelly has served North Central Health Care with dedication, distinction and honor for 21 years; and

WHEREAS, Ms. Kelly was appointed to the North Central Community Services Program (NCCSP) Board March 1995 to represent Marathon County; and

WHEREAS, Ms. Kelly has served on the NCCSP Board of Directors, the Human Services Operations Committee and Quality Committee, serving as Chair of the Board from 2004-2006; and

WHEREAS, Ms. Kelly's services to the Board have been of utmost dedication and effort to assure North Central Health Care provides excellent quality services, in a cost-effective manner, to the citizens of Langlade, Lincoln and Marathon Counties;

NOW, THEREFORE, BE IT RESOLVED that the North Central Community Services Program Board, assembled on the 27th day of October 2016, does hereby honor Joanne Kelly for her years of service and express our gratitude for her efforts on behalf of its consumers, families and staff.

Jeff Zriny, Chair	Michael Loy, Interim CEO
NCCSP Board of Directors	North Central Health Care









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North Central Community Services Program Board Members;

With great privilege, I present the 2017 North Central Health Care budget for your review. The budget document this year is greatly expanded to provide far greater detail than we've ever provided as we continue to increase our transparency to those we serve. I expect this effort to only be the start as we will continue to build on the quality of our budgeting process in coming years. I want to commend our leadership team and specifically Brenda Glodowski, our Chief Financial Officer for their dedication to working with me in solving a tough budget problem. Please spend time reviewing next year's budget, as there are many significant issues we face at this point in our history where great leadership is needed.

In 2017, we have the opportunity to celebrate serving our community for 45 years as North Central Health Care. As many of you know, our full history in Marathon County stretches back over 120 years. Despite this important milestone and a very rich history, our organization faces many challenges in regards to our future. We have our relationship with our partners to better define, a need for modernization of our capital to deliver healthcare in a rapidly changing world and finding ways to expand our services to meet the growing and changing needs of our community.

These challenges, while as significant as they are, are coming at the same time revenue resources continue to be restrained from federal, state and local government payment sources. Our 2017 budget clearly shows these pressures. The leadership challenge we face is knowing how we can simultaneously attend to our present day challenges while adapting to limited and changing reimbursement practices. Together we can achieve success to thrive in this new environment by continuing to focus on working collaboratively.

Our point in history may be difficult, but it is only a moment in time, and our future remains compelling. It has been said that people often overestimate what they can accomplish in one year but underestimate what they can accomplish in 10 years. Working each day in an organization where lives are enriched and fulfilled is a great foundation and inspiration. We've accomplished a lot in our 45 years and have only started to unlock the potential we can grasp in the next 10 years. This budget is only one year, but it will be an important year of transition for NCHC.

As an organization, we are on a stage of what our future will become. I'm confident about our future prospects because our culture will be focused on doing the right things, working to the very best of our abilities and caring for people. North Central Health Care is who we are because of the people who work here. Caring people find a way to care for other people and the people who care deeply work at NCHC. Together, with this vision, we will shine brightly for this community. We are to shine not so that we can admire our own brightness, but so that we hold a beacon of hope for the community. If we have ever been great, it is only because we have longed to help make others great. In all of the challenges of the day and uncertainties presented to us, we will make a difference in 2017 as we have for so many years before.

Thank you for your commitment to NCHC. I look forward to working together in 2017!

Michael Loy, Interim CEO North Central Health Care

EXECUTIVE SUMMARY

The overall 2017 Proposed Budget reflects an operational increase of 1.86%, or \$1,134,653. The proposed budget reflects a significant increase to the Human Services Operations and a decrease to the Nursing Home. An overview regarding changes to these programs, as well as overall organization assumptions, is outlined in the following.

REVENUE

The nursing home census continues to struggle. The 2017 budget proposes a decrease again to the census, going from 210 per day in the 2016 budget to 203 per day in 2017. The decrease in census also impacts an unfavorable change in payer mix. The result of these changes is a decrease in revenue of \$760,000. Rehab Services is also impacted by the decreasing census, resulting in decreased revenue and expenses for this area. Included is potential revenue of \$100,000 as North Central evaluates forming a commission for MVCC later in 2017. There is an increase in Medicaid rates from 2016 to 2017 budget, as well as a 5% increase in self pay rates.

Another significant change impacting the nursing home is the reallocation of the Pharmacy. The Pharmacy, for many years, had predominately provided services for the nursing home residents; therefore, the Pharmacy had been included with the nursing home. However, over the past couple of years, there has been a shift in the programs that prescriptions are being filled for. As the nursing home census has declined, so has the volume of prescriptions. More prescriptions are being filled for the hospital as the volumes increase in that area. With the addition of the Crisis CBRF and Lakeside Recovery, there are increased volumes for these areas as well as the Pharmacy moving to a new packaging system later in 2016. It will result in increasing the number of clients from Community Treatment using the Pharmacy. Finally, the level of employee prescriptions being filled continues to increase. While the overall number of prescriptions being filled remains consistent, the programs they are being filled for is changing. As a result, the Pharmacy is being allocated between the Nursing Home and Human Services Programs. This contributes to a decrease in revenue and expense for the nursing home and an increase in the Human Service Programs of just over \$2,000,000.

The hospital census remains at 14 per day, which is consistent with 2016. There is an increase in revenue of approximately \$150,000 due to an increase in the Medicaid rate for the hospital. Outpatient and Psychiatry are budgeted based on authorized staffing. These areas continue to recruit for providers. Community Treatment continues to see significant increases in revenue due to the increased number of contracted providers. This results in increased expense as well as increased revenue. Overall, this program is seeing a revenue increase of about \$1,700,000. This is the program that receives both the state and federal shares of the Medicaid rates due



to being a regional program. Therefore, there continues to be a lesser need for Base County Allocation (BCA) in this program, so funds from this can be used by other programs. Residential Services is increasing revenue, approximately \$198,000, due to an increase in clients in one of the locations.

Beginning in 2017, the Maintenance of North Central Health Care is being transferred to Marathon County. This results in 12.5 FTE's moving from NCHC's budget as well as all utility costs. Marathon County will maintain the leased space, so lease payments that had been paid to NCHC will go to Marathon County. The revenue and expense for the leased space will no longer be in NCHC's budget. In addition, the amount of levy from Marathon County was decreased by the amount of the transition, which is \$1,684,683. North Central Health Care will continue to recognize the expense for maintenance and utilities so the true cost of programs is adequately reflected. The offset of the expense is recognized as an in-kind match from Marathon County. The allocation of the expense in all programs is recognized by the exact amount in revenue as an in-kind match. The revenue for 2017 reflects the shift from Marathon County Levy to Marathon County Match.

As indicated above, the levy from Marathon County decreases by \$1,684,683. There is an increase of \$475,000 added back in, which represents the amount that Marathon County had earmarked in 2016 for expansion of mental health programing. The net change in this levy is a decrease of \$1,209,683. Langlade County has decreased levy by \$26,640 due to requested decrease in Crisis Services and Lincoln County increased levy by \$20,953 which represents 3%.

EXPENSES

The 2017 salary budget represents a decrease \$497,430 compared to 2016 budget. The 2017 budget does not include salary increases for staff. The only adjustments being proposed at this time is to adjust nursing assistant rates due to increased competition and shortage of workforce. This amounts to \$137,000. There is a decrease of 16.46 FTE's from the 2016 budget. This decrease includes the 12.5 FTE's that are being transferred to Marathon County. The support areas decreased FTE's by 20.61 FTE's and the direct areas increase FTE's by 4.15. The change in the 4.15 FTE's is a decrease of 6.54 FTE's in the nursing home and an increase of 10.69 FTE's in the Human Services Programs. The decreases in support areas for staffing help to offset some of the increases needed in direct care areas. Crisis Services has made significant changes to service delivery, including increasing number of staff as well as increasing the level of a number of staff from paraprofessional to professional. The additional staff and salary changes in Crisis amount to \$525,000.



Overall benefits for 2017 increase \$146,000 compared to 2016. Health insurance is the most significant increase, which is \$300,000. The WI Retirement System contribution increases by .40% in 2017, with the employee contributing .20% and the employer contributing .20%. The impact of this change is about \$61,000. Workmen's compensation and unemployment are anticipated to decrease in 2017.

The budget for state institutes increases by \$200,000 going from \$800,000 to \$1,000,000. This is an area that is unpredictable, and continues to see an increase as the number of diversions continues to increase.

As indicated earlier, utilities decreases for the leased space as Marathon County will be managing those areas. The contract services show an increase due to maintenance and utilities being contracted by Marathon County. The amount of this contract is \$1,685,623,

In past years, the budget would have a contingency fund. For 2017, due to funding shortfalls, there is not a contingency fund built in.

SUMMARY

Although the 2017 budget is balanced, it is not balanced between the Nursing Home and the Human Services Program. The nursing home does show a loss, which will impact Marathon County Fund Balance for the nursing home. It has been indicated in the past two budget cycles that the viability of a status quo budget is not likely beyond 2016. The organization is struggling in 2016, and a number of cost reductions have been made to slow down the impacts of decreased funding. With the anticipation of a new three county agreement by the end of 2016, the plan going into 2017 will be the dedication to preparing an effective 3 to 5 year strategic plan in partnership with Langlade, Lincoln and Marathon counties to move the organization forward.



North Central Health Care's mission is to compassionately serve the community through accessible, specialized care. Our vision is to be the leading provider of a fully integrated continuum of care, delivering quality, innovative services in a fiscally responsible manner.

The North Central Community Services Program is a governmental organization established by the counties of Langlade, Lincoln and Marathon, and is governed by a Board of Directors under Wisconsin State Statutes 51.42/.437 to provide for services individuals with mental illness, alcohol or drug dependencies and for developmental disabilities. The Program operates

North Central Health Care (NCHC), with its main campus in Wausau, and centers and offices located in Merrill, Tomahawk, and Antigo.

North Central Health Care offers several programs for mental health needs including outpatient, community treatment and inpatient services. For those in need of substance abuse treatment and support, services are offered through outpatient, substance abuse day treatment and detoxification services. Vocational, life skill training, early intervention, housing and care management services are available for developmentally disabled individuals.



In addition to these services, NCHC provides adult protective services and aquatic physical therapy, as well as operates Mount View Care Center, a skilled nursing facility on the main campus in Wausau. With a licensed capacity of 220 residents, Mount View Care Center serves individuals in need of short term rehabilitation, post acute care with complex physical needs, ventilator dependent care, long term skilled nursing care, and those in need of specialized nursing care for dementia, psychiatric and neurological diseases, or behavioral needs.

In keeping with our mission and vision, we have established Core Value Standards of Behavior – Collaboration, Integrity, Continuous Improvement, Service Excellence, and Accountability. Adhering to these expected behaviors will allow North Central Health Care to

- ...become the very best place for residents and clients to receive care,
- ...become the very best place for employees to work,
- ...continue to grow in our contributions to the communities we serve.

Wausau Campus

1100 Lake View Drive Wausau, Wisconsin 54403 715.848.4600

Merrill Center

607 N. Sales Street, Suite 309 Merrill, Wisconsin 54452 715.536.9482

Mount View Care Center

2400 Marshall Street Wausau, Wisconsin 54403 715.848.4300

Antigo Center

1225 Langlade Road Antigo, Wisconsin 54409 715.627.6694



NORTH CENTRAL COMMUNITY SERVICES PROGRAM **BOARD OF DIRECTORS**

Last Name	First Name	County	Joined Board	Background
Balk	Randy	Marathon	Feb-16	· President/CEO Intercity State Bank
Benson	Dr. Steve	Marathon	May-16	· Psychologist · Clinical and Consulting Psychology
Bliven	Ben	Marathon	Feb-16	· Chair, Quality Committee · Captain, Wausau Police Department
Burgener	Jean	Marathon	Aug-06	 Chair, Nursing Home Operations Committee Retired VP of Post Acute Care-Aspirus Licensed Nursing Home Administrator
Matucheski	Holly	Langlade	Apr-12	· Retired Langlade County Public Health Officer · Langlade County Board Supervisor
Metter	Bill	Marathon	Oct-10	· Retired, Information Technology expert · Retired, Clergy
Miller	Bill	Marathon	May-14	· Retired auditor · Marathon County Board Supervisor
Norrbom	Dr. Corrie	Marathon	Oct-16	 Primary Care Physician WIPPS Health Policy Fellow Medical College of WI Faculty Navigator
Parks	Scott	Marathon	Feb-16	· Sheriff, Marathon County
Robinson	John	Marathon	Jul-07	 Chair, Human Services Operations Committee Extensive experience with DNR Marathon County Board Supervisor
Rusch	Greta	Lincoln	Apr-14	· Retired Lincoln County Public Health Officer · Lincoln County Board representative
Stowe	Robin	Langlade	Apr-16	· Langlade County Corporation Counsel
Weaver	Robert	Lincoln	Apr-12	· Chair, Finance Committee · Retired Plumbing Contractor · Lincoln County Board Supervisor
Zriny	Jeff	Marathon	Apr-14	· Chair, NCCSP Board of Directors · Retired President/CEO, Current Director, Wausau Region Chamber of Commerce · Retired, Health Insurance Executive · Marathon County Board Supervisor

2015 INDIVIDUALS SERVED BY COUNTY

SERVICES	MARATHON	LINCOLN	LANGLADE	2015 TOTALS
Inpatient Psychiatric Care	690	103	90	891 PEOPLE TOTAL PATIENT DAYS: 5,153
Community Treatment (Comprehensive Community Services & Community Support Program)	469 Contacts: 67,366	87 7,985	75 5,781	631 PEOPLE TOTAL CONTACTS: 81,132
Community Corner Clubhouse	175	\	\	175 PEOPLE TOTAL VISITS: 6,048
Outpatient Services (Counseling & Psychiatry)	Counseling: 1,014 Psychiatry: 1,402 Appointments: 9,428	347 238 3,319	407 142 2,785	COUNSELING TOTAL: 1,768 People PSYCHIATRY TOTAL: 1,782 People APPOINTMENTS TOTAL: 15,532
Residential Care	50	\	\	50 PEOPLE TOTAL PATIENT DAYS: 5,388
Substance Abuse Day Treatment	41	5	12	58 PEOPLE
Medically Monitored Treatment for Drug & Alcohol Addiction	38	3	3	44 PEOPLE TOTAL PATIENT DAYS: 863
Driving with Care	17	\	\	17 PEOPLE TOTAL VISITS: 578
Inpatient Detoxification	47	5	3	55 PEOPLE TOTAL PATIENT DAYS: 201
Outpatient Services (Substance Abuse)	1,117	355	367	1,839 PEOPLE
OWI Assessments	676	133	81	TOTAL ASSESSMENTS: 890
Crisis Stabilization	197	25	14	236 PEOPLE TOTAL PATIENT DAYS: 1,616
Mobile Crisis Care	3,688	127	61	TOTAL ASSESSMENTS: 3,876
Youth Crisis Care	93	17	9	119 PEOPLE TOTAL PATIENT DAYS: 121
Adult Day Services	68	\	37	105 PEOPLE TOTAL PATIENT DAYS: 17,683
Birth to Three	356	63	38	457 PEOPLE TOTAL APPOINTMENTS: 8,951
Children's Long Term Support	\	39	22	61 PEOPLE TOTAL APPOINTMENTS: 1,291
Prevocational Services	127	\	38	165 PEOPLE
Residential Services	58	\	\	58 PEOPLE TOTAL PATIENT DAYS: 6,250
Transportation	740	\	\	740 PEOPLE
Adult Protective Services	624	146	125	895 PEOPLE
Aquatic Services	Clients: 454 Appointments: 4,560	15 149	5 51	474 PEOPLE TOTAL APPOINTMENTS: 4,760
Post-Acute Rehabilitation	298	1	2	301 PEOPLE TOTAL PATIENT DAYS: 16,809
Dementia Care	163	\	\	163 PEOPLE TOTAL PATIENT DAYS: 36,107
Long Term Care	129	\	\	129 PEOPLE TOTAL PATIENT DAYS: 23,123

2017 OPERATIONAL PLAN

In the absence of an overall strategic plan, NCHC must remain focused on core priorities to move the organization forward in unchartered waters. The 2017 Operational Plan was developed from listening to our partners, knowing our patients and watching the evolving healthcare landscape to determine our navigation. We are making a commitment to these three broad operational objectives: Advancing Service Excellence, Complex Care Delivery and Electronic Medical Record Interoperability. Success in these three areas will make us a better community partner, improve quality, create a great place to work, and set NCHC up for long-term financial viability. In 2017, we hope to create a broader longer term strategic plan with our three partner counties once a new agreement is in place. Future Operational Plans will cascade from such a plan.

ADVANCING SERVICE EXCELLENCE

Develop the talent to deliver Person Centered Care and proactively meet community needs.

- 1) Role clarity and job specific competency
- 2) Advance leadership development
- 3) Improve employee recruitment and development
- 4) Deployment of Collaborative Care Model

COMPLEX CARE DELIVERY

Strengthen the availability and diverse expertise of complex behavioral health, developmental disability and skilled nursing services

- 1) Develop clinical career track development encompassing deployment of best-practices and advancement of clinical competency
- 2) Enhance clinical coordination between programs to ensure effective transitions of care
- 3) Provide leadership in development of community based substance abuse strategies
- 4) Redevelop physical environment to meet changing complex care delivery needs

ELECTRONIC MEDICAL RECORD INTEROPERABILITY

Enhance clinical and financial integration within the electronic medical record (EMR).

- 1) Deliver on meaningful use requirements to exchange information with patients and other healthcare providers
- 2) Staff technology proficiency is further developed and validated
- 3) Systems communicate effectively to inform clinical decision making and patient care coordination
- Data is interfaced, processed, managed and easily accessed for evaluation and outcome reporting

ORGANIZATION DASHBOARD

Excellence in quality can only be achieved when all levels of the organization share the same goals, effectively measure performance against those goals and consistently perform their work in a way that contributes to those goals. The **purpose** of measurement is to:

- ✓ Assess the stability of processes and outcomes to determine whether there is an undesirable degree of variation or a failure to perform at an expected level,
- ✓ Identify problems and opportunities to improve the performance of processes,
- ✓ Assess the outcome of the care provided, and/or
- ✓ Assess whether a new or improved process produces improved outcomes.

Setting clear quality outcome goals provides the focus and clear direction that is necessary for the efficient and effective achievement of those goals. This is achieved through the following:

- Clearly defined Organizational Goals in each of the Quality domains (Service, Clinical, Financial, People, Community),
- ✓ A system for cascading the Organizational Goals to clearly defined and measurable goals
 pertaining to the individual functional responsibility at all levels of the organization,
- ✔ The incorporation of comparative data to effectively assess current performance, and
- ✓ A performance system that holds individuals accountable to the achievement of these goals.

2017 PROPOSED ORGANIZATION DASHBOARD

NORTH CENTRAL HEALTH CARE OVERALL DASHBOARD

FISCAL YEAR: 2017 - PROPOSED

PRIMARY OUTCOME GOAL	Continuous Improvement Target	Benchmark	Û Ū	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	YTD	2016 YTD
					PEC	PLE											
Vacancy Rate	5-7%	N/A	Û														6.0%
Retention Rate	75-80%	N/A	①														N/A
					SER	VICE											
Patient Experience: % Top Box Rate	77%-88%	N/A	む														70.30%
					CLIN	IICAL											
Nursing Home Readmission Rate	11-13%	17.3%	û														11.0%
Psychiatric Hospital Readmission Rate	9-11%	15.5%	û														10.6%
AODA Relapse Rate	36-40%	40-60%	Û														N/A
					COMN	UNITY	7										
Access to Behavioral Health Services	90-95%	NA	仓														80%
					FINA	ANCE											
*Direct Expense/Gross Patient Revenue	60-64%	N/A	û														66%

KEY: Û Higher rates are positive

Lower rates are positive

Target is based on improvement from previous year performance or industry benchmarks.

^{*} Monthly Rates are Annualized

DASHBOARD MEASUREMENT OUTCOME DEFINITIONS AND DETAILS

PEOPLE

Vacancy Rate

Total number of vacant positions as of month end divided by total number of authorized positions as of month end.

Retention Rate

Number of employees who left during a period divided by the total number of employees at the end of a period.

SERVICE

Patient Experience: % Top Box Rate

Percent of level 9 and 10 responses to the Overall satisfaction rating question on the survey. Benchmark: HealthStream 2016 Top Box data

CLINICAL

Nursing Home Readmission Rate

Number of residents re-hospitalized within 30 days of admission to nursing home / total admissions. Benchmark: American Health Care Association/National Center for Assistive Living (AHCA/NCAL) Quality Initiative

Psychiatric Hospital Readmission Rate

Percent of patients who are readmitted within 30 days of discharge from the Inpatient Behavioral Health hospital for Mental Health primary diagnosis. *Benchmark:* Agency for Healthcare Research and Quality

AODA Relapse Rate

Percent of patients completing the 21 day Medically Monitored Treatment program and/or Outpatient Day Treatment program who self-report using substances within 6 months. Benchmark: National Institute of Drug Abuse and British Medical Journal

COMMUNITY

Access to Behavioral Health Services

Percent of clients obtaining services within the Best Practice timeframes in NCHC programs.

- Adult Day Services within 2 weeks of receiving required enrollment documents
- Aquatic Services within 2 weeks of referral or client phone requests
- Birth to 3 within 45 days of referral
- Community Corner Clubhouse within 2 weeks
- Community Treatment within 60 days of referral
- Outpatient Services within 14 days of referral
- Prevocational Services within 2 weeks of receiving required enrollment documents
- Residential Services within 1 month of referral

FINANCE

Direct Expense/Gross Patient Revenue

Percentage of total direct expense compared to gross revenue.

STRATEGIC COST REDUCTION INITIATIVE

At the end of June 2016, NCHC had an operational loss of \$1,614,692 and if the trend had continued the loss could have reached as high as \$3,854,000. While significant, the losses were localized to a few primary areas. All other programs were almost without exception within or below budget targets especially when the impact of health insurance is factored into their direct expenses. Here were the key drivers:

KEY DRIVERS	YTD LOSS	PROJECTED	
(1) Nursing Home Census	(\$428,335)	(\$1,100,000)	
(2) Health Insurance	(\$669,606)	(\$1,300,000)	
(3) State Institutes	(\$489,892)	(\$980,000)	
(4) Other Inpatient Institutes	(\$358,445)	(\$500,000)	
(5) Increased Crisis Services	(\$337,634)	(\$480,000)	
Totals	(\$2.283.912)	(\$4.360.000)	

During the same time frame of dealing with the current year operational loss, the 2017 Budget's initial forecasts indicated we had a \$4,000,000 cost to continue gap to close. Clearly something had to be done. Cost avoidance wasn't the only answer, we need long-term cost reductions without impacting services. The leadership team at NCHC engaged in a Strategic Cost Reduction Initiative to reduce costs for 2016 with a target of \$750,000 in reduced expense and "green dollar" savings target of at least \$1,500,000 in the 2017 Budget. Six task force teams were created and given at least \$10 million of NCHC's \$60 million annual expense budget to work with to find reductions.

DIRECTIONS TO TASK FORCE TEAMS IN ACHIEVING STRATEGIC COST REDUCTION

- 1. All open positions will be re-evaluated by the Senior Team effective immediately.
- 2. The focus will be on immediate cost reduction but we will be applying a similar process to the revenue component of our budget at a later time. Cross-functional Task Force Teams have been established and will be expected to accomplish the following:
 - a. \$1.5 million ongoing structural annual expense reduction (Green Dollar Savings) to be implemented no later than 9/1/16. These are permanent reductions that will not be replaced in the 2017 budget. Each Team is required to identify \$250,000.
 - Green Dollar Savings: You will stop "writing a check for" something. Green dollar savings is not avoidance of expenses. Green Dollar examples: permanent payroll reduction, vendor contracts renegotiated to a lower amount, rentals, supplies, budgeted transportation expenses reduction, travel expense reduction.
 - b. \$300,000 savings/cost avoidance realized prior to the end of the year (hit the books before the end-of-year) and must be implemented by 9/1/16. Only guaranteed cost reductions will be counted for this project (Each Team is required to identify \$50,000).

An example would be canceling a conference and eliminating the expense.

RULES FOR THE TEAMS

- 1. All programs are expected to contribute to the targeted reductions even if under budget.
- 2. Team members are expected to actively participate in this process. Open and positive communication and attitude about the strategic cost reduction process is expected.
- 3. Reductions in services provided are not allowed.
- 4. No dollar amount is too small to consider. They all add up. Task force members should explore all areas of costs. Staffing, supplies, purchased services, and programs should be reviewed for potential savings opportunities.

- 5. To achieve the overall target, some staffing reductions may be necessary. If cost reduction is identified through staff reductions, the Task Force will be required to detail how quality will be impacted. When evaluating potential staff reductions, the dialog should be directed at functions and positions not people.
- 6. To qualify as a strategic cost reduction, all savings must be in green-dollar savings.
- 7. Final recommendations will be presented to the Leadership team for input.
- 8. Co-Chairs will be elected by each team and will share the leadership duties.
- 9. Co-Chairs will have to submit a weekly progress report of the task force's activities in an email to the Executive team by Friday of each week.
- 10. The Executive team is committed to clearing the deck in terms of meetings or other priorities in the next two weeks to enable your task force teams to come together to accomplish the objective. Task forces must meet 2-3 times weekly for purposes of achieving the goal.

IMPLEMENTATION AND MONITORING INSTRUCTIONS

- 1. You will continue to work in your teams along with your Executive sponsor. For each reduction you've recommended, please make sure you document on your spreadsheet the current baseline expenditure for the line item, forecasted expenditure assumption and reduction target. It is important to document the assumptions and numbers you were working off of.
- 2. For the \$50,000 cost avoidance targets, make sure you are using the 2016 re-forecasted budget as your baseline budget amount before reductions.
- 3. For the \$250,000 green dollars savings, make sure you are using the 2016 original budget which will be the baseline for the development of the 2017 budget. Brenda will be working with each of the teams to solidify these green dollar savings into the 2017 budget and when she confirms your number for use in the 2017 budget, you can use it.
- 4. In addition to the reductions there will be no new expenditure overruns in new line items.
- 5. Implementation of an item will be the responsibility of the program leader. It is not considered implemented unless the Senior Executive and Co-Chairs sign-off on the implementation.
- 6. As we monitor the implementation, if you are unable to hit a reduction target, you will have to find an off-setting reduction in your program budget.

Strategic Cost Reductions for both cost avoidance in 2016 and green dollar savings for 2017 were achieved by the Task Force teams. The 2017 green dollar savings are summarized on the next page and are incorporated into the 2017 budget.



STRATEGIC COST REDUCTION ITEM	AMOUNT
Employment Specialist (.20)	\$7,488
Salary changes due to turnover	\$38,582
Pharmacist (.25)	\$32,370
Residential Worker (.40)	\$23,442
OT (.10)(B-3)	\$8,023
Transition Care Nurse (1.0) (NH)	\$72,509
Administrative Assistant (1.0) (NH)	\$31,990
Restorative LPN (.80) (NH)	\$37,973
Employee Partnership Cord. (.10)(NH)	\$6,716
Driver (.40) (NH)	\$9,860
Scheduler (.10) (NH)	\$3,575
Clinical Supervisor (.20) (OP)	\$14,676
Referral Coord. (.20) (Antigo/Merrill)	\$9,464
RN (.20) (Psychiatry)	\$11,232
AODA Counselor (1.0) (OP)	\$47,528
Nurse Practitioner (1.0) (Psychiatry)	\$94,598
Clinical Trainer (1.0) (IT)	\$62,400
Cashier (.10)(Business Operations)	\$3,263
Clerical (.15) (Business Operations)	\$4,896
Community Behavior Liaison (1.0)	\$54,891
Patient Account Rep (.20)	\$6,626
Life Enrichment Coord (.10) (PAC)	\$4,391
Administrative Asssitant (.40) (Health Information)	\$12,272
Client Position (.75)(Housekeeping)	\$13,650
Phlebotomist (1.125) (Quality)	\$35,988
Overtime (implement Onshift)	\$71,017
SUBTOTAL- WAGE RELATED REDUCTIONS	\$719,420
Reduce employee recognition items	\$27,000
Reduce drugs-change insulin formulary	\$53,807
Reduce supported housing expense	\$75,000
Reduce usage of Trempealeau County institute	\$235,000
Reduce contracted services	\$129,484
Reduce equipment rental	\$38,500
Reduce advertising	\$24,200
Decrease nursing home licensed beds by 20	\$18,000
Other general program reductions	\$193,370
SUBTOTAL-OTHER EXPENSES	\$794,361
TOTAL STRATEGIC COST REDUCTIONS	\$1,513,781





2017 BUDGET & FINANCIAL STATEMENTS

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DEFINITION OF TERMS

Self-Pay: Funding received from the patient.

Medicare: Medicare is a federal governmental program, providing funding for the elderly and qualified disabilities.

Medicaid: Medicaid is a state governmental program, providing funding for those with lower income. Medicaid may include care services and also managed care, such as Family Care.

Insurance: Funding from commercial insurance.

WIMCR (WI Medicaid Cost Reporting): Additional Medicaid funding available for specific programs intended to offset some of the Medicaid deficits in governmental organizations. This funding is available for certified programs in governmental organizations.

Supplemental Payment: Additional funding available for nursing homes intended to offset some of the Medicaid deficit. This funding is only available to governmental nursing homes.

AODA Block Grant (Alcohol and Other Drug

Abuse): Funding used for alcohol and substance abusers, prevention and intervention programs, and programs and services for women and youth; 20% of funds must be used for prevention programming and at least 10% must be expended on programs and services designed for women. It is also known as SAPTG (Substance Abuse Prevention and Treatment Block Grant).

MH Block Grant (Mental Health Block Grant):

Funding used in mental health priority program areas, which may include Community Support Programs, Supported Housing, Jail Diversion, Crisis Intervention, Family and Consumer Peer Support and Self-Help, Programs for Persons with Mental Illness and Substance Abuse Problems, and Community Mental Health Data Set Development.

IDP Funds (Intoxicated Driver Program):

Funding used to cover costs resulting in unanticipated deficits in the county's IDP funding.

CST Expansion (Coordinated Service Teams):

Funding used to expand mental health services to youth and families.

Certified MH Program (Certified Mental Health):

Funding used for the purpose of matching funds to federal financial participation for Medicaid-covered services provided by a program that is certified by the department under DHS 34, Subpart III (Crisis Intervention); DHS 36 (Comprehensive Community Services); or DHS 63 (Community Support Services).

85.21 Transportation Grant: Funding used to provide transportation to elderly and disabled residents of Marathon County.

Children's LTS (Children's Long Term Support):

Funding used to provide a range of different services for children who are living at home or in the community and have substantial limitations in multiple daily activities as the result of developmental disabilities, severe emotional disturbances, and/or physical disabilities.

Family Support (Family Support for Families Who Have a Child with Severe Disabilities-FSP):

Funding used for families of a child with severe disabilities to purchase goods or services not funded through other sources that will enable the child to reside with his/her parent(s), reduce stress in the family, and avoid out-of-home placement. This is limited to \$3,000 per family annually.

APS Grant (Adult Protective Services): Funding used for Adults-At-Risk (AAR) programming and Adult Protective Services (APS), encompassing core services such as response and reporting of alleged abuse, neglect, or exploitation; short term protective interventions, court-required reviews, and longer term case management if required by certain circumstances. Also includes Elder Abuse/Neglect Funding (EAN) which provides funding for direct services to victims of elder abuse, neglect, self-neglect, and/or financial exploitation through the provision of early intervention services for individuals being identified as being at risk.

Birth To Three Grant: Funding used for development administration and provision of early intervention services to eligible infants and toddlers with disabilities and their families.

OWI Surcharges (Operating While Intoxicated):

Funding received for providing court-ordered assessments to OWI offenders.

COP (Community Option Program): Funding of last resort to conduct assessments, develop care plans, and to provide community-based services to individuals who otherwise would be at risk of institutional care.

IMD-OBRA (Institute for Mental Disease/Special Relocation Funds): Funding used to pay for the cost of community-based care and services to any person who has a mental illness and is 22 through 64 years of age at the time the person is relocated from an institution for mental disease (IMD) or a Medicaid-certified nursing facility (NF) in accordance with the requirements of s. 46.268 Stats.

DVR (Division of Vocational Rehabilitation):

Funding used to coordinate supported employment services for individuals with mental illness.

Contracted Services: Funding provided through a contract. This could be a contract with an organization, another county, a provider, etc.

Other: Other sources of funding included in direct service programs related to their programs. This could include such items as donations, reimbursement for meals provided in programs such as Day Services, or other funding related to a specific program.

Allocated Revenue: Revenue received in overhead programs and allocated to revenue generating programs. This includes such items as medical record sales, rebates, purchasing discounts, cafeteria sales, interest income, etc.

Base County Allocation: This is also referred to as Community Aids. This is funding from the State as additional funding for programs providing services to those funded by Medicaid. This may be used as required Medicaid Match and/or to help offset Medicaid deficits.

County Appropriations (Tax Levy): Funding received directly from the sponsoring counties.



2017 COMBINING STATEMENT OF REVENUE & EXPENSES

	2017 BUDG	ET:		2016 BUDG	ET:	
	TOTAL	HUMAN SERVICES OPERATIONS	NURSING HOME	TOTAL	HUMAN SERVICES OPERATIONS	NURSING HOME
REVENUE						
Net Patient Service Revenue	\$44,036,800	\$22,395,800	\$21,641,000	\$43,547,000	\$18,635,000	\$24,912,000
Other Revenue						
State Match/Addendum	\$2,132,700	\$2,132,700		\$1,804,000	\$1,804,000	
State Grant-in-Aid	\$3,901,436	\$3,901,436		\$3,901,436	\$3,901,436	
Department and Other Revenue	\$4,028,723	\$2,445,005	\$1,583,718	\$2,464,000	\$2,238,453	\$225,547
Counties' Appropriations	\$7,671,118	\$5,971,118	\$1,700,000	\$8,924,688	\$7,224,688	\$1,700,000
Total Other Revenue	\$17,733,977	\$14,450,259	\$3,283,718	\$17,094,124	\$15,168,577	\$1,925,547
TOTAL REVENUE	\$61,770,777	\$36,846,059	\$24,924,718	\$60,641,123	\$33,803,577	\$26,837,547
EXPENSES						
Direct Expenses	\$43,426,665	\$27,045,550	\$16,381,115	\$41,634,798	\$23,274,686	\$18,360,112
Indirect Expenses	\$18,444,112	\$9,276,370	\$9,167,742	\$19,101,326	\$10,623,891	\$8,477,435
TOTAL EXPENSES	\$61,870,777	\$36,321,920	\$25,548,857	\$60,736,124	\$33,898,577	\$26,837,547
On a visiting the across (Lana)	(\$100,000)	\$524,139	(\$624,139)	(\$95,000)	(\$95,000)	\$0
Operating Income (Loss)	(\$100,000)	\$524,139	(\$024,139)	(\$95,000)	(\$95,000)	\$ U
Nonoperating Gains /(Losses)						
Interest Income	\$100,000	\$100,000	\$0	\$90,000	\$90,000	\$0
Gain/(loss) Disposal of Assets	\$0	\$0		\$5,000	\$5,000	
Total Nonoperating Gains (Loss)	\$100,000	\$100,000	\$0	\$95,000	\$95,000	\$0
Income (Loss)	\$0	\$624,139	(\$624,139)	\$0	\$0	\$0

2017 BUDGET TO BUDGET COMPARISON

	2017 BUDGET REVENUE	2017 BUDGET EXPENSE	VARIANCE FUNDED BY STATE BCA/ APPROPRIATION	2016 BUDGET REVENUE	2016 BUDGET EXPENSE	VARIANCE FUNDED BY STATE BCA/ APPROPRIATIO
HUMAN SERVICES OPERATIONS						
Inpatient	\$4,128,683	\$4,896,367	(\$767,684)	\$3,855,347	\$5,909,030	(\$2,053,683)
CBRF	\$789,236	\$446,462	\$342,774	\$771,742	\$646,579	\$125,163
Crisis Services	\$276,797	\$2,326,934	(\$2,050,137)	\$285,281	\$1,259,265	(\$973,984)
Lakeside Recovery	\$213,925	\$491,613	(\$277,688)	\$200,000	\$554,026	(\$354,026)
Outpatient Services	\$2,117,387	\$3,515,897	(\$1,398,510)	\$2,341,450	\$3,931,519	(\$1,590,069)
Psychiatry Services	\$600,961	\$2,169,987	(\$1,569,026)	\$658,432	\$2,823,513	(\$2,165,081)
Community Treatment	\$6,558,629	\$7,440,856	(\$882,227)	\$4,700,098	\$6,655,688	(\$1,955,590)
Contracted Services	\$0	\$1,118,839	(\$1,118,839)	\$0	\$955,323	(\$955,323)
Day Services	\$2,283,140	\$2,272,772	\$10,368	\$2,286,710	\$2,286,710	\$0
Clubhouse	\$352,097	\$447,097	(\$95,000)	\$377,502	\$472,502	(\$95,000)
Birth To Three	\$981,114	\$1,816,226	(\$835,112)	\$916,689	\$1,751,801	(\$835,112)
Residential Services-Group Homes	\$2,448,300	\$2,362,127	\$86,173	\$2,237,666	\$2,237,666	\$0
Residential Services-Apartments	\$2,360,896	\$2,453,408	(\$92,512)	\$2,372,631	\$2,372,631	\$0
Aquatic Services	\$791,629	\$941,956	(\$150,327)	\$781,367	\$781,367	\$0
Protective Services	\$238,570	\$673,793	(\$435,223)	\$226,820	\$562,678	(\$335,858)
Demand Transportation	\$409,644	\$409,644	\$0	\$420,718	\$420,718	\$0
Pharmacy	\$2,422,497	\$2,537,942	(\$115,445)	4 120/1 10	+ ·==+/· · · ·	
· · · · · · · · · · · · · · · · · · ·				***	***	****
Subtotal	\$26,973,505	\$36,321,920	(\$9,348,415)	\$22,432,453	\$33,02 I,U IO	(\$11,188,563)
NURSING HOME						
Daily Services	\$19,099,784	\$22,139,872	(\$3,040,088)	\$18,700,625	\$21,443,965	(\$2,743,340)
•						
Ancillary Services	\$4,124,934	\$3,408,985	\$715,949	\$6,436,922	\$5,393,582	\$1,043,340
Ancillary Services Subtotal	\$4,124,934 \$23,224,718	\$3,408,985 \$25,548,857	\$715,949 (\$2,324,139)	\$6,436,922 \$25,137,547	\$5,393,582 \$26,837,547	
-			·			
Subtotal			·			
Subtotal OTHER	\$23,224,718	\$25,548,857	(\$2,324,139)	\$25,137,547	\$26,837,547	(\$1,700,000)
Subtotal OTHER Leased Space	\$23,224,718 \$0	\$25,548,857 \$0	(\$2,324,139) \$0	\$25,137,547 \$250,000	\$26,837,547 \$277,561	(\$1,700,000) (\$27,561)
Subtotal OTHER Leased Space Subtotal	\$23,224,718 \$0 \$0	\$25,548,857 \$0 \$0	(\$2,324,139) \$0 \$0	\$25,137,547 \$250,000 \$250,000	\$26,837,547 \$277,561 \$277,561	(\$1,700,000) (\$27,561) (\$27,561)
Subtotal OTHER Leased Space Subtotal	\$23,224,718 \$0 \$0	\$25,548,857 \$0 \$0	(\$2,324,139) \$0 \$0	\$25,137,547 \$250,000 \$250,000	\$26,837,547 \$277,561 \$277,561	(\$1,700,000) (\$27,561) (\$27,561)
Subtotal OTHER Leased Space Subtotal TOTALS	\$23,224,718 \$0 \$0 \$50,198,223	\$25,548,857 \$0 \$0	(\$2,324,139) \$0 \$0 (\$11,672,554)	\$25,137,547 \$250,000 \$250,000 \$47,820,000	\$26,837,547 \$277,561 \$277,561	(\$1,700,000) (\$27,561) (\$27,561) (\$12,916,124)
Subtotal OTHER Leased Space Subtotal TOTALS Base County Allocation	\$23,224,718 \$0 \$0 \$50,198,223 \$3,901,436	\$25,548,857 \$0 \$0	(\$2,324,139) \$0 \$0 (\$11,672,554) \$3,901,436	\$25,137,547 \$250,000 \$250,000 \$47,820,000 \$3,901,436	\$26,837,547 \$277,561 \$277,561	(\$1,700,000) (\$27,561) (\$27,561) (\$12,916,124) \$3,901,436

2017 BUDGET BY COUNTY & ESTIMATED CHANGES TO FUND BALANCE

HUMAN SERVICES OPERATIONS

	LANGLADE	LINCOLN	MARATHON	TOTAL
PROGRAM REVENUE				
Direct Services	\$1,862,262	\$1,259,001	\$12,628,646	\$15,749,909
Shared Services	\$1,032,779	\$1,019,614	\$9,171,203	\$11,223,596
Base County Allocation	\$798,531	\$829,977	\$2,272,928	\$3,901,436
TOTAL PROGRAM REVENUE	\$3,693,572	\$3,108,592	\$24,072,777	\$30,874,941
PROGRAM EXPENSES				
Direct Services	\$2,402,202	\$2,079,587	\$15,745,975	\$20,227,764
Shared Services	\$1,594,603	\$1,754,234	\$12,745,319	\$16,094,156
TOTAL COST OF SERVICES	\$3,996,805	\$3,833,821	\$28,491,294	\$36,321,920
Excess Revenue/(Expenses)	(\$303,233)	(\$725,229)	(\$4,418,517)	(\$5,446,979)
Non-Operating Revenue	\$4,750	\$5,813	\$89,437	\$100,000
County Appropriations	\$298,483	\$719,416	\$4,953,219	\$5,971,118
Excess Revenue/(Expenses) After County Appropriation	\$0	\$0	\$624,139	\$624,139

NURSING HOME

PROGRAM REVENUE			
Nursing Home Revenue	\$19,099,784	\$19,099,784	
Nursing Home Ancillary Revenue	\$4,124,934	\$4,124,934	
TOTAL PROGRAM REVENUE	\$23,224,718	\$23,224,718	
PROGRAM EXPENSES			
Nursing Home Expenses	\$22,139,872	\$22,139,872	
Nursing Home Ancillary Expense	\$3,408,985	\$3,408,985	
TOTAL PROGRAM EXPENSES	\$25,548,857	\$25,548,857	
Excess Revenue/(Expenses)	(\$2,324,139)	(\$2,324,139)	
Non-Operating Revenue	A. 700 000	44 700 000	
County Appropriation	\$1,700,000	\$1,700,000	
Excess Revenue/(Expenses)	(\$624,139)	(\$624,139)	
After County Appropriation			

ESTIMATED CHANGES TO FUND BALANCE

	LANGLADE	LINCOLN	MARATHON	NURSING HOME	TOTAL
ESTIMATED FUND BALANCE:					
Balance, January 2016 Estimated Gain (Loss) 2016 (based on 08/2016)	\$1,985,701 \$228,000	\$2,429,901 \$256,000	\$23,903,346 (\$1,074,000)	\$13,481,002 (\$1,614,000)	\$41,799,950 (\$2,204,000)
Estimated Gain (Loss) 2017 Estimated Fund Balance, December 2017	\$0 \$2,213,701	\$0 \$2,685,901	\$624,139 \$23,453,485	(\$624,139) \$11,242,863	\$0 \$39,595,950

2017 BUDGET WITH TAX LEVY

	2017 BUDGET EXPENSES	NET BILLED REVENUE		SUPPL. PAYMENT	OTHER FUNDING	MARATHON CO MATCH	BASE CO ALLOCATION	COUNTY	2017 BUDGET REVENUE	% OF PROGRAM FUNDED BY LEVY
HUMAN SERVICES OPERATIONS	;									
Inpatient	\$4,896,367	\$4,000,000			\$28,094	\$100,589	\$400,000	\$367,684	\$4,896,367	7.51%
CBRF	\$446,462	\$638,000			\$104,636	\$46,600			\$789,236	0.00%
Crisis Services	\$2,326,934	\$151,000			\$115,652	\$10,145	\$896,071	\$1,154,066	\$2,326,934	49.60%
Lakeside Recovery	\$491,613	\$165,000			\$2,325	\$46,600		\$277,688	\$491,613	56.49%
Outpatient Services	\$3,515,897	\$1,374,000	\$402,000		\$286,329	\$55,058	\$900,000	\$498,510	\$3,515,897	14.18%
Psychiatry Services	\$2,169,987	\$548,000			\$42,890	\$10,071	\$900,000	\$669,026	\$2,169,987	30.83%
Community Treatment	\$7,440,856	\$5,375,000	\$749,000		\$420,212	\$14,417	\$805,365	\$254,198	\$7,618,192	3.42%
Contract Services (State Institutes)	\$1,118,839	\$0			\$0	\$0		\$1,118,839	\$1,118,839	100.00%
Day Services	\$2,272,772	\$1,940,000			\$271,659	\$71,481			\$2,283,140	0.00%
Clubhouse	\$447,097	\$208,000			\$144,097	\$0		\$95,000	\$447,097	21.25%
Birth To Three	\$1,816,226	\$379,000	\$519,000		\$59,219	\$23,895		\$835,112	\$1,816,226	45.98%
Residential Services-Group Homes	\$2,362,127	\$2,424,000			\$24,300				\$2,448,300	0.00%
Residential Services-Apartments	\$2,453,408	\$2,337,000			\$23,896				\$2,360,896	0.00%
Aquatic Services	\$941,956	\$551,000			\$102,904	\$137,725		\$150,327	\$941,956	15.96%
Protective Services	\$673,793	\$500	\$225,000		\$8,339	\$4,731		\$435,223	\$673,793	64.59%
Demand Transportation	\$409,644	\$57,300	\$237,700		\$114,178	\$466			\$409,644	0.00%
Pharmacy	\$2,537,942	\$2,248,000	. ,		\$164,306	\$10,191		\$115,445	\$2,537,942	4.55%
Interest Income	, , , , ,	, , ,,,,,,,			\$100,000	, ,			\$100,000	0.00%
Subtotal	\$36,321,920	\$22,395,800	\$2,132,700)	\$2,013,036	\$531,969	\$3,901,436	\$5,971,118	\$36,946,059	16.44%
NURSING HOME										
Daily Services	\$22,139,872	\$15,924,000		\$1,800,000	\$276,780	\$1,099,004		\$1,700,000	\$20,799,784	7.68%
Ancillary Services	\$3,408,985			. , ,	\$154,224	\$53,710		. ,,	\$4,124,934	0.00%
Subtotal	\$25,548,857	\$19,841,000	\$0	\$1,800,000	\$431,004	\$1,152,714	\$0	\$1,700,000	\$24,924,718	6.65%
TOTALS	\$61,870,777	\$42,236,800	\$2,132,700	\$1,800,000	\$2,444,040	\$1,684,683	\$3,901,436	\$7,671,118	\$61,870,777	12.40%
PERCENT OF TOTAL FUNDING		68.27%	3.45%	2.91%	3.95%	2.72%	6.31%	12.40%	100.00%	



2017 BUDGET BY FUNDING

	GROSS CHARGES	%	EXPENSES	FUNDING BY PAYER	%	FUNDED BY OTHER SOURCES	%
PAYER							
Self Pay	\$7,866,000	11%	\$6,805,786	\$2,838,800	42%	(\$3,966,986)	58%
Medicare	\$15,631,000	23%	\$14,230,279	\$8,390,000	59%	(\$5,840,279)	41%
Medicaid	\$41,510,000	60%	\$37,122,466	\$28,288,000	76% **	(\$8,834,466)	24%
Insurance	\$4,222,000	6%	\$3,712,247	\$2,720,000	73%	(\$992,247)	27%
TOTAL	\$69,229,000	100%	\$61,870,778	\$42,236,800	68%	(\$19.633,978)	32%

FUNDING	AMOUNT	%
Self Pay	\$2,838,800	4.6%
Medicare	\$8,390,000	13.6%
Medicaid	\$28,288,000	45.7% **
Insurance	\$2,720,000	4.4%
Supplemental Pay	\$1,800,000	2.9% **
WIMCR	\$450,000	0.7% **
State Addendums	\$2,132,700	3.4%
Other Grants	\$0	0.0%
Community Aids	\$3,901,436	6.3%
County Appropriation	\$7,671,118	12.4%
All Other	\$3,678,724	5.9%

\$61,870,778 100.0%

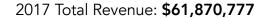
2017 REVENUE BUDGET COMPARISONS

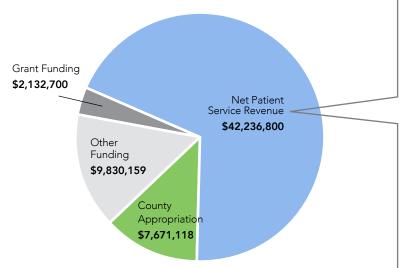
DESCRIPTION	2014 BUDGET	2015 BUDGET	2016 BUDGET	2017 BUDGET	% OF CHANGE
Nursing Home Gross Revenue	\$30,624,000	\$28,882,000	\$28,256,000	\$25,808,000	
Nursing Home Contractual Adj's	(\$8,443,000)	(\$8,536,400)	(\$7,541,000)	(\$7,767,000)	
Net Nursing Home Revenue	\$22,181,000	\$20,345,600	\$20,715,000	\$18,041,000	-12.91%
Outpatient Gross Revenue	\$24,931,400	\$25,521,100	\$23,343,100	\$26,722,000	
Outpatient Contractual Adj's	(\$11,701,600)	(\$10,950,200)	(\$8,548,100)	(\$10,474,200)	
Net Outpatient Revenue	\$13,229,800	\$14,570,900	\$14,795,000	\$16,247,800	9.82%
Inpatient Gross Revenue	\$5,475,000	\$6,558,000	\$7,205,000	\$7,653,000	
Inpatient Contractual Adj's	(\$2,902,000)	(\$3,495,000)	(\$3,365,000)	(\$3,753,000)	
Net Inpatient Revenue	\$2,573,000	\$3,063,000	\$3,840,000	\$3,900,000	1.56%
Pharmacy Gross Revenue	\$8,717,000	\$8,768,000	\$9,652,000	\$8,996,000	
Pharmacy Contractual Adj's	(\$4,842,000)	(\$4,778,000)	(\$5,455,000)	(\$4,948,000)	
Net Pharmacy Revenue	\$3,875,000	\$3,990,000	\$4,197,000	\$4,048,000	-3.55%
Net Patient Revenue	\$41,858,800	\$41,969,500	\$43,547,000	\$42,236,800	-3.01%
State Addendums	\$1,570,000	\$1,763,489	\$2,512,000	\$2,132,700	-15.10%
State Grant-In-Aid	\$3,900,000	\$3,901,436	\$3,901,436	\$3,901,436	0.00%
County Appropriations	\$8,762,305	\$8,834,788	\$8,924,688	\$7,671,118	-14.05%
Other Income	\$2,436,250	\$2,093,017	\$1,851,000	\$5,928,723	220.30%
TOTAL REVENUE	\$58,527,355	\$58,562,230	\$60,736,124	\$61,870,777	1.87%

2017 EXPENSE BUDGET COMPARISONS

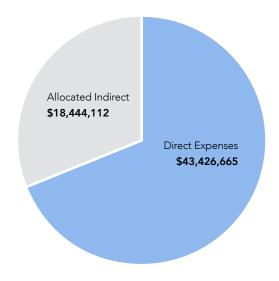
DESCRIPTION	2014 BUDGET	2015 BUDGET	2016 BUDGET	2017 BUDGET	% OF CHANGE
Salaries and Wages	\$29,611,391	\$29,066,696	\$30,972,254	\$30,474,824	-1.61%
Employee Benefits	\$12,184,000	\$11,820,000	\$11,480,000	\$11,626,000	1.27%
Program Supplies and Expense	\$7,667,097	\$8,010,253	\$8,329,670	\$8,781,340	5.42%
Purchased and Contracted Services	\$5,102,917	\$5,500,587	\$5,643,600	\$6,907,349	22.39%
Utilities	\$828,800	\$935,294	\$874,850	\$611,447	-30.11%
Education and Travel	\$464,050	\$417,400	\$419,750	\$351,817	-16.18%
Depreciation and Insurance	\$2,169,100	\$2,212,000	\$2,216,000	\$2,118,000	-4.42%
State Institutes	\$500,000	\$600,000	\$800,000	\$1,000,000	25.00%
TOTAL EXPENSES	\$58,527,355	\$58,562,230	\$60,736,124	\$61,870,777	1.87%

2017 REVENUE & EXPENSE OVERVIEW

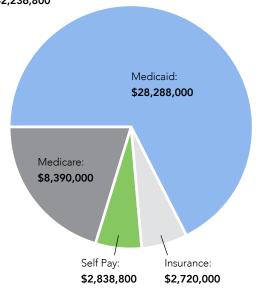




2017 Total Expense: \$61,870,777







Medicaid: Medicaid is a state governmental program, providing funding for those with lower income. Medicaid may include care services and also managed care, such as Family Care.

Medicare: Medicare is a federal governmental program, providing funding for the elderly and qualified disabilities.

 $\textbf{Self-Pay:} \ \mathsf{Funding} \ \mathsf{received} \ \mathsf{from} \ \mathsf{the} \ \mathsf{patient}.$

Insurance: Funding from commercial insurance.

2017 REVENUE & EXPENSE DETAIL

Day Services	VENUE: FPATIENT EVICE REV	GRANT FUNDING	OTHER FUNDING	TOTAL REVENUE	EXPENSE: DIRECT EXPENSES	ALLOCATED INDIRECT EXP	TOTAL EXPENSES
Psychiatry Services \$463,0 Community Treatment \$4,103 Day Services \$1,579 Clubhouse \$208,0 Lakeside Recovery \$165,0 Demand Transportation \$57,30 Aquatic Services \$551,0 Pharmacy \$2,248 Subtotals \$10,2 LANGLADE COUNTY-DIRECT SER Outpatient Services \$280,0 Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, ShareD SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Apartments \$2,424 Contract Services	ERVICES:						
Psychiatry Services \$463,0 Community Treatment \$4,103 Day Services \$1,579 Clubhouse \$208,0 Lakeside Recovery \$165,0 Demand Transportation \$57,30 Aquatic Services \$551,0 Pharmacy \$2,248 Subtotals \$10,2 LANGLADE COUNTY-DIRECT SER Outpatient Services \$280,0 Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Apartments \$2,337 Contract Services	7,000	\$280,000	\$1,069,120	\$2,246,120	\$1,288,103	\$958,018	\$2,246,121
Community Treatment \$4,103 Day Services \$1,579 Clubhouse \$208,0 Lakeside Recovery \$165,0 Demand Transportation \$57,30 Aquatic Services \$551,0 Pharmacy \$2,248 Subtotals \$10,2 LANGLADE COUNTY-DIRECT SER Outpatient Services \$280,0 Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$60,00 Compatient Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Birth To Three \$379,0 Residential-Apartments \$2,337 Contract Services \$0 (State Institute) \$0 Interest Income \$0 </td <td></td> <td></td> <td>\$1,131,961</td> <td>\$1,594,961</td> <td>\$1,164,762</td> <td>\$430,199</td> <td>\$1,594,961</td>			\$1,131,961	\$1,594,961	\$1,164,762	\$430,199	\$1,594,961
Day Services \$1,579 Clubhouse \$208,0 Lakeside Recovery \$165,0 Demand Transportation \$57,30 Aquatic Services \$551,0 Pharmacy \$2,248 Subtotals \$10,2 LANGLADE COUNTY-DIRECT SER \$280,0 Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Apartments \$2,337 Contract Services \$0 (State Institute) \$0 Interest Income \$0 NURSING HOME SERVICES: Long Term Care	03,000	\$431,000	\$902,632	\$5,436,632	\$4,466,095	\$793,196	\$5,259,291
Clubhouse \$208,6 Lakeside Recovery \$165,6 Demand Transportation \$57,30 Aquatic Services \$551,6 Pharmacy \$2,248 Subtotals \$10,2 LANGLADE COUNTY-DIRECT SER \$280,6 Outpatient Services \$280,6 Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Apartments \$2,337 Contract Services \$0 (State Institute) \$0 Interest Income \$0 NURSING HOME SER	79,000		\$244,689	\$1,823,689	\$1,284,943	\$532,407	\$1,817,350
Lakeside Recovery \$165,0 Demand Transportation \$57,30 Aquatic Services \$551,0 Pharmacy \$2,248 Subtotals \$10,2 LANGLADE COUNTY-DIRECT SER Outpatient Services \$280,0 Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Apartments \$2,337 Contract Services \$0 (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$5,528 Dementia Care	•		\$239,097	\$447,097	\$364,395	\$82,702	\$447,097
Demand Transportation			\$326,613	\$491,613	\$310,583	\$181,030	\$491,613
Aquatic Services \$551,0 Pharmacy \$2,248 Subtotals \$10,2 LANGLADE COUNTY-DIRECT SER \$280,0 Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services \$0 (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$5,528 Dementia Care \$6,418 <t< td=""><td>•</td><td>\$237,700</td><td>\$114,644</td><td>\$409,644</td><td>\$350,519</td><td>\$59,125</td><td>\$409,644</td></t<>	•	\$237,700	\$114,644	\$409,644	\$350,519	\$59,125	\$409,644
Subtotals		, , , , , , , , , , , , , , , , , , , ,	\$390,956	\$941,956	\$477,251	\$464,705	\$941,956
Subtotals \$10,2 LANGLADE COUNTY-DIRECT SER Outpatient Services \$28,00 Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00	248,000		\$289,942	\$2,537,942	\$2,338,731	\$199,211	\$2,537,942
Outpatient Services \$280,0 Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00	,271,300	\$948,700	\$4,709,654	\$15,929,654	\$12,045,382	\$3,700,593	\$15,745,975
Outpatient Services \$280,0 Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00							
Psychiatry Services \$25,00 Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income \$0 Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00	ERVICES:						
Community Treatment \$650,0 Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income \$0 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,526 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00		\$51,000	\$376,399	\$707,399	\$434,733	\$272,666	\$707,399
Day Services \$361,0 Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income \$0 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00			\$167,299	\$192,299	\$118,177	\$74,122	\$192,299
Subtotals \$1,31 LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00		\$136,000	\$261,082	\$1,047,082	\$643,485	\$403,597	\$1,047,082
LINCOLN COUNTY-DIRECT SERVI Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00	1,000		\$98,446	\$459,446	\$279,880	\$175,542	\$455,422
Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00	316,000	\$187,000	\$903,226	\$2,406,226	\$1,476,275	\$925,927	\$2,402,202
Outpatient Services \$197,0 Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income \$0 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00	VICES:						
Psychiatry Services \$60,00 Community Treatment \$622,0 Subtotals \$879, SHARED SERVICES: \$4,000 Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income \$0 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00		¢74.000	¢004.070	ΦΕ (O O O O O	#250.002	#000 00 A	ΦΕ (O O O O O O O O O O O O O O O O O O
Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,C Crisis Services \$151,C Protective Services \$500 Birth To Three \$379,C Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00		\$71,000	\$294,378	\$562,378	\$359,293	\$203,084	\$562,377
Subtotals \$879, SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00		# 400.000	\$322,727	\$382,727	\$244,517	\$138,210	\$382,727
SHARED SERVICES: Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00	2,000	\$182,000	\$330,483	\$1,134,483	\$724,801	\$409,682	\$1,134,483
Inpatient \$4,000 CBRF \$638,0 Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00	9,000	\$253,000	\$947,588	\$2,079,588	\$1,328,611	\$750,976	\$2,079,587
CBRF \$638,6 Crisis Services \$151,6 Protective Services \$500 Birth To Three \$379,6 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,60							
CBRF \$638,6 Crisis Services \$151,6 Protective Services \$500 Birth To Three \$379,6 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,60	000.000		\$896,367	\$4,896,367	\$3,749,220	\$1,147,147	\$4,896,367
Crisis Services \$151,0 Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00			\$151,236	\$789,236	\$230,238	\$216,224	\$446,462
Protective Services \$500 Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00			\$2,175,934	\$2,326,934	\$1,580,119	\$746,815	\$2,326,934
Birth To Three \$379,0 Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,00		\$225,000	\$448,293	\$673,793	\$488,963	\$184,830	\$673,793
Residential-Group Homes \$2,424 Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,0		\$519,000	\$918,226	\$1,816,226	\$1,384,133	\$432,093	\$1,816,226
Residential-Apartments \$2,337 Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,0	24,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$24,300	\$2,448,300	\$1,769,142	\$592,985	\$2,362,127
Contract Services (State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,0	37,000		\$23,896	\$2,360,896	\$1,993,467	\$459,941	\$2,453,408
(State Institute) \$0 Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,0							
Interest Income Subtotals \$9,92 NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,0			\$1,118,839	\$1,118,839	\$1,000,000	\$118,839	\$1,118,839
NURSING HOME SERVICES: Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,0			\$100,000	\$100,000		•	
Long Term Care \$3,978 Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,0	929,500	\$744,000	\$5,857,091	\$16,530,591	\$12,195,282	\$3,898,874	\$16,094,156
Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,0							
Post Acute Care \$5,528 Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,0	78 000		\$1,384,494	\$5,362,494	\$3,042,882	\$2,548,364	\$5,591,246
Dementia Care \$6,418 Pharmacy \$1,800 Ancillary \$140,0			\$1,399,466	\$6,927,466	\$4,910,718	\$2,494,298	\$7,405,016
Pharmacy \$1,800 Ancillary \$140,0			\$2,091,824	\$8,509,824		\$3,593,109	\$9,143,610
Ancillary \$140,0					\$5,550,501		
			\$153,264 \$123	\$1,953,264 \$140,123	\$1,693,564	\$144,256 \$13,703	\$1,837,820 \$127,793
Pohab Convices #1 077			\$123 \$54.547	\$140,123	\$114,000	\$13,793 \$373,022	
	777,000 7,841,000	\$0	\$54,547 \$5,083,718	\$2,031,547 \$24,924,718	\$1,069,450 \$16,381,115	\$373,922 \$9,167,742	\$1,443,372 \$25,548,857
Total NCHC \$42,2	,236,800	\$2,132,700	\$17,501.277	\$61,870,777	\$43,426,665	\$18,444,112	\$61,870,777

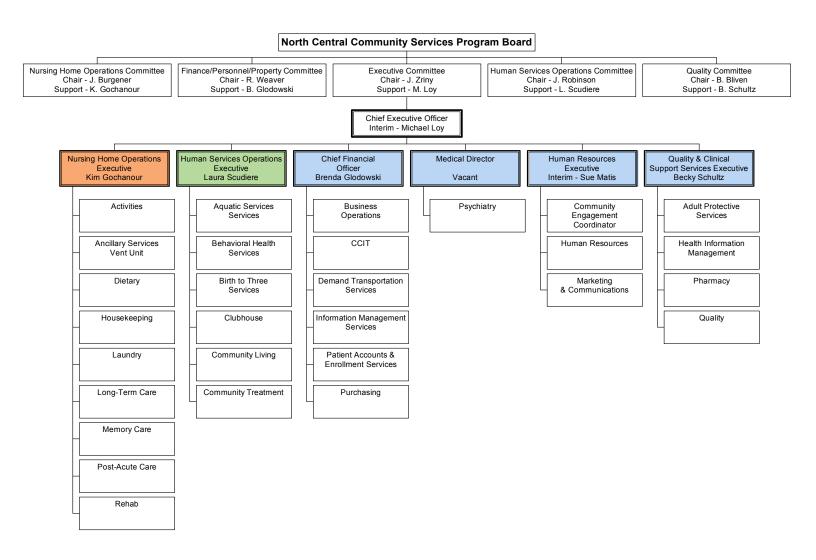
2017 GRANT FUNDING

	AODA BLOCK GRANT	MH BLOCK FUNDS	IDP EXPANSION	CST MH PROG.	CERTIFIED GRANT	85.21 LTS	CHILDREN GRANT	APS GRANT	BIRTH TO THREE FUNDING	TOTAL GRANT
MARATHON COUNTY-	DIRECT SE	RVICES								
Outpatient Services	\$211,000		\$69,000							\$280,000
Psychiatry Services										\$0
Community Treatment		\$51,000		\$60,000	\$320,000					\$431,000
Day Services										\$0
Clubhouse										\$0
Lakeside Recovery						¢007.700				\$0
Demand Transportation						\$237,700				\$237,700
Aquatic Services										\$0 \$0
Pharmacy										
Subtotals	\$211,000	\$51,000	\$69,000	\$60,000	\$320,000	\$237,700	\$0	\$0	\$0	\$948,700
LANGLADE COUNTY-D	DIRECT SER	VICES								
Outpatient Services	\$35,000		\$16,000							\$51,000
Psychiatry Services										\$0
Community Treatment		\$8,000		\$60,000	\$28,000		\$40,000			\$136,000
Day Services										\$0
Subtotals	\$35,000	\$8,000	\$16,000	\$60,000	\$28,000	\$0	\$40,000	\$0	\$0	\$187,000
							•			•
LINCOLN COUNTY-DIR	RECT SERVI	CES								
Outpatient Services	\$50,000		\$21,000							\$71,000
Psychiatry Services	\$30,000		Φ21,000							\$0
Community Treatment		\$11,000		\$60,000	\$41,000		\$70,000			\$182,000
Subtotals	\$50,000	\$11,000	\$21,000	\$60,000	\$41,000	\$0	\$70,000	\$0	\$0	\$253,000
SHARED SERVICES										
Inpatient										\$0
CBRF										\$0
Crisis Services										\$0
Protective Services								\$225,000		\$225,000
Birth To Three								, ,,,,,	\$519,000	\$519,000
Residential-Group Home	es									\$0
Residential-Apartments										\$0
Contract Services (State	Institute)									\$0
Subtotals	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$225,000	\$519,000	\$744,000
NURSING HOME SERV	ICES:									
Long Term Care										\$0
Post Acute Care										\$0
										\$0
Dementia Care										\$0
										40
Dementia Care Pharmacy Ancillary										\$0
Dementia Care Pharmacy Ancillary										
Dementia Care Pharmacy Ancillary Rehab Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

2017 FUNDING BY OTHER SOURCES

Section Sect	23,122 \$187, \$95,0	7,704 \$1,13 7,505 \$902, \$244,
Psychiatry Services	30,000 \$467, 23,122 \$187, \$95,0 \$277, \$150, \$115,	7,704 \$1,13 7,505 \$902, \$244, ,000 \$239, 7,688 \$326,
Psychiatry Services	30,000 \$467, 23,122 \$187, \$95,0 \$277, \$150, \$115,	7,704 \$1,13 7,505 \$902, \$244, ,000 \$239, 7,688 \$326,
Day Services \$30,000 \$10,000 \$121,500 \$2,297 \$0	\$95,0 \$277, \$150, \$115,	\$244, ,000 \$239, 7,688 \$326,
Clubhouse	\$277, \$150, \$115,	,000 \$239,0 7,688 \$326,0
Lakeside Recovery	\$277, \$150, \$115,	7,688 \$326,
Demand Transportation	\$150, \$115,	
Aquatic Services	\$115,	\$114,
Pharmacy	\$115,	
Subtotals		0,327 \$390,
Comparison Services \$20,000 \$10,000 \$56,617 \$190 \$15,391 \$86,617 \$190 \$15,391 \$86,617 \$190 \$15,391 \$86,617 \$190 \$15,391 \$86,617 \$190 \$15,391 \$86,617 \$190 \$15,391 \$86,617 \$190 \$15,391 \$86,617 \$190 \$192,500 \$15,391 \$86,617 \$190 \$192,50	,697,122 \$1,60	5,445 \$289,
State		503,886 \$4,70
State		
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ORGANIZATIONAL CHART





HUMAN SERVICES OPERATIONS 2017 BUDGET BY PROGRAM



North Central Health Care's Human Services Operations include shared and direct community services programs provided under the 51.42 umbrella. These services are the core services for which North Central Health Care was created. The State of Wisconsin offers direction on programming on varying levels in discharging the Counties' delegated primary responsibility for the prevention or amelioration of mental disabilities, including but not limited to mental illness, developmental disabilities, alcoholism and drug abuse. There are a number of programs contained within the Human Services Operations grouped into broad departments to deliver community services programs. The following programs are the consolidated service areas for NCHC's Human Services Operations:

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■ HUMAN SERVICES OPERATIONS ADMINISTRATION

DESCRIPTION

The overall administrative oversight for all Human Services operations is consolidated into a separate program and is allocated out to each program based on direct expenses.

STAFFING

Position	2017 FTE's	2016 FTE's
Human Services Operati	ons	
Executive	1.0	1.0
Behavioral Health Liaison	n 0.0	1.0
Total	1.0	2.0

BUDGET HIGHLIGHTS

The primary change in the Human Services Operation Administration budget is the reduction of the full-time Behavioral Health Liaison position. The Behavioral Health Liaison was responsible for identifying and assessing mental health, substance abuse and other related health issues within the community (Langlade, Lincoln & Marathon Counties), to identify gaps and work in collaboration with other community resources to develop and implement strategies to bridge identified gaps and meet community needs. The position has added a lot of value by coordination of internal and external behavioral health activities and events in the community. However, in the financial balancing of priorities in this year's budget and loss of funding the position was identified for reduction.

The reduction in revenue from State Addendum Grants ended in 2016. The Strategic Prevention Framework Partnership Grant was the primary funding source for the Behavioral Health Liaison position.

BUDGET SUMMARY

	2015 Actual	2016 Budget	2017 Budget
Other Revenue	15	-	-
State Addendum Grants	149,398	80,000	-
TOTAL REVENUE	149,413	80,000	-
Salaries	302,680	210,018	144,999
Benefits	111,602	77,844	55,316
Other Direct Expenses	40,073	87,525	37,641
TOTAL EXPENSES	454,355	375,387	237,956



BEHAVIORAL HEALTH SERVICES

Behavioral Health Services includes Emergency and Crisis Services, Contract Services (Diversions), Inpatient Psychiatric Hospital, Community Based Rehabilitation Facility (CBRF) and Medically Monitored Treatment programs. These programs are some of the most important and needed services in our community. Demand for these services have grown considerably and have created many financial and system pressures.

BEHAVIORAL HEALTH SERVICES

Emergency and Crisis Services

DESCRIPTION

North Central Health Care Emergency & Crisis Services is a state certified program offering services to residents of Marathon, Langlade and Lincoln counties. Services include a 24-hour Crisis Center, a 24-hour Hotline, Mobile Crisis response team and Youth Crisis. Individualized services are provided in the least restrictive manner utilizing natural and peer supports whenever possible. The focus of the program is on prevention and de-escalation of crisis situations, while also offering community based options. The program is equipped with resources to assess and divert many situations from an inpatient hospitalization.

Crisis Center: 24-hour specialized assistance with urgent mental health, developmental disability or substance abuse needs and may also act as an in-house, short-term Crisis Stabilization Unit. Support will be provided to stabilize the conditions of acute mental health symptoms. Acting as a triage center, much of what the Crisis Center does is get the individual to the location or access to services that they need to alleviate their crisis.

Crisis & Suicide Prevention Hotline: The Crisis & Suicide Prevention Hotline is confidential and anonymous. Specially trained staff provide emergency and crisis counseling over the phone, including intervention. Assistance is provided 24 hours a day, 7 days a week with emotional, mental health, suicide prevention or substance abuse situations.

Mobile Crisis: The Mobile Crisis Services team is a state certified Mobile Crisis Unit that travels to avert a crisis and de-escalate a situation. Assessments and interventions by the Mobile Crisis Team are available on-site at the North Central Health Care offices in Wausau, Antigo and Merrill, or with law enforcement out in the community. The Mobile Crisis teams are made up of trained personnel in the area of crisis intervention and utilize physicians, nurses, law enforcement personnel, psychiatrists, mental health technicians, and other specially trained staff. The team offers an assessment and assists with the disposition of the crisis situation. Disposition may include, but is not lim-

ited to, the following: inpatient psychiatric treatment, crisis bed placement, youth crisis bed, and other community placements. The team can also provide linkage and follow-up services with other community providers and agencies to ensure continuity of care.

Youth Crisis: The Youth Crisis Services serves children and adolescents under the age of 18. Support will be provided to stabilize the conditions of acute mental health symptoms and short-term respite, one-on-one counseling, monitoring and support will be provided in a separate area designated for youth on the Wausau Campus.

POPULATION SERVED

All ages and legal status are served by the Crisis Center Services. Anyone and everyone who is having a crisis related to mental illness, substance abuse or suicide may be served in some capacity. Elderly, developmentally disabled individuals, families, children, and adults may all be served in the Crisis Center. The Crisis Center also provides referrals to other organizations when needs are related to situations such as job loss, spousal abuse, housing and other life issues that do not rise to the level of a "crisis".

REGULATIONS

Crisis Services are certified by the Department of Health Services, Chapter DHS 34.

HOURS/DAYS OF SERVICE

Mobile Crisis Services are available for residents in:

Lincoln & Marathon Counties: 24 hours/day, 7 days/week, 365 days/year

Langlade County: 10:00 am – 4:00 pm, Monday – Friday only, excluding holidays

BEHAVIORAL HEALTH SERVICES

■ Emergency and Crisis Services

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	1.0	0.0
Court Liaison	1.0	1.0
Crisis Service Professiona	ls 13.6	7.6
Crisis Service Specialist	0.0	6.0
RN Case Manager	1.0	0.0
Law Enforcement Liaison	0.5	0.0
Transportation Staff	4.60	0.0
Youth Crisis Workers	4.20	0.0
TOTAL	25.90	14.90

BUDGET HIGHLIGHTS

Over the last year there has been significant investment in Emergency and Crisis Services. There have been multiple phases of expansion in this service area. The first major expansion included both the increase in staffing and conversion of Crisis staff from paraprofessional to professional with corresponding increases in educational requirements and compensation. The second expansion was approved by the NCCSP Board in 2016 for additional staffing including an RN Case Manager, Transportation staff, a Law Enforcement Liaison and the

conversion of Youth Crisis staffing from an on-call staffing model to scheduled staffing. Increases in expenses had corresponding increases in WIMCR funding, and necessitated additional county appropriation and base county allocation from other programs.

BUDGET SUMMARY

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	43,223	79,000	100,000
WIMCR	0	0	100,000
Base County Allocation	486,000	471,000	896,071
County Appropriation	425,498	502,985	1,154,066
Allocated Revenue	11,641	3,281	15,652
Contract Services	50,805	51,000	51,000
Other Revenue	18,420	152,000	-
Marathon County Match (Maintenance)	-	-	10,145
TOTAL REVENUE	1,035,587	1,259,265	2,326,934
Salaries	625,496	601,918	1,116,572
Benefits	238,963	222,648	425,967
Other Direct Expenses	36,475	13,892	37,580
TOTAL EXPENSES	900,933	838,458	1,580,119



Contracted Services

DESCRIPTION

For all individuals in Marathon, Lincoln and Langlade counties under the age of 13, or other individuals NCHC is unable to serve locally for inpatient care, appropriate placement and inpatient care services can be arranged through the Crisis Center as needed using Contracted Services.

HOURS/DAYS OF SERVICE

24 hours/day, 7 days/week, 365 days/year

BUDGET HIGHLIGHTS

Contract Services expense represent the cost of diversions of patients to other inpatient psychiatric care institutes. Traditionally this program has only included state institute costs. In 2017 we are increasing the projected expense as these costs continue to escalate due to volume pressures. Additionally, we have removed the payments for non-state institute expenses from the Inpatient Hospital program budget to consolidate all external diversion costs into one program. The 2017 Budget does not increase the expenditures to the level of diversion costs projected to be experienced in the 2016 Budget. With no new revenue sources from County Appropriation or existence of alternative revenue sources there will be pressure for management to dramatically decrease the volume of diversion costs in 2017. This will be a significant financial and operational challenge in the coming year.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	-	-	-
COP	81,136	-	-
County Appropriation	701,807	955,323	1,118,839
TOTAL REVENUE	782,943		
Other Direct Expenses	1,356,163	800,000	1,065,000
TOTAL EXPENSES	1,356,163	800,000	1,065,000



Inpatient Psychiatric Hospital

DESCRIPTION

North Central Health Care provides inpatient behavioral health services through our Inpatient Psychiatric Hospital for individuals who have severe psychiatric and detoxification needs. The Inpatient Psychiatric Hospital is an adult unit that provides assessment, evaluation and treatment of mental health and psychiatric needs in addition to medication management to ensure stabilization of an acute mental health crisis. The Inpatient Psychiatric Hospital offers psychiatric and alcohol detoxification services on both a voluntary and involuntary basis on a 16-bed unit located on the Wausau Campus.

Within the umbrella of inpatient service offerings, NCHC also has Contracted Services and the Ambulatory Detoxification Program. Contracted Services includes the expenses related to inpatient hospitalization in other institutes for several reasons including but not limited to: unit capacity limits, age and stability of patients.

The North Central Health Care Ambulatory Detoxification Program is an outpatient model for individuals requiring detoxification from drugs and alcohol. The program is unique in that it provides many of the benefits of inpatient detoxification but in a setting that is more cost effective and less restrictive. While the program is technically an Outpatient Program, it is housed within the Inpatient Psychiatric Hospital program because of the cross utilization of staff between both programs to achieve maximum efficiency.

The Ambulatory Detoxification Program consists of a medically managed, monitored and structured detoxification service provided on an outpatient, voluntary basis and delivered by a physician or other service personnel acting under the supervision of a physician. Management and monitoring of intoxication withdrawal will be performed by nursing staff, including assessment and dispensing of medications to assist with withdrawal and referrals for ongoing addiction and substance abuse treatment. The service will generally be limited to 48 hours or less but may extend in duration for specific cases.

POPULATION SERVED

All individuals in Marathon, Lincoln and Langlade counties with severe psychiatric and detoxification needs are served. Inpatient Psychiatric Hospital provides care for those 13 and older. For those under the age of 13, or other individuals we are unable to serve locally, appropriate placement and inpatient care services can be arranged through the Crisis Center as needed using Contracted Services.

NCHC's Ambulatory Detoxification Program provides care for individuals age 18 and older from Marathon, Lincoln and Langlade counties in need of detoxification for alcohol and opiate withdrawal in an ambulatory outpatient setting who do not require general hospital services for alcohol poisoning or who are not severely medically compromised.

REGULATIONS

The hospital is licensed by the State of Wisconsin. Additionally, the hospital is certified by the Department of Health Services, Chapter DHS 124 & Chapter DHS 75 (medical detoxification). Compliance with the Center for Medicare/Medicaid Services Conditions of Participation is also required.

Ambulatory Detoxification services are certified by the Department of Health Services under Chapter DHS 75.

HOURS/DAYS OF SERVICE

24 hours/day, 7 days/week, 365 days/year



■ Inpatient Psychiatric Hospital

STAFFING

Position	2017 FTE's	2016 FTE's
Director	1.0	1.0
Master Social Worker	1.0	1.0
Bachelor Social Worker	1.0	1.0
Social Work Manager	0.0	1.0
Nurse Practitioner	1.4	1.2
Psychiatrist	1.0	1.0
Occupational Therapist	1.0	1.0
Occupational Therapist A	Assistant 1.0	1.0
Nurse Manager	1.0	1.0
RN	9.77	6.4
LPN	1.0	1.8
Behavioral Health Tech	6.30	8.4
Medical Scribe	0.5	0.5
Utilization Review	0.5	0.5
Total	25.97	27.3

BUDGET HIGHLIGHTS

The Inpatient Hospital has a capacity of 16 patients with authority to increase beds to accommodate up to 20 patients in cases of emergency as defined by NCHC. In 2016, our census has consistently come in above the budgeted average daily census of 14 patients with the hospital census reaching 20 patients at times during the course of the year. The patient turns, discharges and admissions, have continued to increase as the length of stay is pressured by the increased demand for inpatient hospitalization. This also increased the contracted services cost for diversions. The budgeted census for 2017 remains at 14 patients per day.

Large changes in Base County Allocation and County Appropriation revenue were necessitated by the increasing costs in Emergency and Crisis Services, thereby decreasing the contribution margin of the hospital significantly in 2017. In the Other Direct Expenses, the 2017 Budget assumptions includes the reduction for non-state institute diversions both in the shifting of these costs to the contracted services budget and overall reduction in diversion to these non-state institutes in 2017.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	4,215,542	3,840,000	4,000,000
Base County Allocation	-	1,041,000	400,000
County Appropriation	2,556,162	1,012,682	367,684
Allocated Revenue	16,026	15348	28,094
Other Revenue	149,209		-
Marathon County Match (Maintenance)	-	-	100,589
TOTAL REVENUE	6,936,939	5,909,030	4,896,367
Salaries	1,929,101	1,876,004	2,044,163
Benefits	736,758	693,873	779,838
Other Direct Expenses	2,093,627	1,053,367	860,219
TOTAL EXPENSES	4,759,486	3,623,244	3,684,220

■ Crisis Community Based Residential Facility (CBRF)

DESCRIPTION

Lakeside Recovery Crisis CBRF is a brief therapeutic mental health and substance abuse stabilization program operated 24-hours a day in a community based setting. This 6 bed program provides observation, medication monitoring, basic case management and planned activities under the supervision of specially trained CBRF staff.

POPULATION SERVED

This program serves the needs of individuals with mental health or substance abuse disorders as an alternative diversion for those who do not meet criteria for emergency inpatient admission or as a step down from emergency inpatient services.

REGULATIONS

The Crisis CBRF is licensed under Wisconsin Chapter 83 CBRF Regulations with a Class C Semi-ambulatory Status. A Class C Semi-ambulatory CBRF may serve only residents who are ambulatory or semi-ambulatory, but one or more of whom are not physically or mentally capable of responding to an electronic fire alarm and exiting the facility without help or verbal or physical prompting.

HOURS OF SERVICE

24 hours/day, 7 days/week, 365 days/year

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	0.5	1.0
Crisis Tech	1.86	5.6
Behavioral Health Tech	1.86	0.0
TOTAL	4.22	6.6

BUDGET HIGHLIGHTS

Salary changes are the major change in the Crisis CBRF program in 2017. These changes comes from a rebalancing between the Crisis CBRF program and Lakeside Recovery MMT program as these two programs share the same operational space. The 2017 Budget better reflects the salary expense in both of these programs.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	730,719	766,000	638,000
WIMCR	100,460	-	100,000
County Appropriation	113,749	-	-
Allocated Revenue	15,553	5,742	4,636
Other Revenue	-	-	-
Marathon County Match (Maintenance)	-	-	46,600
TOTAL REVENUE	960,481	771,742	789,236
Salaries	117,609	238,876	153,753
Benefits	41,859	88,377	58,656
Other Direct Expenses	13,747	14,100	17,829
TOTAL EXPENSES	173,215	341,353	230,238



■ Lakeside Recovery Medically Monitored Treatment (MMT)

DESCRIPTION

Lakeside Recovery Medically Monitored Treatment is a 21-day substance abuse recovery program operated 24-hours a day in a community-based setting. This 6 bed program provides observation, medication monitoring, and treatment by a multi-disciplinary team under the supervision of a physician.

POPULATION SERVED

This program serves the needs of clients that meet a high level criteria for substance abuse and dependence under Wisconsin Chapter 75.11 regulations for Medially Monitored Treatment.

REGULATIONS

The MMT program is licensed under Wisconsin Chapter 83 CBRF Regulations with a Class C Semi-ambulatory Status. A Class C Semi-ambulatory CBRF may serve only residents who are ambulatory or semi-ambulatory, but one or more of whom are not physically or mentally capable of responding to an electronic fire alarm and exiting the facility without help or verbal or physical prompting.

HOURS OF SERVICE

24 hours/day, 7 days/week, 365 days/year

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	0.5	0.0
Counselor	1.0	2.0
Registered Nurse	0.2	0.2
Peer Specialist	0.0	0.5
Nursing Assistant	0.0	5.0
Behavioral Health Tech	1.86	0.0
Crisis Tech	1.86	0.0
TOTAL	5.42	7.7

BUDGET HIGHLIGHTS

The Lakeside Recovery program had its first full operational year in 2016 which has provided increased budgeting insight into the necessary operational revenues and expenses. There are 6 beds available in the program with a significant waitlist. In 2017, we will work on a proposal to greatly expand this program to meet community need if supporting revenues are identified to offset the increased expense to do so. There is discussion and collaboration with the State of Wisconsin to provide new Medicaid funding for these services in 2017.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	37,078	50,000	165,000
County Appropriation	211,685	228,863	277,688
Allocated Revenue	406	-	2,325
Other Revenue	-	150,000	-
Marathon County Match (Maintenance)	-	-	46,600
TOTAL REVENUE	249,169	428,863	491,613
 Salaries	10,077	271,974	217,164
Benefits	947	100,617	82,847
Other Direct Expenses	5,516	6,500	10,572
TOTAL EXPENSES	16,540	379,091	310,583



The Community Living program represents traditional adult physical, mental and developmental disability services including Residential Services, Adult Day Services and Prevocational Services. The program name reflects the transition these programs are undertaking in moving to be more community based and inclusive. Adult Day and Prevocational Services are both offered in Langlade and Marathon Counties (Lincoln County administers their programs separately), and Residential Services is a shared service among the three counties.

COMMUNITY LIVING

Community Living Administration

DESCRIPTION

The administrative leadership and management of Residential, Prevocational Services and Adult Day Services is consolidated into a separate program and allocated out to each program based on direct expenses. The manager positions for residential are allocated only to the 10 residential sites.

BUDGET HIGHLIGHTS

The 2017 Budget for Community Living Administration includes an increase in staffing with the inclusion of a full-time Registered Nurse. Community Living programs are responsible for medication administration with their consumers and needed full-time nursing oversight for this function to increase medication administration and client safety.

STAFFING

Position	2017 FTE's	2016 FTE's
Director	1.0	1.0
Residential Manager	2.0	2.0
Registered Nurse	0.8	0.0
TOTAL	3.8	3.0

	2015 Actual	2016 Budget	2017 Budget
Salaries	78,518	181,975	232,016
Benefits	29,435	67,733	88,513
Other Direct Expenses	6,540	4,600	10,890
TOTAL EXPENSES	114,493	254.308	331.419



Day Services

DESCRIPTION

Day Services includes both the Adult Day Service and Prevocational programs in Langlade and Marathon Counties. North Central Health Care Adult Day Services (ADS) helps individuals with developmental and physical disabilities, who are 18 and older, reach their greatest social, educational, cognitive, life and community potential by offering them a variety of activities that stimulate their interest and growth. ADS works with individuals to assess their strengths and needs, help them choose programs that will help them progress, and track their regression or progress in the program. ADS programs emphasize activities designed for low levels of functional ability and for clients who have retired from prevocational services.

Prevocational Services at North Central Health Care offers adults 18 and older with developmental disabilities, the opportunity to learn good work skills while promoting self-worth through paid work, as well as advancement in wage, work habits, productivity and skill level. Individuals participate in paid work tasks that could lead to a referral to the Supported Employment Program and employment in the community. Individualized programs focus on work activities, vocational orientation and training and transitional employment. Each participant receives an entry assessment, and upon being qualified, is assigned a prevocational case worker for on-going assessment and goal identification for skill development. Basic Life Training Sessions offer individuals opportunities to learn and develop skills, knowledge and motivation within a group or classroom setting. This provides participants with the knowledge to improve overall work skills required to progress to competitive employment.

POPULATION SERVED

Adult Day and Prevocational Services provides services to individuals, 18 and older, with developmental and physical disabilities in Marathon and Langlade counties.

REGULATIONS

Adult Day Services does not have any specific regulatory requirements. It follows best practice for such services. The supported employment program works with the Department of Vocational Rehabilitation and must meet requirements set forth by the State of Wisconsin Department of Workforce Development.

HOURS OF SERVICE

Adult Day Services: Wausau Campus:

8:15 am – 3:45 pm Antigo Center: 8:00 am – 4:00 pm

Prevocational Services: Wausau Northern Valley West and Antigo Center:

8:00 am – 3:00pm



■ Day Services

STAFFING

Position	2017 FTE's	2016 FTE's
Coordinator	3.0	3.0
Vocational Consultant	2.46	2.46
D.D. Workers	10.56	10.56
D.D. Aides	12.59	12.59
TOTAL	28.61	28.61

BUDGET HIGHLIGHTS

Day Services staffing, revenues and expenditures are consistent with 2016 operational services. There are no major anticipated changes in 2017 with the exception of a potential relocation of the Wausau Campus Adult Day Services program to reallocate space for expansion of behavioral health programs.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	1,618,767	1,982,000	1,940,000
DVR	148,203	125,000	80,000
Contract Services	20,283	20,000	20,000
Base County Allocation	299,710	-	-
Allocated Revenue	63,980	49,710	49,658
Other Revenue	142,831	110,000	122,000
Marathon County Match (Maintenance)	-	-	71,481
TOTAL REVENUE	2,293,774	2,286,710	2,283,139
Salaries	828,732	888,868	896,392
Benefits	317,015	231,311	341,970
Other Direct Expenses	314,064	414,825	326,461
TOTAL EXPENSES	1,459,811	1,535,004	1,564,823



Residential Services

Residential Services provides adults with developmental disabilities, mental illness, addiction issues or physical disabilities the support they need based on their unique strengths and challenges in a group home or supported apartment setting. Residential services works with individuals to help them assert as much control over their lives as possible — providing them with diverse opportunities that help them structure their daily life. Individuals receive the support they need to establish independence and become fully integrated into their community. Our services safeguard and promote the health, safety and well-being of our residents. They build self-confidence and self-awareness and foster relationships with family, friends and the community at large. Residential Services are structured into two types of care settings: Supported Apartments and Community Based Rehabilitation Facilities.

COMMUNITY LIVING

■ Residential – Supported Apartments

DESCRIPTION

Residential Services operates five supported apartment settings:

Jelinek Supported Apartments offer individual apartments for adults with developmental disabilities in two separate building locations. Apartments may be rented as a single unit, or shared by two residents.

Forest Street Supported Apartments has 12 units and serves both individuals with developmental disabilities and chronic mental illness in separate apartments. Support staff is onsite 24 hours.

Fulton Street Apartments offer individual apartments for men and women with developmental disabilities.

Riverview Towers offers multiple units based on need and serves both individuals with developmental disabilities and chronic mental illness in separate apartments. Support staff is onsite 24 hours.

POPULATION SERVED

Supported Apartments provide support and care to individuals, 18 and older, with developmental disabilities, mental illness, addiction issues or physical disabilities in Marathon County.

REGULATIONS

Supported apartments do not have any specific regulatory requirements. It follows best practice for such services and any contractual requirements.

HOURS OF SERVICE

24 hours/day, 7 days/week, 365 days/year



■ Residential – Supported Apartments

STAFFING

Position	2017 FTE's	2016 FTE's
Care Coordinator	6.0	6.0
Residential Care Assistan	ts 36.89	33.96
TOTAL	42.86	39.96

BUDGET HIGHLIGHTS

Staffing in Supported Apartments fluctuates with changes in demand and is budgeted to increase in 2017. Changes in demand and corresponding staffing adjustments are offset with matching revenue sources. Demand fluctuates mostly in Riverview Towers and Forest Street. The other remaining apartment settings have stable demand.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	2,422,748	2,360,000	2,337,000
Allocated Revenue	30,145	12,631	23,896
Other Revenue	67,241	-	-
TOTAL REVENUE	2,520,134	2,372,631	2,360,896
Salaries	1,224,514	1,243,080	1,267,272
Benefits	461,204	460,753	483,458
Other Direct Expenses	225,664	208,716	242,737
TOTAL EXPENSES	1,911,382	1,912,549	1,993,467



■ Residential – Community Based Residential Facilities (CBRFs)

DESCRIPTION

Residential Services operates five Community Based Residential Facilities (CBRFs) that are congregate living settings, licensed by the State of Wisconsin. They include:

Hillcrest Avenue has eight beds and is licensed as a Class CS home, serving individuals with developmental disabilities who are ambulatory or semi-ambulatory.

The remaining four homes are licensed as a CBRF home, serving developmentally disabled individuals who are ambulatory, semi-ambulatory or non-ambulatory, but may not be capable of exiting the property without assistance.

Bissell Street serves eight residents. Chadwick Street has seven residents. Andrea Street can serve eight residents. Heather Street can serve seven residents.

POPULATION SERVED

Community Based Residential Facilities provide support and care to individuals, 18 and older, with developmental disabilities, mental illness, addiction issues or physical disabilities in Marathon County.

REGULATIONS

All group homes are certified by the Wisconsin Department of Health Services, Chapter DHS 83 -Community-Based Residential Facilities.

HOURS OF SERVICE

24 hours/day, 7 days/week, 365 days/year

STAFFING

Position	2017 FTE's	2016 FTE's
Care Coordinator	5.0	5.0
Residential Care Assistant	ts 27.95	28.49
TOTAL	32.95	33.49

BUDGET HIGHLIGHTS

Residential CBRF sites will see a small decrease in staffing to gain maximum efficiencies with continued funding constraints. No other major revenue or expense changes are anticipated in 2017.

	2015 Actual	2016 Budget	2017 Budget	
Net Patient Services Revenue	2,178,255	2,222,000	2,424,000	
Allocated Revenue	27,400	15,666	24,300	
TOTAL REVENUE	2,205,655	2,237,666	2,448,300	
Salaries	1,037,504	1,019,388	1,017,506	
Benefits	401,327	377,841	388,174	
Other Direct Expenses	321,326	336,460	363,462	
TOTAL EXPENSES	1,760,159	1,733,689	1,769,142	



Community Treatment is an integration of a number of different programs. Tight integration exists for Comprehensive Community Services (CCS), Community Support Program (CSP), Individual Placement & Support (IPS or generically Supported Employment) and Children's Long-Term Support (CLTS) and Family Support services. The Birth to Three program is only integrated for purposes of consolidated Director level leadership support and operates as a stand alone program for all other purposes.

COMMUNITY TREATMENT

■ Community Treatment Programs

COMPREHENSIVE COMMUNITY SERVICES DESCRIPTION

Comprehensive Community Services (CCS) helps individuals with substance abuse, mental health issues or co-occurring disorders achieve their potential and establish a meaningful life within the community by providing individualized services that fit a person's lifestyle, are recovery-oriented, flexible and empowering.

POPULATION SERVED

Comprehensive Community Services serve individuals of any age, including adults and children, who are coping with substance abuse, mental health issues or co-occurring disorders. Treatment, rehabilitation and support services have been specifically designed for youth, adults and individuals with high-intensity needs or co-occurring disorders.

REGULATIONS

Comprehensive Community Services is a certified program and operates under the Department of Health Services, DHS Chapter 36, Comprehensive Community Services for Persons with Mental Disorders and Substance-Use Disorders.

HOURS OF SERVICE

Wausau Campus: Monday – Friday,

7:00 am – 11:00 pm; Saturday – Sunday, 6:00 am – 11:00 pm

Antigo Center: Monday – Friday, 8:00 am – 4:30 pm Merrill Center: Monday – Friday, 8:00 am – 4:30 pm

COMMUNITY SUPPORT PROGRAM (CSP) DESCRIPTION

Community Support Program (CSP) helps individuals with mental health issues build a path to recovery that is accessible, unique to the individual and flexible – one that provides support, treatment and rehabilitation in settings that best suit the individual – be it a community, home or work setting. We also provide a Supported Apartment Program that offers individuals the opportunity to reside in their own apartment while receiving 24/7 access to our Community Support services.

POPULATION SERVED

The Community Support Program serves individuals 18 years and older, who are coping with substance abuse, mental health issues or co-occurring disorders. Treatment, rehabilitation and support services have been specifically designed for adults and individuals with high-intensity needs or co-occurring disorders.

REGULATIONS

CSP is a certified program and operates under the Wisconsin Department of Health Services, Chapter

DHS 63, Community Support Programs for Chronically Mentally III Persons.

HOURS OF SERVICE

Wausau Campus: Monday – Friday,

7:00 am – 11:00 pm; Saturday – Sunday, 6:00 am – 11:00 pm

Antigo Center: Monday – Friday, 8:00 am – 4:30 pm Merrill Center: Monday – Friday, 8:00 am – 4:30 pm



■ Community Treatment Programs

INDIVIDUAL PLACEMENT & SUPPORT (IPS) DESCRIPTION

Individual Placement & Support (IPS) or Supported Employment was developed to help promote the recovery of people who have a mental illness by helping them to find and keep jobs that allow them to utilize their skills. Employment is a primary goal of most people with serious mental illness. It has been proven that finding suitable work can help people with mental illness feel empowered, value themselves more, and drastically reduce mental health symptoms. IPS employment specialists offer long-term, ongoing support to employers and their new employee, either on- or off-site. On-site job coaching for orientation, training, or job tasks can be utilized until the employee and employer are both comfortable.

POPULATION SERVED

Individual Placement & Support serves adults 18 and older in Marathon, Lincoln and Langlade counties with mental illness.

REGULATIONS

Individual Placement & Support does not have any specific regulatory requirements. It follows best practice for such services and any contractual requirements.

HOURS OF SERVICE

Monday - Friday, 8:00 am - 4:30 pm

CHILDREN'S SERVICES: CHILDREN'S LONG TERM SUPPORT (CLTS) AND FAMILY SUPPORT DESCRIPTION

North Central Health Care Children's Long Term Support (CLTS) provides children who have severe developmental, physical or emotional disabilities with a variety of therapies and services in the environment most comfortable to them — their home. NCHC's skilled professionals work with families to provide adaptive aids, day services, teach daily living skills and offer in-home treatment therapies that help each child realize their greatest potential. CLTS provides support in identifying services and maximizing resources, assistance in securing supplies, and help in building natural supports by connecting with other families with similar life experiences. These services are only provided in Langlade and Lincoln counties.

North Central Health Care Family Support provides at-home assistance to families with children who have severe physical, emotional or developmental disabilities. Together, our skilled professionals work with families at home to help them provide their child with the therapies, support and daily skills training needed to perform at optimum levels.

POPULATION SERVED

To participate in Children's Long Term Support and Family Support Programs children must be under 22 years of age and MA eligible along with various other additional requirements to qualify for certain types of funding. Eligibility is established on an annual basis. These services are only provided in Langlade and Lincoln counties.

REGULATIONS

The Children's Long Support Waiver is overseen through Administrative Rule making by the Department of Health Services in Wisconsin.

HOURS OF SERVICE

Monday – Friday: 8:00 am – 4:30 pm



■ Community Treatment Programs

COMMUNITY TREATMENT STAFFING

Position 2	2017 FTE's	2016 FTE's
Director	1.0	1.0
Clinical Coordinator	1.0	1.0
Manager	2.0	2.0
Referral Coordinator	2.0	2.0
Case Manager	33.55	30.55
Clerical	2.0	2.0
RN Coordinator	1.0	1.0
Register Nurse	3.0	3.5
Occupational Therapy Ass	istant 3.0	3.0
Community Treatment Tec	h 4.2	4.4
Employment Supervisor	1.0	1.0
Employment Specialist	3.6	3.6
Peer Specialist	1.0	1.0
Psychiatrist	1.0	0.0
TOTAL	59.35	56.05

BUDGET HIGHLIGHTS

Community Treatment has grown into a considerably large array of valuable services. Staffing in 2017 has increased with the addition of a Psychiatrist and three (3) additional Case Managers to offset accommodating increase in demand for services. These positions generate more revenue than their expense. There is a large increase in net patient revenue in 2017 due to increases in volume for both NCHC providers and contracted providers who NCHC bills on behalf of. Contacted providers exist as each client has the ability to select their provider in the CCS program. A large share of contract provider billings come through the collaboration with the Department of Social Services.

On the expense side, Salaries and Benefits increase with the increase in budgeted staff, primarily through the addition of 1.0 FTE Psychiatrist. The Other Direct Expenses have been impacted by the increase in contracted providers through the CCS program highlighted above. Over the last three years, Other Direct Expenses from contract providers increased in the second half of 2015 after the 2016 budget was developed. Therefore the 2016 Budget significantly underestimated the increase in both the revenue and expense for these new providers. The 2017 Budget has accommodated for this increase.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	3,640,422	3,763,000	5,375,000
Grant Funding	693,816	643,000	749,000
COP	148,813	-	65,000
IMD-OBRA	34,255	-	-
DVR	74,500	86,000	64,000
WIMCR	235,000	35,000	175,000
Allocated Revenue	162,576	173,099	116,212
Base County Allocation	1,000,000	1,020,000	805,365
County Appropriation	685,068	910,754	254,198
Other Revenue	17,850	24,836	-
Marathon County Match (Maintenance)	-	-	14,417
TOTAL REVENUE	6,692,300	6,655,689	7,618,197
Salaries	2,689,492	2,890,945	3,242,624
Benefits	1,057,431	1,071,541	1,237,046
Other Direct Expenses	1,523,917	589,900	1,354,711
TOTAL EXPENSES	5,270,840	4,552,386	5,834,381



■ Birth to Three

DESCRIPTION

North Central Health Care's Birth to Three is part of Wisconsin's statewide program providing support and services to infants and toddlers, ages birth to three with developmental disabilities, and their families. As an early intervention program, Birth to Three staff is trained in assessing the developmental strengths and needs of very young children to determine eligibility for the program. Once a child is determined to be eligible, services to support the family's ability to nurture and enhance their child's development are provided.

Birth to Three core services include screening and evaluation, family education, developmental education services, service coordination, speech therapy, physical therapy, special instruction, occupational therapy, and assistive technology. Birth to Three can also help access psychological services, counseling services, nutrition services, medical services (for diagnostic or evaluative purposes only), health services if needed (to help the child benefit from other early intervention services, including hearing and vision services), transportation and assistive technology.

Parents play a primary role in the Birth to Three Program, guiding the Birth to Three staff toward the understanding of their child, identifying daily routines and activities in which their child learns best, and helping determine the setting in which services will be provided. Referral for services may come from parents, family members, physicians, social workers, therapists, daycare providers or others concerned with a child's development.

POPULATION SERVED

Infants and toddlers, ages birth to three, with developmental disabilities and their families who reside in Marathon, Lincoln, and Langlade Counties.

REGULATIONS

The Birth to Three program is regulated federally by the Individuals with Disabilities Education Act (IDEA). The IDEA act ensures services to children with disabilities and governs how states and public agencies provide early intervention, special education and related services. The Department of Health Services oversees the Birth to Three program in Wisconsin.

HOURS OF SERVICE

8:00 am - 4:30 pm with special accommodations to meet needs of families.



■ Birth to Three

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	1.0	1.0
Service Coordinator	5.0	5.0
Teacher	1.0	1.6
Physical Therapist	0.8	1.0
Occupational Therapist	1.5	1.6
Speech Therapist	4.0	3.4
Administrative Assistant	1.0	1.0
TOTAL	14.30	14.50

BUDGET HIGHLIGHTS

The Birth to Three program remains relatively stable. As a condition of the IDEA act, the Birth to Three program must accept all referrals which has created volume pressures on staffing to meet the community needs. The program is primarily funded through a state grant

with corresponding required county match. Additional funding in not available through the grant at this time to expand service delivery. This dynamic requires continued vigilance in balancing increasing expenses within a stagnant revenue source.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	307,564	392,000	379,000
Grant	519,440	519,000	519,000
WIMCR	-	-	50,000
County Appropriation	835,112	835,112	835,112
Allocated Revenue	17,669	5,689	9,219
Marathon County Match (Maintenance)	-	-	23,895
TOTAL REVENUE	1,679,785	1,751,801	1,816,226
Salaries	774,977	940,403	928,489
Benefits	299,686	347,849	354,214
Other Direct Expenses	192,611	135,600	101,430
TOTAL EXPENSES	1,267,274	1,423,852	1,384,133



Outpatient Services provides a number of valuable services; predominantly this includes Mental Health & Substance Abuse services, Psychiatry, Substance Abuse Day Treatment programming, and Driving with Care program.

OUTPATIENT SERVICES

Outpatient Services Administration

DESCRIPTION

Outpatient Services Administration provides administrative management and support for these programs consolidated into one unit and charged to Langlade, Lincoln and Marathon Counties based on direct expenses.

BUDGET HIGHLIGHTS

Outpatient Services Administration reduced overall staffing to accommodate needed overhead reductions for the 2017 Budget. A Registration Specialist was converted to an OWI Scheduler to better coordinate the OWI Assessment and Treatment programs for the Counties.

STAFFING

Position	2017 FTE's	2016 FTE's
Director	1.0	1.0
Clinical Coordinator	1.0	1.0
Operations Manager	2.0	2.0
Clinical Supervisor	0.0	0.4
Referral Coordinator	1.8	2.0
OWI Scheduler	1.0	0.0
Registration Specialist	7.4	8.4
TOTAL	14.2	14.8

	2015 Actual	2016 Budget	2017 Budget
County Match	175,000	175,000	175,000
Other Revenue	1,400	-	-
TOTAL REVENUE	176,400	175,000	175,000
Salaries	618,341	594,972	547,174
Benefits	231,613	224,158	208,745
Other Direct Expenses	253,201	272,150	303,853
TOTAL EXPENSES	1,103,155	1,091,280	1,059,772



Outpatient Mental Health & Substance Abuse

DESCRIPTION

Outpatient Mental Health Services offers outpatient treatment, counseling and assessment for mental, emotional and substance abuse challenges to residents in Marathon, Lincoln and Langlade counties. Individual, family and group treatment and counseling options are available for people of all ages.

Outpatient Services are non-residential treatment services totaling less than 12 hours of counseling per individual per week, which provides a variety of evaluation, diagnostic, crisis and treatment services.

Services include individual counseling and intervention and may include group therapy and referral to substance abuse services that may occur over an extended period.

Treatment options are available for individuals, couples, families, and groups and provided in varying locations including the Wausau Campus, Antigo Center, Merrill Center, Tomahawk Office and participating school districts through a Counseling in the Schools Program.

Outpatient Substance Abuse & Addiction Services offers outpatient treatment, counseling and assessment for substance abuse and addictions to residents in Marathon, Lincoln and Langlade counties. Individual, family and group treatment and counseling options are available for people of all ages.

Outpatient services are non-residential treatment services totaling less than 12 hours of counseling per individual per week, which provides a variety of evaluation, diagnostic, crisis and treatment services.

Treatment may incorporate counseling, training and educational services with a variety of treatment approaches and techniques. The length of each person's treatment is flexible and based on their need and rate of progress. North Central Health Care has developed several levels of programming to best meet the individual needs of persons in treatment.

Substance Abuse Day Treatment provides a more structured and intensive recovery program and requires a significant amount of support while individuals are obtaining treatment. Substance Abuse Day Treatment provides a multi-disciplinary approach in treating chemically dependent individuals. Techniques and interventions aiding recovery include group and individual therapies as well as education directed by a team of skilled individuals trained in multiple disciplines.

This team works together to review and assess the individual's progress and to adjust the individual care plan as needed. Each client is set up with appropriate aftercare treatment with a substance abuse counselor as well as an introduction to the recovery community.

Driving with Care Program North Central Health Care offers an educational and therapeutic Driving with Care program for people who have had four or more OWI convictions or OWI convictions involving serious accident or injury. Our objectives are to reduce the frequency of drinking and driving, and to assist individuals to break their chemical dependence.

Driving with Care consists of 33 group sessions held twice a week over four months. Each two-hour group meeting is facilitated by two substance abuse counselors who teach clients to examine and confront their own patterns of thinking and drinking. Once an individual has completed Driving with Care, it is expected they will continue individual counseling for an additional five to eight months to ensure what they have learned is applied to daily living.



Outpatient Mental Health & Substance Abuse

POPULATION SERVED

Outpatient Mental Health Services:

Provides support and treatment to residents of all ages in Marathon, Lincoln and Langlade counties for a multitude of diverse situations including, but not limited to:

- Anxiety
- Abuse/Trauma
- Depression & Mood Disorders
- Stress
- Addiction
- Relationship Challenges
- Schizophrenia
- Grief & Loss
- Personality Disorders
- Major Life Changes
- Behavioral Disorders
- Conflict Resolution

Outpatient Substance Abuse & Addiction Services:

Provides support and treatment to residents of all ages in Marathon, Lincoln and Langlade counties for a multitude of diverse situations including, but not limited to:

- Alcohol Abuse
- Drug Abuse
- Gambling
- Smoking
- Behavioral Addictions

Outpatient Mental Health & Substance Abuse treatment options are available for individuals, couples, families, and groups and is provided in several locations including the Wausau Campus, Antigo Center, Merrill Center and Tomahawk Office.

Substance Abuse Day Treatment: is available on the Wausau Campus to residents of Marathon, Lincoln and Langlade counties.

Driving with Care Program: Driving with Care only accepts referrals from Probation and Parole for Marathon County residents.

REGULATIONS

Outpatient Mental Health Services: clinics are all certified by the Department of Health Services under the following regulations: Chapter DHS 35 (mental health counseling).

Outpatient Substance Abuse & Addiction Services: The substance abuse and addiction services at all NCHC locations are certified by the Department of Health Services, Chapter DHS 75.

Substance Abuse Day Treatment: Day Treatment is certified by the Department of Health Services, Chapter DHS 75.

Driving with Care Program: NCHC works with the State of Wisconsin Department of Transportation and the Wisconsin Department of Health Services to deliver the Intoxicated Driver Program.

HOURS OF SERVICE

Outpatient Mental Health & Substance Abuse and Driving with Care Program services are all provided during normal business hours Monday – Friday: 8:00 am – 4:30 pm.

The six-week structured Substance Abuse Day Treatment Program is offered on Monday, Tuesday, Thursday and Friday from 9:00 a.m. until 12:15 p.m. Individual therapy appointments are scheduled weekly.



■ Outpatient Mental Health & Substance Abuse

STAFFING

Position	2017 FTE's	2016 FTE's
Psychologist (Forensic)	1.0	1.0
Psychologist	1.0	1.0
Therapist	17.8	17.1
AODA Counselors	2.0	3.0
OWI Assessor	1.0	1.0
TOTAL	21.8	22.1

BUDGET HIGHLIGHTS

Overall the Outpatient Mental Health & Substance Abuse Budget is relatively unchanged from a financial perspective. However, operationally as NCHC has shifted resources, especially to the criminal justice system, it has resulted in a corresponding reduction in Net Patient

Services Revenue. The largest challenge in these service areas is the availability of staffing which has created the variance from budget to actual in each budget year in both revenues and expenditures.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	964,758	1,535,000	1,374,000
Grant	418,661	402,000	402,000
OWI Surcharges	166,513	170,000	170,000
Contract Services	24,024	20,000	14,000
WIMCR	-	-	21,000
Base County Allocation	1,310,436	656,436	900,000
County Appropriation	517,349	911,633	498,509
Allocated Revenue	74,152	144,450	81,330
Other Revenue	262	92,000	-
Marathon County Match (Maintenance)	-	-	55,058
TOTAL REVENUE	3,476,145	3,931,519	3,515,897
Salaries	910,242	1,488,896	1,464,423
Benefits	377,747	550,797	558,670
Other Direct Expenses	25,655	85,400	59,036
TOTAL EXPENSES	1,313,644	2,125,093	2,082,129



HUMAN SERVICES OPERATIONS

OUTPATIENT SERVICES

Psychiatry

DESCRIPTION

Outpatient Psychiatric services provides quality medication management services to the residents of Langlade, Lincoln and Marathon Counties. We have a variety of providers including Psychiatrists, Advance Practice Nurse Prescribers, and nursing staff. Psychiatry is staffed mostly with contract Psychiatrists who primarily provide telehealth.

POPULATION SERVED

We predominantly offer services for adult residents of Langlade, Lincoln and Marathon counties who are generally unable to be served elsewhere. This would include those without insurance and/or ability to pay other than a sliding scale fee, and those enrolled under some Medicaid HMO plans.

PROGRAMS OFFERED

We provide initial assessment and diagnostic sessions typically lasting 50-60 minutes and follow-up medication management sessions typically lasting up to 15-20 minutes. We also have nursing staff that coordinate injection clinic services for those requiring injectable psychiatric medications.

REGULATIONS

Psychiatry services are regulated by the Department of Health Services under Chapter DHS 35 and Chapter DHS 75.

HOURS OF SERVICE

Monday - Friday: 8:00 am - 4:30 pm.



Psychiatry

STAFFING

Position	2017 FTE's	2016 FTE's
Psychiatrist	1.0	2.0
Registered Nurse	2.4	2.6
Nurse Practitioner	0.0	1.0
Medical Assistant	3.2	4.2
TOTAL	6.6	9.8

BUDGET HIGHLIGHTS

The target for Psychiatry is to have 4.0 FTE. The staffing of Psychiatrists is accomplished through a mix of both staff and contracted Psychiatrist. The 2016 Budget provided for another Staff Psychiatrists in addition to the Staff Psychiatrist in place at the beginning of 2016. In 2016, the current Staff Psychiatrist moved to Community Treatment to provide services and the recruitment for an additional Psychiatrist was unsuccessful. The recruitment for one Staff Psychiatrist will continue in 2017. Until Staff Psychiatrists are recruited, there will be a high

reliance on contract staff but ultimately the goal would be to have 4.0 FTE of Staff Psychiatrists. The variance of this dynamic will be seen in variability in expense between Salaries and Benefits and the cost of contracted staff in the Other Direct Expense line item. Due to the difficulty in recruiting a Psych Nurse Practitioner as a Physician Extender, we have removed this position from the 2017 Budget but will continue to consider any candidates we are able to source.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	317,416	563,000	548,000
Contract Services	26,846	35,000	-
WIMCR	-	-	4,000
Base County Allocation	1,105,000	713,000	900,000
County Appropriation	721,542	1,408,917	669,027
Other Revenue	3,827	91,164	-
Allocated Revenue	29,000	12,432	38,890
Marathon County Match (Maintenance)			10,071
TOTAL REVENUE	2,203,630	2,823,513	2,169,987
Salaries	426,711	935,512	534,971
Benefits	125,625	346,089	204,089
Other Direct Expenses	745,653	487,200	788,397
TOTAL EXPENSES	1,297,989	1,768,801	1,527,457



■ ADULT PROTECTIVE SERVICES

DESCRIPTION

North Central Health Care's Adult Protective Services (APS) help protect individuals 18 years of age and older who, due to mental retardation, mental illness, a degenerative brain disorder or other cognitive disability, are vulnerable and unable to make decisions or advocate for themselves. Screenings are conducted to determine the needs and vulnerabilities of adults. Based on professional observations, APS will make referrals for evaluations and services. Adult Protective Services can intervene and provide emergency protective services or placement orders, help petition for guardianship and protective placement for qualified individuals, and complete necessary court reports and evaluations for all protective placements. Adult Protective Services also provides ongoing reviews of protective placements and can assist with locating guardian resources.

Adult Protective Services receives and screens reports of possible elder abuse, neglect (self or by others) and exploitation and then conducts investigations and make referrals to the appropriate agencies to ensure individuals receive the assistance they need. At times, this may involve honoring a competent adult's right to make a poor decision. If necessary, APS can help protect the individual by assisting with protective placement and guardianship actions through the court.

POPULATION SERVED

Adult Protective Services serves all adults age 18 and older in Marathon, Lincoln and Langlade Counties. Population served may include individuals with mental retardation, mental illness, a degenerative brain disorder, dementia, or a cognitive disability who are vulnerable and unable to make decisions or advocate for themselves.

REGULATIONS

Wisconsin Statute Chapters 54, 55 and 46.90. Each county is required to name a responsible agency to make reports for suspected abuse and neglect and to provide a response. As well, each county is required to name an adult protective services agency.

HOURS OF SERVICE

8:00 am – 4:30 pm with special accommodations to meet needs of families



■ ADULT PROTECTIVE SERVICES

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	1.0	1.0
Protective Services Rep.	4.0	4.0
Administrative Assistant	1.0	0.60
TOTAL	6.0	5.6

BUDGET HIGHLIGHTS

Adult Protective Services has experienced an increase in investigations in 2016. The increase in demand for services has resulted in an increase in administrative support for APS staff. There was also an increase in their legal budget to help support these cases as well.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	227	1,000	500
Grant	216,546	225,000	225,000
County Appropriation	333,664	335,858	435,223
Allocated Revenue	1,637	820	8,339
Marathon County Match (Maintenance)	-	-	4,731
TOTAL REVENUE	552,074	562,678	673,793
Salaries	277,191	285,894	301,122
Benefits	108,614	105,770	114,877
Other Direct Expenses	59,907	66,900	72,964
TOTAL EXPENSES	445,709	458,664	488,963



■ AQUATIC SERVICES

DESCRIPTION

North Central Health Care Aquatic Services offers warm water aquatic physical therapy, water exercise programs and community and family swim programs that help individuals manage pain and maintain or reclaim their independence. The therapy pool is maintained at a 90 degree temperature. Under the direction of a physician, North Central Health Care's licensed physical therapist devises a treatment plan using water as both a supporting, gravity-reducing environment and a conditioning medium. Upon discharge, the therapist provides each patient with a self-directed exercise program for pool and home use. Warm water therapy can bring relief from pain, spur recovery and improve range of motion, balance, strength and coordination.

POPULATION SERVED

Aquatic Services serve those who have physical disabilities, are recovering from surgeries, or have musculoskeletal conditions such as fibromyalgia, arthritis and lower back pain. All those served are under the referral of a physician.

REGULATIONS

The operation of the pool is regulated by the Department of Health Services, Chapter DHS 172: Safety, Maintenance and Operation of Public Pools and Water Attractions.

HOURS OF SERVICE

Monday: 6:30 am – 6:00 pm Tuesday: 7:30 am – 7:00 pm Wednesday: 6:30 am – 6:00 pm Thursday: 7:30 am – 6:00 pm Friday: 6:30 am – 4:00 pm Saturday: 9:00 am – 12:00 pm



■ AQUATIC SERVICES

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	1.0	1.0
Physical Therapy Assistan	nt 1.4	1.4
Physical Therapist	1.2	1.6
Lifeguard	2.0	1.8
TOTAL	5.6	5.8

BUDGET HIGHLIGHTS

Volumes in Aquatic Services in 2016 have not hit targets for Budgeted Net Patient Services Revenue. It was anticipated, based on revenue trends that 2016 revenues would increase. Referrals have been declining, although continued outreach efforts have persisted, but volumes continue to not meet target. In the 2016 Budget, Ther-

apy staffing was increased but recruitment efforts failed to secure an additional part-time therapist for most of the year, impacting revenue as well. The 2017 Budget has reset revenue targets to current experience. Salaries and benefits are reduced by the reduction in therapy staff to meet current demand.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	549,590	679,000	551,000
Contract Services	4,952	-	-
Other Revenue	115,055	102,367	99,000
Allocated Revenue	12,403	-	3,904
Marathon County Match (Maintenance)	-	-	137,725
County Appropriation	-	-	150,327
TOTAL REVENUE	682,000	781,367	941,956
Salaries	284,874	352,985	319,022
Benefits	109,147	103,585	121,705
Other Direct Expenses	44,689	63,300	36,524
TOTAL EXPENSES	438,709	519,870	477,251



■ COMMUNITY CORNER CLUBHOUSE

DESCRIPTION

Community Corner Clubhouse assists adults with persistent mental illness and substance abuse challenges to realize their potential by providing them with a Clubhouse where they can meet friends, build self-confidence, learn valuable life skills and discover untapped talents. Community Corner Clubhouse is an internationally certified, psychosocial rehabilitation community that provides accessible, low cost services in a supportive environment. Clubhouse membership is voluntary and without time limits — offering members to choose the services they need when they need them.

The Clubhouse helps empower members by offering:

- Vocational support helping members' return to competitive employment by offering a variety of opportunities.
- Transitional Employment: Competitive, part-time employment that lasts 6-9 months.
- Supported Employment: Job development, job coaching, and long term support for members.
- Independent Employment: Assistance in sustaining long term employment.
- Educational opportunities: We partner with community adult educators to offer a variety of classes for members.
- Housing assistance: We help members find safe, affordable housing.
- Hope House is a local recovery residence that is a social, not medical, model for recovery living. This is different from a traditional transitional or halfway house. Hope House is a voluntary, time limited-term, residential program for Community Corner Clubhouse members experiencing psychiatric illness and/or psychological distress not requiring hospitalization who also have recovery needs. The end goal is to help develop life-long strategies to support recovery that will lead to independent living.

POPULATION SERVED

Marathon County Adults 18 and older with severe or persistent mental illness or a history of substance abuse.

REGULATIONS

The Clubhouse is accredited by Clubhouse International. Accredited Clubhouses are recognized as operating with a high level of compliance with the International Standards for Clubhouse Programs.

HOURS OF SERVICE

Monday – Thursday: 8:00 am – 4:00 pm

Friday: 8:00 am – 3:00 pm

Holidays: 10:00 am – 2:00 pm

Monthly Evening Hours (Social Activities): 5:00 pm – 7:00 pm on various days



■ COMMUNITY CORNER CLUBHOUSE

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	1.0	1.0
Employment Specialist	1.0	1.0
Clubhouse Generalist	3.0	3.0
TOTAL	5.0	5.0

BUDGET HIGHLIGHTS

The Community Corner Clubhouse has been on a five year path to not being County levy dependent. To offset these revenues, there have been significant efforts for grant and/or fundraising support. The significance of this revenue change has caused a stall in their efforts in 2016, therefore additional reductions in levy support in 2017 were not made until the 2016 philanthropic targets can be met. Expenses remain unchanged in 2017.

In 2016, Community Corner Clubhouse extended itself into an affiliation with a local landlord to create the Hope House. While Community Corner Clubhouse supports Hope House through staff time, there is minimal to no direct financial support for the operation of the house or exposure if there are not enough renters.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	264,169	226,000	208,000
DVR	21,683	14,000	20,000
County Appropriation	155,000	95,000	95,000
Allocated Revenue	6,319	-	2,597
Other Revenue	2,442	137,502	121,500
Marathon County Match (Maintenance)	-	-	-
TOTAL REVENUE	449,613	472,502	447,097
Salaries	221,131	223,170	220,397
Benefits	84,688	82,570	84,080
Other Direct Expenses	62,533	51,650	59,918
TOTAL EXPENSES	368,353	357,390	364,395



■ DEMAND TRANSPORTATION

DESCRIPTION

The North Central Health Care Transportation Program offers transportation for Marathon County residents who are 60 years of age and older, or individuals of any age who are non-ambulatory (unable to walk). Transportation is for medical, employment, or nutritional needs (including grocery shopping) only. Co-payments vary depending on distance. A personal care attendant or service animal may accompany a rider at no additional charge.

The North Central Health Care Transportation Program also coordinates volunteer drivers for the Disabled American Veterans (DAV) van, to transport veterans to Tomah or Madison on an on-call basis. Rides are at no charge and veterans using this service are ineligible for VA travel reimbursement.

POPULATION SERVED

The North Central Health Care serves Marathon County residents of any age who are non-ambulatory, or any individual ages 60 and over. The DAV Van program serves Marathon County and surrounding counties and also coordinates with DAV Van Services in Portage and Wood counties, for riders who can make it to a meeting point in those counties.

REGULATIONS

85.21 WI DOT requirements

HOURS OF SERVICE

Service Hours: Monday – Friday, 8:00 am – 4:30 pm Office Hours: Monday through Friday, 7:00 am – 5:00 pm

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	0.75	1.0
Logistics Worker	2.3	2.3
Administrative Assistant	1.0	1.0
TOTAL	4.05	4.30

BUDGET HIGHLIGHTS

Staffing in Demand Transportation was decreased as a portion of the Manager position was shifted to the In-House Demand Transportation program as a consolidation effort of these two efforts. Revenues are down as a result of the funding from the DOT 85.21 Grant have been declining. In both 2016 and 2017 Marathon County Conservation, Zoning & Planning (CPZ) has increased their administrative allocation to the grant up to 10%, thereby decreasing the availability of the grant to the Demand Transportation program, setting up increased revenue pressures to offset the cost of the program.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	32,167	179,000	57,300
Grant	248,463	240,000	237,700
DVR	36	-	-
Contracted Services	113,773	-	110,000
Allocated Revenue	2,915	-	4,178
Other Revenue	3,494	1,718	-
Marathon County Match (Maintenance)	-	-	466
TOTAL REVENUE	400,848	420,718	409,644
Salaries	126,866	144,750	134,906
Benefits	47,643	53,561	51,466
Other Direct Expenses	182,894	162,500	164,147
TOTAL EXPENSES	357,403	360,811	350,519





NURSING HOME OPERATIONS

2017 BUDGET BY PROGRAM

North Central Health Care's Nursing Home Operations include Mount View Care Center, a skilled nursing facility located on the main campus in Wausau. With a licensed capacity of 220 residents, Mount View Care Center's neighborhoods serve individuals in need of short term rehabilitation, post acute care with complex physical needs, ventilator dependent care, long term skilled nursing care, and those in need of specialized nursing care for dementia, psychiatric and neurological diseases, or behavioral needs. The following programs are the consolidated service areas for NCHC's Nursing Home Operations:

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Long-Term Care Reflections Long Term Care	67
Memory Care Legacies by the Lake Dementia Care	68
Post-Acute Care Southshore Short-Term Rehabilitation & Northwinds Vent Community	70
Rehab	71

■ NURSING HOME OPERATIONS ADMINISTRATION

DESCRIPTION

The overall administrative oversight functions for all Nursing Home Operations is consolidated into a separate program and is allocated out to each program based on direct expenses.

STAFFING

Position	2017 FTE's	2016 FTE's
Nursing Home Operation	s Executive 1.0	1.0
Director of Nursing	1.0	1.0
Assistant Administrator	1.0	1.0
Central Scheduler	0.9	1.0
Executive Assistant	1.0	1.0
Administrative Assistant	0.0	1.0
RN Supervisors	1.4	1.4
Transitional Care Nurse	0.0	1.0
Admission Coordinator	1.0	1.0
Restorative LPN	0.0	0.8
Logistics Worker	1.0	1.4
Staff Education Specialist	1.0	0.0
Employee Partnership Co	ordinator 0.9	1.0
TOTAL	10.2	11.6

BUDGET HIGHLIGHTS

In 2017, with an overall census of 203, Mount View Care Center will reduce the number of licensed beds from 240 to 220. Reducing licensed beds will reduce bed tax payments and increase opportunity for bed hold revenues.

Nursing Home Operations Administration reduced 1.4 FTE to help offset the overhead expense to operations. The staff reductions include 1.0 FTE Administrative Assistant, 1.0 FTE Transitional Care Nurse, 0.8 Restorative LPN, and 0.4 FTE Logistic Worker. The 3.2 FTE reduction was partially offset by increases in other staff for a net reduction of 1.4 FTE. Overall, Administration has reshuffled a number of duties to be more efficient and cost effective. Other Direct Expenses were increased primarily for Medical Director staffing and the Leading Choice Network participation charge.

	2015 Actual	2016 Budget	2017 Budget
Other Revenue	8,280	10,000	10,000
Donations	1,126	-	-
TOTAL REVENUE	9,406	10,000	10,000
Salaries	665,437	734,593	678,806
Benefits	263,952	271,721	258,961
Other Direct Expenses	428,055	175,250	288,599
TOTAL EXPENSES	1,357,444	1,181,564	1,226,366



NURSING HOME OPERATIONS

■ ANCILLARY

DESCRIPTION

Ancillary services is the billing for miscellaneous items such as Durable Medical Equipment (DME) and billable vaccinations.

BUDGET HIGHLIGHTS

No major changes anticipated for 2017.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	166,611		140,000
Allocated Revenue	1,090		123
Marathon County Match (Maintenance)	-	-	-
TOTAL REVENUE	167,701		140,123
Other Direct Expenses	105,648	111,000	114,000
TOTAL EXPENSES	105,648	111,000	114,000



LONG-TERM CARE

■ Reflections Long-Term Care

DESCRIPTION

Mount View Care Center's Reflections Long Term Care, is comprised of two units, Northern and Southern Reflections, totaling 83 licensed beds. 24-hour skilled nursing services are uniquely adapted to helping residents, assisting with the tasks of daily living, physical therapy, transitioning to dementia care, comfort/ hospice care, or the management of a chronic illness. Each individual care plan is structured around the resident's life pattern.

POPULATION SERVED

Reflections Long Term Care provides services to adults of all ages in need of skilled nursing care for assistance with daily living, physical therapy, transitioning to dementia care, comfort/hospice care or for management of a chronic illness.

REGULATIONS

State of Wisconsin Dept. Of Health Services - DHS 132; Center for Medicare/Medicaid Services - Conditions of Participation; and Federal Regulations for Skilled Nursing Facilities.

HOURS/DAYS OF SERVICE

24 hours/day, 7 days/week, 365 days/year

STAFFING

Position	2017 FTE's	2016 FTE's
Nurse Manager	1.0	1.0
MDS Coordinator	1.0	0.8
Registered Nurse	7.5	7.5
Licensed Professional Nur	rse 2.35	2.35
Certified Nursing Assistan	nt 26.2	28.2
Unit Clerk	1.0	1.0
Social Worker	1.0	1.0
Activity Therapist	2.0	2.0
TOTAL	42.05	43.85

BUDGET HIGHLIGHTS

Census in Long-Term Care has been declining while expenses have increased mostly due to increased compensation levels for certified nursing assistant staff at the same time staffing levels have been decreased due to census. The budgeted census in 2016 was 64 patients per day, in 2017 the budget was reduced to 60. Separate to the declining census, the reimbursement rates have increase as a result of an increased case mix index (CMI) or increased acuity needs of the residents which has improved revenues. We have also implemented a 5% rate increase for self-pay residents. Other Direct Expenses have been reviewed thoroughly for reductions in 2017.

BUDGET SUMMARY

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	4,078,627	4,244,000	3,978,000
Supplemental Payment	746,892	647,000	647,000
Other Revenue	3	-	-
County Appropriation	383,000	446,000	291,000
Allocated Revenue	80,610	68,078	49,951
Marathon County Match (Maintenance)	-	-	396,543
TOTAL REVENUE	5,289,129	5,405,078	5,362,494
Salaries	2,215,384	1,985,277	1,937,880
Benefits	875,784	734,295	739,292
Other Direct Expenses	530,835	385,900	365,710
TOTAL EXPENSES	3,622,003	3,105,472	3,042,882



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MEMORY CARE

Legacies by the Lake Dementia Care

DESCRIPTION

Mount View Care Center's innovative dementia care program, Legacies by the Lake, consists of three units, or 107 licensed beds. Units include Gardenside Crossing, Evergreen Place, and Lakeview Heights.

These units specialize in caring for people in varying stages of dementia, neurological, psychiatric and behavior disabilities. Gardenside Crossing accommodates residents with moderate memory loss who need assistance with their daily routines. Lakeview Heights is designed specifically for residents with mild memory loss who still function somewhat independently. Evergreen Place cares for residents with severe memory loss and a high level of dependency.

POPULATION SERVED

Legacies by the Lake Dementia Care specializes in caring for adults of all ages in varying stages of dementia, neurological, psychiatric and behavior disabilities.

REGULATIONS

State of Wisconsin Dept. Of Health Services - DHS 132; Center for Medicare/Medicaid Services - Conditions of Participation; and Federal Regulations for Skilled Nursing Facilities.

HOURS/DAYS OF SERVICE

24 hours/day, 7 days/week, 365 days/year

STAFFING

Position	2017 FTE's	2016 FTE's
Nurse Manager	1.0	2.0
MDS Coordinator	1.0	1.0
Registered Nurse	13.65	13.65
Licensed Professional Nu	rse 3.15	3.15
Certified Nursing Assistar	nt 59.0	59.0
Unit Clerk	1.0	1.0
Social Worker	1.6	1.6
Activity Therapist	1.9	2.0
TOTAL	82.3	83.4

BUDGET HIGHLIGHTS

The budgeted census for Legacies by the Lake remains the same in 2017 as it was 2016 at 100 patients per day. Revenues increased as a result of an improvement in reimbursement due again to an increase in the case mix index (CMI) or acuity of the residents, along with an increase in the self-pay rate. Revenue for 2017 includes a \$100,000 estimate for establishment of Mount View Care Center as a Commission which would allow charging other counties' residents. On the expense side, Salaries and Benefits go down as the FTE changes and reduction offsets the wage increases.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	6,570,106	6,212,000	6,418,000
Supplemental Payment	846,617	734,000	734,000
Contract Services	-	-	100,000
Other Revenue	4,513	-	-
County Appropriation	483,000	987,000	803,000
Allocated Revenue	106,080	73,267	80,812
Marathon County Match (Maintenance)	-	-	374,012
TOTAL REVENUE	8,005,802	8,006,267	8,509,824
Salaries	3,399,751	3,724,734	3,698,275
Benefits	1,291,923	1,377,646	1,410,874
Other Direct Expenses	557,635	421,800	441,352
TOTAL EXPENSES	5,249,309	5,524,180	5,550,501



POST-ACUTE CARE

■ Southshore Short-Term Rehabilitation & Northwinds Vent Community

DESCRIPTION

Southshore Short-Term Rehabilitation offers post-acute care for short term rehabilitation in Southshore, a 23-bed skilled nursing community. Southshore specializes in complex physical problems associated with aging and operates as a transitional unit for short-term rehabilitation and convalescent stays.

The most extensive rehabilitative care opportunities available in Central Wisconsin are provided, even for the most medically complex situations – all delivered on-site. Numerous rehabilitation techniques, from warm water physical therapy to complex respiratory care only found at Mount View Care Center, give our teams the ability to uniquely approach each resident's recovery.

Northwinds Vent is a 27-bed unit within the Post-Acute Care area that specializes in care for adults with a ventilator dependency. Our team provides 24/7 onsite respiratory therapy and nursing services with reliable, personal care for each individual. Northwinds focuses on ventilator dependent rehabilitation, recovery and liberation. Northwinds is 1 of only 5 care facilities in Wisconsin with approved dedicated units for the care of ventilator-dependent residents. Our highly trained team help residents adjust to ventilator-dependent lifestyles.

POPULATION SERVED

Southshore Short-Term Rehabilitation serves adults of all ages with complex physical problems associated with aging and operates as a transitional unit for short-term rehabilitation and convalescent stays.

Northwinds Vent serves adults of all ages with ventilator dependency needs.

REGULATIONS

Both programs are subject to the State of Wisconsin Dept. Of Health Services - DHS 132; Center for Medicare/Medicaid Services - Conditions of Participation; and Federal Regulations for Skilled Nursing Facilities.

HOURS/DAYS OF SERVICE

Both programs operate 24 hours/day, 7 days/week, 365 days/year.



POST-ACUTE CARE

■ Southshore Short-Term Rehabilitation & Northwinds Vent Community

STAFFING

Position	2017 FTE's	2016 FTE's	
Nurse Manager	1.0	1.0	
MDS Coordinator	1.0	0.8	
Registered Nurse	12.90	12.90	
Respiratory Therapist	9.25	9.25	
Certified Nursing Assistan	nt 30.30	30.30	
Unit Clerk	1.9	1.9	
Social Worker	1.2	1.2	
Music Therapist	1.0	1.0	
Activity Therapist	1.0	1.0	
TOTAL	59.55	59.35	

BUDGET HIGHLIGHTS

Budgeted census for Post-Acute care had 46 patients per day in 2016, including 20 Medicaid Vent and 15 Medicare patients. In 2017, the budgeted census is for 43 patients per day, including 16 Medicaid Vent and 14 Medicare patients. Revenues have decreased significantly because of the patient mix, pressures on length of stay for these patients and over managed care changes.

We anticipate declining census in the Post-Acute Care market.

Expenses are relatively unchanged with the exception of budgeted increases to wages for certified nursing assistants.

BUDGET SUMMARY

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	5,963,989	6,227,000	5,528,000
Supplemental Payment	484,096	419,000	419,000
Other Revenue	-	-	-
County Appropriation	834,000	267,000	606,000
Allocated Revenue	66,477	76,280	46,017
Marathon County Match (Maintenance)	-	-	328,449
TOTAL REVENUE	7,348,562	6,989,280	6,927,466
Salaries	2,959,430	3,062,578	3,117,959
Benefits	1,117,421	1,132,741	1,189,486
Other Direct Expenses	684,398	643,625	603,273
TOTAL EXPENSES	4,761,249	4,838,944	4,910,718



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NURSING HOME OPERATIONS

■ REHAB

DESCRIPTION

Rehab services is a contract provider of physical, occupation and speech therapy for resident and patients of Mount View Care Center.

POPULATION SERVED

Residents and patients of Mount View Care Center. Some outpatient services provide for the Inpatient Hospital.

REGULATIONS

Both programs are subject to the State of Wisconsin Dept. Of Health Services - DHS 132; Center for Medicare/Medicaid Services - Conditions of Participation; and Federal Regulations for Skilled Nursing Facilities.

HOURS/DAYS OF SERVICE

Monday – Friday: 8:00 – 4:30 with weekend coverage.

BUDGET HIGHLIGHTS

As census has declined in the nursing home, there is a corresponding decline in both revenues and expenses for these services.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Services Revenue	1,959,593	2,082,000	1,977,000
Allocated Revenue	4,664	820	8,217
Marathon County Match (Maintenance)	-		46,330
TOTAL REVENUE	1,964,257	2,082,820	2,031,547
Salaries	-	-	-
Benefits	-	-	-
Other Direct Expenses	1,113,377	1,184,310	1,069,450
TOTAL EXPENSES	1,113,377	1,184,310	1,069,450





SUPPORT SERVICES 2017 BUDGET BY PROGRAM

Support Services has many different operations to support the people, financial, clinical and service success of North Central Health Care Operations. Total Indirect Expenses, including the Support Services decreased by over \$650,000 from 2016 to 2017. Operational efficiencies and changing the way Support Services operates adds value to NCHC programs and is always top of mind.

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■ BUSINESS OPERATIONS

DESCRIPTION

Business Operations includes accounting, payroll, accounts payable, switchboard and mailroom functions.

STAFFING

Position	2017 FTE's	2016 FTE's
Business Operations Dire	ctor 1.0	1.0
Accounting Assistant	1.0	1.0
Accountant	1.0	1.0
Accounts Payable Rep.	1.0	1.0
Administrative Assistant	4.35	4.20
Payroll Specialist	1.0	1.0
TOTAL	9.15	9.0

BUDGET HIGHLIGHTS

The Business Operations budget for 2017 remains relatively stable. There have been some position distribution between Business Operations and Patient Accounts for workflow enhancement creating a decrease in the Patient Accounts program. Business Operations is allocated to programs by direct expense.

	2015 Actual	2016 Budget	2017 Budget
Contracted Services Revenue	440	3,000	-
Other Revenue	14,841	17,000	17,000
TOTAL REVENUE	15,281	20,000	17,000
Salaries	330,241	387,398	400,299
Benefits	128,446	143,311	152,712
Other Direct Expenses	248,847	278,900	256,159
TOTAL EXPENSES	707,534	809,609	809,170



■ CORPORATE ADMINISTRATION

DESCRIPTION

Corporate Administration provides overall administrative leadership for the organization and is home to both Executive support and contracting functions. This program is allocated based on program direct expense.

STAFFING

Position	2017 FTE's	2016 FTE's
Chief Executive Officer	1.0	1.0
Chief Financial Officer	1.0	1.0
Contract and Credentialin	g Spec 1.0	1.0
Executive Assistant	2.0	2.0
TOTAL	5.0	5.0

BUDGET HIGHLIGHTS

Salaries and Benefits in the Corporate Administration program are down due to CEO succession. Other Direct Expenses have been increased to provide additional legal support.

	2015 Actual	2016 Budget	2017 Budget	
Salaries	474,770	578,568	498,635	
Benefits	191,196	213,988	190,227	
Other Direct Expenses	133,144	135,400	153,647	
TOTAL EXPENSES	799,110	927.956	842,509	



■ EMPLOYEE BENEFITS

DESCRIPTION

The Employee Benefits program consolidates all of the employee benefit programs and costs to be allocated out to programs based on FTEs. Included in the Employee Benefits consolidation are employee health, disability, life, dental and vision insurance along with FICA, unemployment, workers compensation and retirement expenses. These expenses are allocated in the program budgets and are reported again solely for informational purposes.

BUDGET HIGHLIGHTS

Employee Health Insurance for 2016 were significantly over budget. Plan design changes were made for 2017 to absorb increased costs related to plan experience. The overall plan cost increase for 2017 is \$300,000. Salary based benefits including retirement and FICA increase from 2016 as Salaries increase. Retirement also had an increase contribution by 0.4%, 0.2% paid by the employee and 0.2% paid by NCHC. Areas of cost improvement include workers compensation and unemployment.

	2015 Actual	2016 Budget	2017 Budget
Salaries	-	-	-
Benefits	10,512,875	11,480,000	11,626,000
Other Direct Expenses	-	-	-
TOTAL EXPENSES	10,512,975	11,480,000	11,626,000



■ ENROLLMENT SERVICES

DESCRIPTION

Enrollment Services is responsible for enrolling and updating NCHC clients into program services. This includes demographic verification, benefit application and determination and prior authorization. This program is allocated to programs based on client openings.

STAFFING

Position	2017 FTE's	2016 FTE's
Enrollment Specialist	4.0	4.0
Prior Authorization Rep	1.9	0.9
TOTAL	5.9	4.9

BUDGET HIGHLIGHTS

Enrollment Services added a Prior Authorization Representative in 2016 to provide the support to programs to ensure clients are eligible for services through prior authorization. The position is needed to address the growing frequency of denials due to varying benefit levels and prior authorization requirements.

	2015 Actual	2016 Budget	2017 Budget	
Salaries	323,957	175,905	213,907	
Benefits	121,604	65,087	81,605	
Other Direct Expenses	110,544	4,700	4,484	
TOTAL EXPENSES	556,105	245,692	299,996	



■ ENVIRONMENTAL SERVICES

DESCRIPTION

Environmental Services has traditionally included Maintenance, Systems Maintenance, Housekeeping, Nursing Home Housekeeping, Laundry and Grounds. In 2017, Maintenance, Systems Maintenance and Grounds employees have been transferred to Marathon County. Housekeeping, Nursing Home Housekeeping and Laundry remain stand-alone programs with NCHC staff but now report to the Assistant Nursing Home Administrator.

STAFFING

Position 2	017 FTE's	2016 FTE's
Environmental Services Dire	ctor 0.0	1.0
Clerical	0.0	0.5
Maintenance Supervisor	0.0	1.0
Building Maintenance Tech	0.0	6.0
Preventative Maintenance T	ech 0.0	1.0
Systems Maintenance Super	rvisor 0.0	0.9
Systems Tech	0.0	1.0
Grounds Maintenance 0		2.5
TOTAL	0.0	13.9

BUDGET HIGHLIGHTS

With the transfer of staff to Marathon County there are no longer any personnel expenses for Maintenance, Systems Maintenance and Grounds. The amount listed in Other Direct Expenses represents the value of these services and utilities that are now part of Marathon County's Facilities & Capital Management Department. Rental income for leased space is now retained by Marathon County and NCHC is not responsible for the Utility related expense in the leased space or space occupied by Marathon County. Within each program, these costs are now allocated as expense based on square footage, but this represents in-kind services for which Marathon County reduced dollar for dollar the levy provided to NCHC. These in-kind services are also represented as a revenue to offset the expense. This allows NCHC to continue to be reimbursed from third-party payers and not require Marathon County and NCHC to move payments back and forth.

	2015 Actual	2016 Budget	2017 Budget
Other Revenue	1,463	1,718	-
TOTAL REVENUE			
Salaries	610,391	723,182	-
Benefits	238,706	267,592	-
Other Direct Expenses	834,968	1,024,409	1,685,623
TOTAL EXPENSES	1,684,066	2,015,183	1,685,623



■ HEALTH INFORMATION

DESCRIPTION

Health Information is responsible for all of NCHC's medical record functions.

STAFFING

Position	2017 FTE's	2016 FTE's
Supervisor	1.0	1.0
Administrative Assistant I	1 2.0	2.0
Administrative Assistant	3.2	2.6
TOTAL	6.2	6.6

BUDGET HIGHLIGHTS

Health Information had a minor reduction in FTE of 0.4 which dropped their overall Salaries and Benefits for 2017. Other Direct Expenses had a few small efficiencies to provide a reduction in this line item as well. This program is allocated to programs based on monthly time studies.

	2015 Actual	2016 Budget	2017 Budget	
Other Revenue	18,047	20,000	20,000	
TOTAL REVENUE				
Salaries	219,701	254,251	233,376	
Benefits	76,490	94,056	89,032	
Other Direct Expenses	24,964	25,325	19,789	
TOTAL EXPENSES	321,154	373,632	342,197	



■ HOUSEKEEPING

DESCRIPTION

Housekeeping has two programs in Support Services. The Housekeeping program provides services to all non-nursing home areas while the Nursing Home Housekeeping program provides housekeeping services to Mount View Care Center. These two programs are separated for cost reporting purposes but are under the same management structure. This program is allocated based on square footage.

STAFFING

Position	2017 FTE's	2016 FTE's
Supervisor	0.5	1.0
Lead Housekeeper	0.5	0.0
Housekeeping Aides	6.6	6.6
TOTAL	7.6	7.6

BUDGET HIGHLIGHTS

The 2017 Housekeeping budget has similar expenses as 2016, with the exception of the impact of the reallocation of the supervisory structure from two supervisory positions to one allocated supervisory position and a non-supervisory lead housekeeping position.

	2015 Actual	2016 Budget	2017 Budget	
Salaries	222,267	247,877	233,565	
Benefits	84,562	91,701	89,104	
Other Direct Expenses	83,443	100,700	101,124	
TOTAL EXPENSES	390,272	440.278	423,793	



■ HUMAN RESOURCES

DESCRIPTION

Human Resources provides recruitment, benefits management, training and development along with core Human Resources services. This program is allocated based on FTE's in each program.

STAFFING

Position	2017 FTE's	2016 FTE's
Human Resources Execut	tive 1.0	1.0
HR Manager	1.0	0.0
HR Business Partners	2.0	2.0
HRIS Analyst	1.0	1.0
Human Resources Assista	ant 1.0	1.0
Organizational Developm	nent Manager1.(1.0
Development Specialist	1.0	1.0
Employee Health Special	ist 0.0	1.0
TOTAL	8.0	8.0

BUDGET HIGHLIGHTS

The Employee Specialist was consolidated into the Quality program as part of a redesign of laboratory services operations. Total staffing remains the same in the Human Resources budget with the addition of another recruitment position to help fill staff vacancies, and to be more competitive in the recruitment environment. Total expenses are down from 2016 as overall Salaries and Other Direct Expenses are down.

	2015 Actual	2016 Budget	2017 Budget
Other Revenue	60	-	-
TOTAL REVENUE			
Salaries	476,803	503,397	476,798
Benefits	187,065	186,210	181,896
Other Direct Expenses	317,767	301,500	259,840
TOTAL EXPENSES	981,635	991,107	918,534



■ INFORMATION MANAGEMENT SERVICES

DESCRIPTION

Information Management Services include the expenses of contracted services with City-County Information Technology services and in-house Information Management staff dedicated mostly to electronic medical records support and the interaction required between all other enterprise IT systems. This program is allocated based on IT users in each program.

STAFFING

Position 201	17 FTE's	2016 FTE's
Information Technology Direct	tor 1.0	1.0
Information Services Manager	1.0	0.0
Information System Specialist	1.0	1.0
Information Systems Assistant	2.0	3.0
Clinical System Analyst	1.0	1.0
Programming System Analyst	2.0	2.0
Intern	0.0	0.5
TOTAL	8.0	8.5

BUDGET HIGHLIGHTS

Salaries and Benefits in the Information Management Services program have gone up despite the reduction in overall positions, namely the reduction in the Intern position at 0.5 FTE. The additional Salaries and Benefits expense is related to department restructuring and costs related to the integration with CCIT management. Other Direct Expenses were reduced as technology device support is no longer centrally expensed in the Information Management Services program but rather in each of the programs to better align cost control.

	2015 Actual	2016 Budget	2017 Budget
Other Revenue	18,047	1,718	-
TOTAL REVENUE			
Salaries	385,701	439,937	498,846
Benefits	147,598	162,743	190,307
Other Direct Expenses	1,472,629	1,763,400	1,654,474
TOTAL EXPENSES	2,005,928	2,366,080	2,343,627



■ IN-HOUSE TRANSPORTATION

DESCRIPTION

In House Transportation maintains the NCHC fleet, which includes cars, buses and vans used for client transportation. This program also provides courier services, which may include trips to the Antigo and Merrill offices, bank, lab and hospitals.

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	0.25	0.0
Coordinator	1.0	1.0
Logistics Worker	1.5	1.5
TOTAL	2.75	2.5

BUDGET HIGHLIGHTS

The Salaries and Benefits include moving .25 of the Manager FTE from Demand Transportation as this manager has assumed responsibility for this program. Departments that use the facility vehicles are direct charged for the usage based on miles, and this program receives the offset for those charges.

	2015 Actual	2016 Budget	2017 Budget	
Salaries	89,953	90,896	103,420	
Benefits	35,089	33,650	39,454	
Other Direct Expenses	(88,144)	(50,000)	(109,063)	
TOTAL EXPENSES	36,897	74,546	33,811	



■ LAUNDRY

DESCRIPTION

Laundry provides laundry services for the nursing home, hospital, CBRF and MMT programs. The service includes linen as well as personal laundry. Laundry is also done for housekeeping and food service. This program is allocated based on pounds of laundry processed.

STAFFING

Position	2017 FTE's	2016 FTE's
Supervisor	0.0	0.10
Team Coordinator	1.0	1.0
Laundry Worker	6.0	6.0
TOTAL	7.0	7.1

BUDGET HIGHLIGHTS

The change in Salary and Benefits includes the reduction of the .10 Supervisor position that was shared with Systems Maintenance. This position is included in the positions being transferred to Marathon County. Supervision of the program has been moved to the Assistant Nursing Home Administrator.

	2015 Actual	2016 Budget	2017 Budget
Other Revenue	53	-	-
TOTAL REVENUE	53	-	-
Salaries	191,423	223,270	218,942
Benefits	73,811	82,607	83,525
Other Direct Expenses	93,350	107,600	74,019
TOTAL EXPENSES	358,585	413,477	376,486



■ MARKETING & COMMUNICATIONS

DESCRIPTION

Marketing and Communications is the central communication area for NCHC's internal and external communications. This includes working with staff communications internally, and media communications externally. The marketing of services is also provided through this program. This program is allocated based on direct expense.

STAFFING

Position	2017 FTE's	2016 FTE's
Coordinator	1.0	1.0
TOTAL	1.0	1.0

BUDGET HIGHLIGHTS

Salaries and Benefits remain consistent. There is a reduction in advertising planned for 2017 to help with overall cost reductions for the organization.

	2015 Actual	2016 Budget	2017 Budget	
Salaries	72,610	73,523	73,382	
Benefits	28,347	27,224	27,995	
Other Direct Expenses	87,118	87,000	75,361	
TOTAL EXPENSES	188,075	187,747	176,738	



■ NURSING HOME HOUSEKEEPING

DESCRIPTION

Housekeeping has two programs in Support Services. The Housekeeping program provides services to all non-nursing home areas while the Nursing Home Housekeeping program provides housekeeping services to Mount View Care Center. These two programs are separated for cost reporting purposes but are under the same management structure. This program is allocated based on square footage.

STAFFING

Position	2017 FTE's	2016 FTE's
Coordinator	1.0	1.0
Housekeeping Aides	11.0	11.0
Client Program	0.0	0.75
Homemaker	3.85	3.85
TOTAL	15.85	16.6

BUDGET HIGHLIGHTS

The expenses of this program remain relatively consistent. There is a reduction of a client position to help with cost reduction in the nursing home.

	2015 Actual	2016 Budget	2017 Budget
Salaries	435,212	475,314	472,471
Benefits	163,059	175,830	180,245
Other Direct Expenses	88,056	112,500	108,355
TOTAL EXPENSES	686.327	763.644	761.071



■ NUTRITION SERVICES

DESCRIPTION

Nutrition Services provides meal service for the nursing home, hospital, CBRF, MMT and Pre Vocational Programs. Required Dietitian consulting is also provided to these locations based on regulatory requirements. This area provides service for the cafeteria, which is a revenue generating function. This program is allocated based on number of meals served.

STAFFING

Position	2017 FTE's	2016 FTE's
Director	1.0	1.0
Dieticians	1.6	2.10
Supervisor	1.0	1.0
Administrative Assistant	1.0	1.9
Cooks	8.8	8.0
Dietary Aides	21.0	20.7
Baker	0.0	1.0
TOTAL	34.4	35.7

BUDGET HIGHLIGHTS

Salaries and Benefits includes a reduction in Dietitian time as well as modifications with the cook and dietary aide time due to decreasing census in the nursing home.

	2015 Actual	2016 Budget	2017 Budget	
Other Revenue	141,314	130,000	120,000	
TOTAL REVENUE	141,314	130,000	120,000	
Salaries	1,266,124	1,250,898	1,181,731	
Benefits	487,361	462,685	450,825	
Other Direct Expenses	922,505	947,090	933,129	
TOTAL EXPENSES	2,675,990	2,660,673	2,565,685	



■ PATIENT ACCOUNTS

DESCRIPTION

Patient Accounts provides all billing services for all revenue programs of NCHC, which equates to approximately 10,000 bills per month. This program is allocated based on number of clients.

STAFFING

Position	2017 FTE's	2016 FTE's
Director	1.0	1.0
Billing Analyst	1.0	1.0
Patient Account Rep.	5.0	5.0
Administrative Assistant	1.3	2.5
Provider Credentialing	1.0	1.0
TOTAL	9.3	10.5

BUDGET HIGHLIGHTS

Salaries and Benefits include a 1.2 FTE decrease to offset some decreases in revenue. One position was transferred to Business Operations to staff the switchboard.

	2015 Actual	2016 Budget	2017 Budget	
Other Revenue	99,948	90,000	90,000	
TOTAL REVENUE	99,948	90,000	90,000	
Salaries	323,957	406,752	370,321	
Benefits	121,604	150,472	141,276	
Other Direct Expenses	110,544	77,000	83,536	
TOTAL EXPENSES	556,105	634,224	595,133	



■ PHARMACY

DESCRIPTION

Pharmacy fills prescriptions for the nursing home, hospital, some of the residential locations, Community Treatment and employees who are enrolled in NCHC's employee health insurance plan.

STAFFING

Position	2017 FTE's	2016 FTE's
Director	1.0	1.0
Pharmacist	2.25	2.5
Pharmacy Tech.	5.0	5.0
Billing Specialist	1.0	1.0
TOTAL	9.25	9.50

BUDGET HIGHLIGHTS

There is an increase in revenue for 2017 due to increasing the number of Community Treatment clients being served. This is being done through a new packaging system that is being implemented the fourth quarter of 2016. The new packager will also provide efficiencies in filling prescriptions, which results in the decrease of a .25 Pharmacist position. Drug expense increases in 2017 due to increase in pricing and an increase in the number of prescriptions being filled. Other direct expenses increases due to the maintenance agreement for the new packaging system.

	2015 Actual	2016 Budget	2017 Budget
Net Patient Revenue	3,876,737	4,047,000	4,048,000
Contracted Services Revenue	241,433	150,000	279,800
Allocated Revenue			16,390
Cash Discounts and Rebates	129	3,000	-
County Appropriation	-	-	115,445
Marathon County Match (Maintenance)	-	-	17,571
TOTAL REVENUE	4,058,031	4,200,000	4,491,206
Salaries	600,577	680,759	649,319
Benefits	225,098	251,809	247,712
Drugs	2,822,243	2,600,000	2,975,000
Other Direct Expenses	52,099	56,200	160,263
TOTAL EXPENSES	3,700,018	3,588,768	4,032,294



SUPPORT SERVICES

■ PURCHASING

DESCRIPTION

Purchasing is the central purchasing service for all of NCHC. This area orders and delivers purchases to all programs. This area is also responsible for monitoring proper purchasing based on the contract with the buying group that NCHC belongs to. This program is allocated based on number of requisitions.

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	1.0	1.0
Administrative Assistant	0.2	0.2
Storekeeper	2.0	2.0
TOTAL	3.35	3.35

BUDGET HIGHLIGHTS

The budget remains consistent.

	2015 Actual	2016 Budget	2017 Budget	
Other Revenue	63,656	50,000	60,000	
TOTAL REVENUE	63,656	50,000	60,000	
Salaries	127,835	130,752	131,402	
Benefits	49,709	48,360	50,129	
Other Direct Expenses	40,432	46,177	45,837	
TOTAL EXPENSES	217,976	225,289	227,368	



QUALITY

DESCRIPTION

Quality oversees the compliance and safety of all NCHC programs, and provides oversight for employee health. This area is also responsible for the required data reporting for the Medicare and Medicaid programs.

STAFFING

Position	2017 FTE's	2016 FTE's
Quality & Clinical		
Support Services Execut	ive 1.0	1.0
Quality Data Analyst	2.0	2.0
Safety & Risk Manager	1.0	1.0
Employee Health Specia	list 1.0	0.0
Phlebotomist	0.5	1.63
TOTAL	5.5	5.63

BUDGET HIGHLIGHTS

The Salaries and Benefits include transferring the Employee Health Specialist from Human Resources and a decrease in Phlebotomist time. The Employee Health Specialist will also provide some Phlebotomy services. This program is allocated based on direct expense.

	2015 Actual	2016 Budget	2017 Budget	
Salaries	311,868	420,705	437,570	
Benefits	108,636	155,627	166,931	
Other Direct Expenses	149,895	155,900	168,435	
TOTAL EXPENSES	570,398	732,232	772,936	



SUPPORT SERVICES

■ VOLUNTEER SERVICES

DESCRIPTION

Volunteer Services recruits and works with all the volunteers of NCHC. This area also works with the North Central Health Foundation in planning and carrying out fund raising events.

STAFFING

Position	2017 FTE's	2016 FTE's
Manager	1.0	1.0
Administrative Assistant	0.55	0.55
TOTAL	1.55	1.55

BUDGET HIGHLIGHTS

The Other Direct expense includes moving the NCHC gift shop into this budget.

	2015 Actual	2016 Budget	2017 Budget	
Salaries	60,339	63,612	64,955	
Benefits	23,878	23,556	24,780	
Other Direct Expenses	5,411	7,400	18,186	
TOTAL EXPENSES	89,629	94,568	107,921	



CAPITAL BUDGET

North Central Health Care has a multi-faceted process for capital budgeting and funding. Clarity was given to these processes in 2016 to define the relationship specifically with Marathon County's capital budgeting and approval process. For simplicity sake, similar approaches will be taken with both Langlade and Lincoln counties.

North Central Health Care's threshold to capitalize depreciable assets is \$2,500 or more and having a useful life of two or more years. Straight-line depreciation methods are used and funding for capital assets are available for the approved year and two consecutive years. Equipment with a value of less than \$2,500 are budgeted separately and expensed within a program's budget. Movable equipment of any cost is considered an operational expense and is the responsibility of NCHC budgeting policy and approval as either an expense or when eliqible a capitalized asset.

North Central Health Care adheres to Marathon County's Capital Improvement Plan (CIP) for building alterations over \$30,000. Projects under \$30,000 are considered maintenance projects for Marathon County purposes and NCHC handles these projects operationally and financially.

North Central Health Care building projects in Marathon County of over \$30,000 must be requested as part of Marathon County's annual CIP process. Building projects in Lincoln and Langlade counties will be handle through each county's respective CIP process. Building projects which are requested to be ranked through Marathon County's CIP process but are not ranked high enough for CIP funding may be resubmitted for approval using NCHC restricted assets designated for capital purchase.

Rolling stock, including vehicles, and buses, intended for Marathon County programs, shall fall under Marathon County's policy and procedures on rolling stock in determining need and replacement schedule. Purchases over \$5,000 are eligible for capital improvement funds. Purchases under \$5,000 are considered operational expenses and are funded by North Central Health Care. Any rolling stock request that is requested for funding but does not receive funding approval by Marathon County CIP may be funded by NCHC if it receives approval by the NCHC Board. Rolling stock purchases of over \$5,000 in Langlade and Lincoln County will be part of the NCHC budget approval process.



CAPITAL IMPROVEMENT REQUESTS SUBMITTED TO MARATHON COUNTY

In 2016, NCHC submitted and prioritized ten (10) Capital Improvement Projects (CIP) requests and a rolling stock request. The requests were prioritized and submitted first to the Marathon County Health & Human Services Standing Committee and CIP Committee. The 2017 Marathon County budget did not fund any of the project requests with the exception of the rolling stock requests. The proposed NCHC budget for 2017 includes a number of these projects as proposed capital requests.

PRIORITY	PROJECT	DESCRIPTION OF PROJECT	ESTIMATED COSTS
1	MVCC Domestic Hot Water and Boiler Replacement*	New boilers and water tanks	\$425,000
2	MVCC Window Replacement*	Window replacement in the MVCC Building	\$437,750
3	Air Handler 1 & 2	Rebuild HVAC 1 & 2 – New coils, dampers, drive and fan unit	\$510,000
4	Purchasing Cooler/ Freezer Replacement	Replace 44 year old walk-in cooler and freezer units	\$68,000
5	Asphalt Repair and Replacement	Replace the main road and small parking lot, crack fill all other parking lots	\$130,000
6	Legacies Flooring	Replace flooring on Evergreen	\$48,000
7	HCC Roofing	Replace roofing on MVCC, HCC link and Doctor's Suite	\$93,000
8	Special Education Upgrades	Replace flooring, paint, and wallpaper in the entire Special Education space in LVPP	\$74,000

^{*} Projects included in the Nursing Home remodel project scope that will need to be addressed if further delay in the remodel project occurs. If remodel project proceeds, these projects will not be additional separate requests.

The following major projects would be funded by bonding if approved by Marathon County. It is unclear if these projects have followed the appropriate Capital Improvement Program (CIP) process in the past; therefore, NCHC submitted them again and for contextual awareness. The Marathon County Health and Human Services Committee voted to pull these out of the 2017 CIP process as they would have a separate approval process outside of CIP.

PROJECT	DESCRIPTION OF PROJECT	ESTIMATED COSTS
MVCC Nursing Home Remodel	Remodel nursing home	\$15,000,000
New Aquatic Building	Build a new therapy pool and building	\$7,400,000

ROLLING STOCK REQUEST		
PROJECT	DESCRIPTION OF PROJECT	ESTIMATED COSTS
Rolling Stock	Replace Rolling Stock	\$222,000

CAPITAL FUNDED IN 2017 BUDGET

PROGRAM	DESCRIPTION OF REQUEST	COST OF REQUEST	REASON FOR REQUEST
Information Management Serv	TIER Barcode project for Behavioral Health Services MAR	\$65,000	Reduce error
Information Management Serv	Data Analytics	\$50,000	Assist with 2017 objectives
Information Management Serv	Phone replacement	\$12,000	Replacement
Information Management Serv	Telehealth expansion	\$20,000	New
Information Management Serv	Scanner replacement-Health Information	\$10,000	Replacement
Laundry	Small Dryers (2)	\$18,600	Replacement
NH Housekeeping	Blinds for MVCC Sunporches (97)	\$14,550	Replacement
NH Housekeeping	Housekeeping cart (2)	\$2,800	Replacement
NH Housekeeping	Water hog oval end rug	\$2,536	Replacement
Maintenance	Replace air conditioning in MVCC basement	\$12,000	Replacement
Food Service	Dishwasher	\$27,934	Scheduled replacement
Food Service	Castors for hot conveyences	\$3,200	New
Food Service	Waring blender-one gallon	\$4,000	New
In-House Transportation	Wayne reliance fleet suction pump Model #G6203P	\$10,172	Replacement
Hospital .	Bariatric beds (2)	\$4,000	New
Lakeside Recovery MMT	Vital sign machine	\$3,000	Additional
Psychiatry-Marathon	Blood pressure/vitals machine	\$3,000	Replacement
Crisis	Work stations (2)	\$4,800	Additional
Adult Day Services-Wausau	EZ Way Lift	\$6,500	Replacement
Adult Day Services-Wausau	Vital signs monitor with stand	\$3,000	Replacement
Aquatic Services	Water wheelchair	\$2,500	New
Chadwick Group Home	EZ lift with scale	\$6,500	Replacement
NH Administration	10 Patio Tables, Umbrellas and 40 chairs	\$7,600	Replacement
Post Acute Care	IV Pumps (2)	\$7,000	Additional
Post Acute Care	Air mattresses (2)	\$11,000	Replacement
Post Acute Care	Bariatric bed frame (1)	\$5,000	Additional
Post Acute Care	EZ Lift	\$6,500	Replacement
Long Term Care	Common Area Furniture	\$35,000	Replacement
Long Term Care	Air mattresses (3)	\$16,500	Replacement
Long Term Care	Bariatric bed frames (3)	\$15,000	Additional
Long Term Care	Office chairs (6)	\$2,100	Replacement
Long Term Care	Bariatric sit to stand lift	\$6,500	Additional
Legacies	Common Area Furniture	\$50,000	Replacement
Legacies	Air mattresses (2)	\$11,000	Replacement
Legacies	Reclining wheelchairs (6)	\$3,900	Replacement
Legacies	Bariatric bed frames (2)	\$10,000	Additional
Legacies	Patient lift	\$6,500	Replacement
Administration-Langlade	OP Clinical desks (4)	\$10,000	Replacement
Administration-Langlade Administration-Langlade	Client Chairs (21)	\$5,460	Replacement
Administration-Langlade Administration-Langlade	Sedan	\$24,000	Additional
			Additional
	Sub-Total ITEMS SUBMITTED TO MARATHON COUNTY CIP – NOT I	\$519,152	
D In a silve or			Dl
Purchasing	Freezer	\$68,000	Replacement
Maintenance	Asphalt repair and replacement for NCHC campus	\$130,000	Replacement
Maintenance	Boiler replacement (end of life cycle)	\$425,000	Replacement
Maintenance	Air Handler (1 and 2)	\$510,000	Replacement

TOTAL \$1,652,152



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MEMO

TO: North Central Health Care Finance Committee

FROM: Brenda Glodowski
DATE: October 21, 2016
RE: Attached Financials

Attached please find a copy of the September Financial Statements for your review. To assist in your review, the following information is provided:

BALANCE SHEET

Accounts remain consistent with prior months.

STATEMENT OF REVENUE AND EXPENSES

The month of September shows a gain of \$180,542, compared to the targeted gain of \$12,680. This results in a positive variance of \$167,861 which is an improvement over prior months.

Overall revenue exceeded targets for September. The nursing home census improved in September averaging 205 per day. The target is 210. The Medicare census also improved showing an average census of 20 per day. The hospital census averaged almost 16 per day, which continues to exceed the target of 14. Outpatient areas are remaining consistent with prior months. The revenue for September also includes an accrual for \$350,000 of the \$475,000 of the funds Marathon County has set aside for mental health services. Information has been submitted showing where expenses have been incurred.

Overall expenses are over target for September. The main areas that are over are the state institutes, over by almost \$302,000, and crisis. As has been indicated in prior months, the expenses for crisis services will continue to be over budget each month due to changes implemented in this area earlier in the year. Drug costs are also high due to flu shots being done. Employee benefits are within budget for September.

The cost reduction plans that were implemented in August are helping with improvements in controlling the expenses.

If you have questions, please feel free to contact me.

NORTH CENTRAL HEALTH CARE COMBINING STATEMENT OF NET POSITION SEPTEMBER 2016

	Human Services	Nursing Home	<u>Total</u>	Prior Year Combined
Current Assets:				
Cash and cash equivalents	4,137,174	1,034,532	5,171,706	7,364,005
Accounts receivable:				
Patient - Net	3,386,500	2,733,610	6,120,110	6,990,216
Outpatient - WIMCR	620,000	0	620,000	444,500
Nursing home - Supplemental payment program	0	492,900	492,900	402,589
Marathon County	202,401	0	202,401	225,892
Appropriations receivable	0	0	0	0
Net state receivable	156,880	0	156,880	113,647
Other	498,481	0	498,481	167,589
Inventory	0	303,535	303,535	273,822
Other	<u>405,685</u>	<u>325,279</u>	<u>730,964</u>	<u>417,787</u>
Total current assets	9,407,120	<u>4,889,857</u>	14,296,977	16,400,048
Noncurrent Assets:				
Investments	9,800,000	0	9,800,000	9,300,000
Assets limited as to use	1,928,315	813,867	2,742,182	2,132,651
Restricted assets - Patient trust funds	27,800	39,019	66,819	53,221
Net pension asset	2,690,051	2,156,887	4,846,938	0
Nondepreciable capital assets	342,171	713,580	1,055,751	1,556,072
Depreciable capital assets - Net	7,229,526	3,289,885	10,519,410	10,143,763
Total noncurrent assets	22,017,862	7,013,239	29,031,101	23,185,707
Deferred outflows of resources - Related to pensions	2,692,772	2,159,070	4,851,842	<u>0</u>
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	S 34,117,754	14,062,165	48,179,919	<u>39,585,755</u>

NORTH CENTRAL HEALTH CARE COMBINING STATEMENT OF NET POSITION SEPTEMBER 2016

	Human Services I	Nursing Home	<u>Total</u>	Prior Year Combined
Current Liabilities:				
Current portion of related-party note payable	151,257	0	151,257	148,264
Accounts payable - Trade	949,464	761,282	1,710,746	2,267,842
Appropriations advances	0	0	0	0
Accrued liabilities:				
Salaries and retirement	863,188	692,106	1,555,294	1,951,525
Compensated absences	813,592	652,339	1,465,931	1,467,350
Health and dental insurance	451,770	362,230	814,000	652,000
Other Payables	186,693	149,690	336,383	422,809
Amounts payable to third-party reimbursement programs	400,000	0	400,000	455,214
Unearned revenue	<u>291,866</u>	<u>0</u>	<u>291,866</u>	<u>218,871</u>
Total current liabilities	<u>4,107,830</u>	<u>2,617,648</u>	6,725,478	<u>7,583,875</u>
Noncurrent Liabilities:				
Related-party note payable	636,181	0	636,181	787,438
Patient trust funds	<u>27,800</u>	<u>39,019</u>	66,819	<u>53,221</u>
Total noncurrent liabilities	663,981	<u>39,019</u>	703,000	840,659
Total liabilities	<u>4,771,811</u>	2,656,667	7,428,478	8,424,534
Deferred inflows of resources - Related to pensions	<u>47,105</u>	37,768	84,873	<u>0</u>
Net Position:				
Net investment in capital assets	7,571,697	4,003,465	11,575,162	11,699,835
Unrestricted	16,603,667	4,172,898	20,776,564	18,887,338
Restricted - Pension benefit	5,329,949	4,273,563	9,603,512	0
Operating Income / (Loss)	(206,473)	(1,082,196)	(1,288,669)	<u>574,047</u>
Total net position	29,298,839	11,367,729	40,666,569	<u>31,161,221</u>
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES,				
AND NET POSITION	<u>34,117,754</u>	<u>14,062,165</u>	<u>48,179,919</u>	<u>39,585,755</u>

NORTH CENTRAL HEALTH CARE COMBINING STATEMENT OF REVENUES AND EXPENSES FOR PERIOD ENDING SEPTEMBER 30, 2016

TOTAL	CURRENT MONTH ACTUAL	CURRENT MONTH BUDGET	CURRENT MONTH VARIANCE	YTD <u>ACTUAL</u>	YTD BUDGET	YTD VARIANCE
Revenue:						
Net Patient Service Revenue	<u>\$3,690,470</u>	<u>\$3,558,691</u>	<u>\$131,779</u>	<u>\$32,644,234</u>	\$32,406,768	<u>\$237,466</u>
Other Revenue:						
State Match / Addendum	324,658	325,120	(462)	2,921,922	2,926,077	(4,155)
Grant Revenue	224,172	190,538	33,634	1,832,031	1,715,205	116,826
County Appropriations - Net	740,619	740,566	53	6,665,571	6,665,091	480
Departmental and Other Revenue	715,987	<u>200,583</u>	515,404	<u>2,296,829</u>	1,805,847	490,982
Departmental and other revenue	<u>/ 10,50/</u>	200,000	010,404	2,200,020	1,000,047	430,302
Total Other Revenue	2,005,436	<u>1,456,807</u>	<u>548,629</u>	13,716,354	13,112,220	604,134
Total Revenue	5,695,906	5,015,499	680,408	46,360,587	45,518,988	841,600
Expenses:						
Direct Expenses	4,213,074	3,603,715	609,358	36,118,408	32,692,871	3,425,537
Indirect Expenses	<u>1,315,372</u>	<u>1,406,604</u>	<u>(91,232)</u>	<u>11,643,252</u>	12,759,042	<u>(1,115,790)</u>
Total Expenses	<u>5,528,445</u>	5,010,319	<u>518,127</u>	47,761,660	45,451,913	2,309,747
Operating Income (Loss)	<u>167,461</u>	<u>5,180</u>	<u>162,280</u>	(1,401,073)	<u>67,075</u>	(1,468,147)
Nonoperating Gains (Losses):	40.070	7.500	0.770	07.000	07.500	40 700
Interest Income	10,273	7,500	2,773	87,226	67,500	19,726
Donations and Gifts	2,543	0	2,543	20,020	0	20,020
Gain / (Loss) on Disposal of Assets	<u>265</u>	<u>0</u>	<u>265</u>	<u>5,158</u>	<u>0</u>	<u>5,158</u>
Total Nonoperating Gains / (Losses)	<u>13,081</u>	<u>7,500</u>	<u>5,581</u>	112,403	<u>67,500</u>	44,903
Income / (Loss)	<u>\$180,542</u>	<u>\$12,680</u>	<u>\$167,861</u>	<u>(\$1,288,669)</u>	<u>\$134,575</u>	(\$1,423,244)

NORTH CENTRAL HEALTH CARE COMBINING STATEMENT OF REVENUES AND EXPENSES FOR PERIOD ENDING SEPTEMBER 30, 2016

51.42./.437 PROGRAMS	CURRENT MONTH <u>ACTUAL</u>	CURRENT MONTH BUDGET	CURRENT MONTH VARIANCE	YTD <u>ACTUAL</u>	YTD BUDGET	YTD <u>VARIANCE</u>
Revenue:	•	•	•	•		
Net Patient Service Revenue	<u>\$1,583,276</u>	<u>\$1,518,063</u>	<u>\$65,213</u>	<u>\$14,642,385</u>	<u>\$13,858,136</u>	<u>\$784,250</u>
Other Revenue:						
State Match / Addendum	324,658	325,120	(462)	2,921,922	2,926,077	(4,155)
Grant Revenue	224,172	190,538	33,634	1,832,031	1,715,205	116,826
County Appropriations - Net	598,953	598,899	54	5,390,577	5,390,091	486
Departmental and Other Revenue	<u>476,618</u>	<u>169,287</u>	<u>307,331</u>	<u>1,672,559</u>	<u>1,524,187</u>	<u>148,373</u>
Total Other Revenue	1,624,401	1,283,844	340,557	11,817,090	11,555,560	<u>261,530</u>
Total Revenue	3,207,677	2,801,908	405,770	26,459,475	25,413,696	1,045,779
Expenses:						
Direct Expenses	2,438,717	1,991,342	447,376	20,540,393	18,073,506	2,466,887
Indirect Expenses	<u>595,195</u>	804,279	(209,084)	<u>6,231,934</u>	<u>7,295,467</u>	(1,063,533)
Total Expenses	3,033,913	2,795,621	238,292	26,772,328	25,368,974	1,403,354
Operating Income (Loss)	<u>173,765</u>	<u>6,287</u>	167,478	(312,853)	44,722	(357,575)
operating meeting (2000)	<u>,</u>	<u>0,20.</u>	<u>,</u>	<u> </u>	_ 	(00:10:0)
Nonoperating Gains (Losses):						
Interest Income	10,273	7,500	2,773	87,226	67,500	19,726
Donations and Gifts	1,494	0	1,494	13,997	0	13,997
Gain / (Loss) on Disposal of Assets	<u>265</u>	<u>0</u>	<u>265</u>	<u>5,158</u>	<u>0</u>	<u>5,158</u>
Total Nonoperating Gains / (Losses)	12,032	<u>7,500</u>	<u>4,532</u>	106,380	<u>67,500</u>	<u>38,880</u>
Income / (Loss)	<u>\$185,796</u>	<u>\$13,787</u>	<u>\$172,010</u>	(\$206,473)	<u>\$112,222</u>	<u>(\$318,695)</u>

NORTH CENTRAL HEALTH CARE COMBINING STATEMENT OF REVENUES AND EXPENSES FOR PERIOD ENDING SEPTEMBER 30, 2016

NURSING HOME	CURRENT MONTH <u>ACTUAL</u>	CURRENT MONTH BUDGET	CURRENT MONTH VARIANCE	YTD <u>ACTUAL</u>	YTD BUDGET	YTD <u>VARIANCE</u>
Revenue: Net Patient Service Revenue	\$2,107,194	\$2,040,628	<u>\$66,566</u>	\$18,001,849	\$18,548,632	(\$546,784)
Other Revenue: County Appropriations - Net Departmental and Other Revenue	141,666 239,369	141,667 <u>31,296</u>	(1) <u>208,073</u>	1,274,994 <u>624,270</u>	1,275,000 <u>281,660</u>	(6) <u>342,610</u>
Total Other Revenue	<u>381,035</u>	172,962	208,072	1,899,264	1,556,660	342,604
Total Revenue	2,488,228	2,213,590	274,639	19,901,113	20,105,292	(204,180)
Expenses: Direct Expenses Indirect Expenses Total Expenses	1,774,356 <u>720,177</u>	1,612,373 602,325	161,983 <u>117,852</u> 279,835	15,578,015 5,411,318	14,619,365 5,463,575	958,650 (52,257) 906,393
Operating Income (Loss)	2,494,533 (6,305)	<u>2,214,698</u> (1,108)	<u>(5,196)</u>	<u>20,989,332</u> (1,088,220)	20,082,940 22,353	(1,110,572)
Nonoperating Gains (Losses): Interest Income Donations and Gifts Gain / (Loss) on Disposal of Assets Total Nonoperating Gains / (Losses)	0 1,049 <u>0</u> 1,049	0 0 <u>0</u> <u>0</u>	0 1,049 <u>0</u> <u>1,049</u>	0 6,023 <u>0</u> 6,023	0 0 <u>0</u>	0 6,023 <u>0</u> 6,023
Income / (Loss)	<u>(\$5,256)</u>	<u>(\$1,108)</u>	<u>(\$4,148)</u>	<u>(\$1,082,196)</u>	<u>\$22,353</u>	<u>(\$1,104,549)</u>

NORTH CENTRAL HEALTH CARE REPORT ON AVAILABILITY OF FUNDS September 30, 2016

BANK	LENGTH	MATURITY DATE	INTEREST RATE	AMOUNT	Collateralized
People's State Bank	365 Days	10/30/2016	0.55%	\$500,000	
Abby Bank	365 Days	1/6/2017	0.75%	\$500,000	Χ
Abby Bank	730 Days	2/25/2017	0.80%	\$500,000	X
People's State Bank	395 Days	3/28/2017	0.65%	\$250,000	
CoVantage Credit Union	455 Days	3/30/2017	1.00%	\$500,000	X
CoVantage Credit Union	578 Days	5/7/2017	1.05%	\$500,000	X
BMO Harris	365 Days	5/28/2017	0.80%	\$500,000	X
People's State Bank	395 Days	5/29/2017	0.75%	\$350,000	
People's State Bank	395 Days	5/30/2017	0.75%	\$500,000	
Abby Bank	365 Days	7/19/2017	0.85%	\$500,000	X
CoVantage Credit Union	578 Days	7/28/2017	0.85%	\$300,000	X
People's State Bank	365 Days	8/21/2017	0.75%	\$500,000	
BMO Harris	365 Days	8/26/2017	0.80%	\$500,000	X
Abby Bank	365 Days	8/29/2017	0.85%	\$500,000	X
Abby Bank	365 Days	9/1/2017	0.85%	\$500,000	X
Abby Bank	730 Days	10/29/2017	1.10%	\$500,000	X
CoVantage Credit Union	730 Days	11/18/2017	1.10%	\$500,000	X
Abby Bank	730 Days	12/30/2017	1.10%	\$500,000	X
CoVantage Credit Union	487 Days	1/1/2018	1.10%	\$500,000	X
Abby Bank	730 Days	3/15/2018	1.20%	\$400,000	X
Abby Bank	730 Days	5/3/2018	1.20%	\$500,000	X

TOTAL FUNDS AVAILABLE

\$9,800,000

NCHC-DONATED FUNDS Balance Sheet

As of October 10, 2016

ASSETS

_				_
Cu	rren	tΑ	SS	ets

rent Assets Checking/Savin

CI

Checking/Savings					
CHECKING ACCOUNT					
Adult Day Services	4,989.38				
Adventure Camp	1,555.41				
Birth to 3 Program	2,035.00				
Clubhouse	31,152.86				
Community Treatment	10,523.28				
Fishing Without Boundries	3,913.00				
General Donated Funds	60,919.78				
Housing - DD Services	1,370.47				
Langlade HCC	3,180.42				
Legacies by the Lake					
Music in Memory	1,638.25				
Legacies by the Lake - Other	3,338.99				
Total Legacies by the Lake	4,977.24				
Marathon Cty Suicide Prev Task	22,969.86				
National Suicide Lifeline Stipe	3,176.37				
Northern Valley West	1,966.00				
Nursing Home - General Fund	4,722.29				
Outpatient Services - Marathon	101.08				
Pool	10,449.60				
Prevent Suicide Langlade Co.	2,444.55				
Resident Council	871.05				
United Way	174.00				
Total CHECKING ACCOUNT	171,491.64				
Total Checking/Savings	171,491.64				
Total Current Assets	171,491.64				
TOTAL ASSETS	171,491.64				
LIABILITIES & EQUITY					
Equity					
Opening Bal Equity	123,523.75				
Retained Earnings	35,991.07				
Net Income	11,976.82				
Total Happy Ties & FOURTY	171,491.64				
TOTAL LIABILITIES & EQUITY	171,491.64				

North Central Health Care Budget Revenue/Expense Report

Month Ending September 30, 2016

ACCOUNT DESCRIPTION	CURRENT MONTH ACTUAL	CURRENT MONTH BUDGET	YTD ACTUAL	YTD BUDGET	DIFFERENCE
REVENUE:	71010712	20202.			
Total Operating Revenue	<u>5,695,906</u>	5,015,499	46,360,587	45,518,988	<u>841,599</u>
EXPENSES:					
Salaries and Wages	2,389,181	2,551,520	22,379,094	23,203,842	(824,748)
Fringe Benefits	917,698	945,189	9,259,862	8,595,586	664,276
Departments Supplies	497,842	466,527	4,080,596	4,198,744	(118,148)
Purchased Services	662,852	265,981	4,269,373	2,433,832	1,835,541
Utilitites/Maintenance Agreements	377,212	328,097	2,985,942	2,942,870	43,072
Personal Development/Travel	41,439	39,229	309,976	353,063	(43,087)
Other Operating Expenses	103,002	153,317	922,036	1,379,851	(457,815)
Insurance	36,614	47,292	332,349	425,625	(93,277)
Depreciation & Amortization	132,752	138,167	1,166,313	1,243,500	(77,187)
Client Purchased Services	<u>369,853</u>	<u>75,000</u>	2,056,119	675,000	<u>1,381,119</u>
TOTAL EXPENSES	5,528,445	5,010,319	47,761,659	45,451,913	2,309,746
Nonoperating Income	<u>13,081</u>	<u>7,500</u>	<u>112,403</u>	<u>67,500</u>	<u>44,903</u>
EXCESS REVENUE (EXPENSE)	<u>180,542</u>	<u>12,680</u>	<u>(1,288,669)</u>	<u>134,575</u>	(1,423,244)

North Central Health Care Write-Off Summary September 2016

	Current	Current	Prior
	Month	Year To Date	Year To Date
Inpatient:			
Administrative Write-Off	\$4,141	\$136,386	\$73,054
Bad Debt	\$86	\$10,989	\$1,718
Outpatient:			
Administrative Write-Off	\$25,218	\$145,227	\$89,993
Bad Debt	\$428	\$7,261	\$2,371
Nursing Home:			
Daily Services: Administrative Write-Off Bad Debt	\$0	\$50,088	\$31,173
	(\$515)	\$17,923	\$25,520
Ancillary Services: Administrative Write-Off Bad Debt	\$832	\$42,120	\$49,818
	(\$159)	(\$285)	\$576
Pharmacy:			
Administrative Write-Off	\$0	\$0	\$0
Bad Debt	\$0	\$0	\$0
Total - Administrative Write-Off	\$30,192	\$373,822	\$244,038
Total - Bad Debt	(\$159)	\$35,887	\$30,185

North Central Health Care 2016 Patient Days

					Budgeted	Actual
Month	<u> </u>	Budget	Actual	Variance	Occupancy	Occupancy
January	Nursing Home	6,510	6,441	(69)	87.50%	86.57%
	Hospital	434	402	(32)	87.50%	81.05%
February	Nursing Home	6,090	5,953	(137)	87.50%	85.53%
	Hospital	406	407	1	87.50%	87.72%
March	Nursing Home	6,510	6,363	(147)	87.50%	85.52%
	Hospital	434	458	24	87.50%	92.34%
April	Nursing Home	6,300	6,131	(169)	87.50%	85.15%
r	Hospital	420	462	42	87.50%	96.25%
May	Nursing Home	6,510	6,467	(43)	87.50%	86.92%
• •	Hospital	434	377	(57)	87.50%	76.01%
June	Nursing Home	6,300	6,080	(220)	87.50%	84.44%
	Hospital	420	416	(4)	87.50%	86.67%
July	Nursing Home	6,510	6,149	(361)	87.50%	82.65%
,	Hospital	434	452	18	87.50%	91.13%
August	Nursing Home	6,510	6,312	(198)	87.50%	84.84%
J	Hospital	434	464	30	87.50%	93.55%
September	Nursing Home	6,300	6,155	(145)	87.50%	85.49%
	Hospital	420	468	48	87.50%	97.50%
October	Nursing Home			0	0.00%	0.00%
	Hospital			0	0.00%	0.00%
November	Nursing Home			0	0.00%	0.00%
	Hospital			0	0.00%	0.00%
December	Nursing Home			0	0.00%	0.00%
	Hospital			0	0.00%	0.00%

NORTH CENTRAL COMMUNITY SERVICES PROGRAM BOARD MEETING MINUTES

September 22, 2016		12:00	Noon	NCHC	NCHC – Wausau Campus			
Present:								
X	Randy Balk	EXC	Steve Benson	Χ	Ben Bliven			
X	Jean Burgener	Χ	Joanne Kelly	EXC	Holly Matucheski			
X	Bill Metter	Χ	Bill Miller	Χ	Scott Parks			
EXC	John Robinson	EXC	Greta Rusch	Χ	Robin Stowe			
X	Bob Weaver	Χ	Jeff Zriny					

Meeting was called to order at 12:05 p.m., roll call taken, and a quorum noted.

Public Comment for Matters Appearing on the Agenda

• No public comment made.

Consent Agenda

• Motion/second, Metter/Stowe, to approve the Consent Agenda which includes the 9/15/16 NCCSP Board Meeting Minutes. It was noted that a correction of the 9/15/16 minutes be made to reflect the public hearing was held on 8/22/17. Motion carried to approve the minutes with the noted correction.

Chairman's Report and Announcements

 At the Marathon County Board meeting, following a short discussion on the Resolution to Withdraw from North Central Health Care, was unanimous approval of the revised resolution.
 All three counties will meet to revise the Tri-County Agreement to be presented for approval in December, 2016. Health & Human Services Committee will be apprised of the progress.

Executive Committee Report

• Committee prepared for the Sept. 20th meeting of the Marathon County Board of Supervisors.

Finance, Personnel & Property Committee Report

- The budget was discussed; a new investment policy was approved; collateralizing investments was discussed; and financial statements for August were reviewed.
- Committee feels converting to private rooms in the hospital would improve revenues and is a top priority to be addressed. Average daily census in the hospital is higher than average.
- Committee also discussed the possibility of decertifying some nursing home beds; tax levy from Lincoln County may increase for crisis services with no increase in Langlade County.
- Still working to balance the budget; one of the greatest expenses is health insurance which leads to considering different options in the health plan for next year.

- Wisconsin changed the law to bill other counties for care of their residents by creating
 commissions. Not all counties have county nursing homes therefore we could admit individuals
 from other counties as a potential new revenue source. We would be able to bill between the
 Medicaid rate and the full cost of care; potential revenue of \$100/day. As more counties
 become part of the health commission there will be more discussion on these charges, etc.
 Additional information will be brought back as it becomes available.
- Mobile crisis services will change in 2017 for Langlade County from 24/7 to general business hours. NCHC continues to work with Langlade County to improve mobile crisis services; will be reviewing calls and services in 2016; and working with our stakeholders.

Human Service Operations Committee Report

- Committee discussed the Counseling in Schools Pilot Program; 11 schools participate in Lincoln and Marathon Counties and we are working to develop a more robust program.
- Discussed behavioral health needs and approaches i.e. Marathon County Life Report and Collective Impact.
- Discussed data and outcomes in the crisis program; MMT continues to have a long wait list and is a major need in the community. Dr. Ticho moved from inpatient to outpatient which has increased access to outpatient services but poses unique challenges to inpatient also. There is a new forensic counselor to provide additional services in the jail.
- Crisis Process Improvement team is continuing to work on the transportation program and will begin to meet again on a weekly basis starting in October.
- Working through deficiencies identified in the Morningside report.
- Diversions to other facilities are at a cost of \$1,000/day. Committee feels having more private rooms would help offset this cost. Legislation is coming before the Federal Government on remodeling/redefining the IMD (Institute for Mental Disease) which would allow us to increase our bed capacity.

Nursing Home Operations

- Committee discussed the financial situation including revenue difficulties, high cost of health insurance, reduction in costs, etc.
- Annual survey is expected at any time. A mock survey has been conducted; we will be working
 with Pine Crest Nursing Home of Merrill in a cooperative agreement beginning in 2017 to
 conduct mock surveys.
- Will be reviewing and potentially recommending to decertify beds.
- Considering the challenges we are facing with health insurance, the committee is concerned about the impact it will have on employee premium contributions and co-pays.
- Most nursing homes are struggling with the similar staffing concerns.
- Question was asked and clarified that there is a specific agreement between NCHC and Marathon County to operate the nursing home but there is not a specific agreement to operate the therapeutic pool.

Quality Committee Report

- Committee met August 9 in closed session to discuss significant events.
- Committee also met September 15 and reviewed the outcome data particularly with patient experience; the inpatient behavioral health unit has struggled, however they have recently moved from a percentile rank of 1 to 56 with even greater success being seen this month. Leaders have been asked to identify specific action plans in this area.

- Committee also discussed the process for when we have a significant event i.e. how it is reported, analyzed, and determining corrective action.
- Reviewed the Organizational Quality Dashboard. Discussed turnover in the nursing home as well as access. Will be talking about recidivism rate with Laura Yarie, Marathon County Justice System.
- Motion/second, Kelly/Weaver to accept the Organizational Quality Dashboard. Motion carried.
- Motion/second, Bliven/Metter, to move into closed session pursuant to Section 19.85(1)(c) and (f) Wis. Stats. For the purpose of considering employment and performance evaluation of any public employee over which the governmental body exercises responsibility, and preliminary consideration of specific personnel problems, which if discussed in public, would likely have a substantial adverse effect upon the reputation of any person referred to in such problems, including specific review of performance of employees and providers of service and review of procedures for providing services by Agency. ROLL CALL VOTE: Ayes = 10, Nays = 0. Motion carried.
 - o Board was apprised of and discussed a report on a recent corporate compliance issue.
- Motion/second, Miller/Weaver, to come out of closed session. Motion carried.
- No announcements made regarding issues discussed in closed session.

<u>Financial Report</u>

- August showed a gain of just under \$128,000, Revenues showed improvement; Outpatient Services is busier now that summer is over.
- Program Leaders were given an assignment last month to identify cost avoidance and reductions; positive results are being seen already in August.
- Health insurance costs continue to be high.
- Salary increases for next year is under review. Board members expressed concern that employee work performance is not equal and should not be treated as such.
- Motion/second, Weaver/Miller, to accept the financial report and financial statements. Motion carried.

Medical Staff Credentialing

- **Motion**/second, Metter/Weaver, to approve the reappointments as recommended by the Medical Staff. Motion carried.
 - o Debra Ciasulli

Brigitte Espinoza

o Brian Smith

o William Nietert

o Betsy Bittman

<u>Update on Marathon County's Decision Regarding the Future of their Relationship with North Central</u> <u>Health Care – Discuss Go Forward Strategy</u>

- Meetings will begin next week to discuss the revisions to the Tri-County Agreement.
- Collaborative Care Model information has been provided to include in the discussions; we hope the Collaborative Care Model becomes a key piece of the agreement.
- NCHC has not yet been invited to the meetings but hope that they will be included and have input in future meetings.
- Meetings are not noticed or being made public at this time. Bill Miller will ask Scott Corbett about others attending the meetings.

Presentation of 2017 Operational Objectives

- Our goal is to have strategic plans and objectives approved prior to the budget, endorsed by board, and incorporated in the budget document.
- 2017 objectives are in three broad areas: Advanced Service Excellence, Complex Care Delivery; and Electronic Medical Record Interoperability. Work plans will be created for next year. An update on 2016 Operational Objectives will be provided at the next meeting of the Board.
- Motion/second, Metter/Weaver, to approve the 2017 Operational Objectives. Motion carried.

Adopt the Collaborative Care Quality Charter and Amend NCCSP Bylaws Article 7 Section 7.1 to Add (f)(1) Collaborative Care Committee as a standing committee of the NCCSP Board

- A review of the Collaborative Care Quality Charter was provided; this structure provides protection to discuss sensitive issues between parties.
- Request is being made to amend the Bylaws and insert Article 7 Section 7.1 adding the Collaborative Care Committee as a standing committee of the NCCSP Board.
- Motion/second, Stowe/Balk, to adopt the Collaborative Care Quality Charter and Amend the NCCSP Bylaws Article 7 Section 7.1 to add (f)(1) Collaborative Care Committee as a standing committee of the NCCSP Board.
 - Responsibility will be to have framework to oversee performance and quality along with a mechanism to discuss issues, etc.
 - Motion carried.

CEO Report

- An anonymous letter expressing care and leadership concerns was provided to the Marathon County Board this week. We will investigate as we do when any information like this is received and within 7 days we will provide a report to the state.
 - Members of the Board highly encouraged that the investigation is handled by a third party; staff agreed.
 - o It was noted that none of our internal processes for reporting the concerns were utilized i.e. occurrence reporting, whistleblowing, an anonymous hotline.
 - o Michael will speak with Brad Karger about whether the Marathon County Board should receive an update following the investigation.
- Aging and Disability Resource Center (ADRC) will be moving to a new location from this campus
 which will have a financial impact. Brad Karger and Lance Leonhard toured the space. We
 anticipate all community programs currently using space at the ADRC will continue next year.
- Nursing Home Operations Committee will be discussing staffing challenges and strategies at their next meeting.
- An inpatient psychiatrist has been hired, Dr. Dibala. She has over 30 years of experience. We anticipate a start date in January or February 2017. We have extended an offer to another psychiatrist and another physician is coming next week.
- Applications received for the psychiatry residency program exceeds 500 with only three spots to fill.

Future agenda items

No new items noted

Motion/second, Metter/Miller, to adjourn the meeting at 1:30 p.m. Motion carried.

NORTH CENTRAL COMMUNITY SERVICES PROGRAM BOARD EXECUTIVE COMMITTEE

October 5, 2016 2:30 PM North Central Health Care – Board Room

Present: X Jeff Zriny X Bob Weaver

X Jean Burgener X Robin Stowe (via phone)

Also Present: Michael Loy

Chairman Zriny called the meeting to order at 2:32 pm.

Public Comment for Matters Appearing on the Agenda

No public comment made.

Action: Approve 09/07/2016 Executive Committee Meeting Minutes

• **Motion** to approve the 09/07/2016 Executive Committee meeting minutes made by B. Weaver, seconded by J. Burgener, motion passed 4-0.

2017 Budget Update

- 2017 Budget will be presented at a joint meeting of the Board and Finance, Personnel & Property Committee this month.
- Have met with Marathon County several times on the budget; no new levy will be received however, Marathon County will continue to provide the \$475,000 for their request of additional mental health services to the jail. With the current support and the offset for the maintenance transition, we anticipate a deficit of about \$500,000 which is mostly in the nursing home area and does not include any salary increases for 2017. We continue to work on the budget deficit in order to build in salary increases. As a reminder, patient experience scores determine salary increases; scores continue to decrease which we need to relate strongly to the staff.
- Marathon County Executive Committee will review the nursing home and pool in the first quarter of 2017 following the completion of the Tri-County Agreement in December.
- The budget presentation will be more comprehensive this year. Board will be asked to approve a budget with deficit spending (nursing home side); goal will be to shore up and fix the revenue during the year.
- Joint Finance/Board will begin simultaneously at 11:30 a.m. Following the presentation the Finance Committee will consider recommending approval of the 2017 Budget to the Board for final approval. The Board will then vote on the 2017 Budget.
 - Budget input is received from Lincoln and Langlade County Finance Directors; following direction from the two counties, a meeting with Marathon County Administrator and Finance Director is held. Budget is adjusted after receiving direction from the counties.
 - It was felt that a discussion for a future meeting would be to better understand 'shared services' with the three counties including funding mechanisms and the multi-county operation.
 - o Management will be working with leadership on new revenue sources for 2017.

Discuss Board Appointments and Officer Nominations for 2017

- Terms of six board members are up in December 2016; Dr. Steve Benson, Bill Metter, and John Robinson from Marathon County, Robin Stowe from Langlade County, and Greta Rusch and Bob Weaver from Lincoln county. All individuals are interested in reappointment and requests for reappointments will be forwarded to each county.
- Dr. Corrie Norrbom will be joining the board this month to replace Joanne Kelly.
- Officers of the board are one year terms and appointed at the Board's annual meeting in November. A nominating committee needs to be appointed and traditionally this appointment has been the Executive Committee.
- Motion to appoint the Executive Committee as the Nominating Committee was made by B.
 Weaver, second by J. Burgener. Motion carried.
- **Motion** made by B. Weaver to retain the same slate of officers from 2016 to 2017, second by R. Stowe. Slate of officers for recommendation include:
 - Jeff Zriny, President
 - Bob Weaver, Vice President
 - Jean Burgener, Secretary/Treasurer
 - Motion carried by unanimous vote, 4-0. Slate of officers will be presented at the November meeting of the Board.

CEO Report

- Physician recruitment
 - o Dr. Dibala has accepted our offer and will be starting in early 2017.
 - o Offer has been extended to Dr. Levitt for outpatient psychiatry.
 - Dr. Carter, who is finishing his fellowship at Stanford in geriatric psychiatry, is strongly considering our offer. He would be involved in inpatient, emergency medicine, and for geriatric consults. He is available next summer.
 - Several former psychiatrists of NCHC have expressed interest in returning; we are in conversations with them.
- Marathon County is considering a trial program focused on reducing jail bed days (in Florida)
 resulted in actually closing a jail because of its success. Program was data driven justice for nonviolent offenders, providing the right treatment, and then returning to the community.
 Milwaukee and Eau Claire Counties are looking into this program.
- Update on complaint letter
 - o An independent investigation has been completed on the behavioral health unit by Dr. Laurie Roberts, Inpatient Director at St. Michaels, Stevens Point.
 - State Surveyors arrived this week on the inpatient unit with the complaint letter in hand; staff and patients on the inpatient unit were interviewed. A self-report had already been submitted to the State but the State received the letter from another source. No citations were received from the State.
 - The letter is relatively unsubstantiated with exception where there is an element of injury in a Dr. Green event and as result we began initiatives to improve safety which were identified and implemented prior to the letter. We have reviewed all adverse actions for staff on the inpatient unit and provided to our attorney to identify if any retaliation occurred.

- Attorney Fisher and Jeff Zriny met with Marathon County Corporation Counsel, Scott Corbett, Matt Bootz, and Lance Leonhard about how Marathon County wants to investigate this letter further.
- Following a meeting on Monday Marathon County retracted their request of email records. City Pages also submitted a public records request. We will be working with IT and John Fisher on this request.
- o Parties will be working together under the Collaborative Care Subcommittee of the Board beginning this week. John Fisher is acting on behalf of NCHC to make sure quality compliance efforts are in place, to prepare a timeline and summary of findings to report to the Board. Subcommittee is advisory only and has no authority. J. Fisher will provide direction and will take the responsibility of reporting to the Board.
- Committee wanted to stress that all of the above actions comes with a cost and that it is important to share the magnitude of the investigation and costs associated with it to the parties involved.
- Committee questioned if Marathon County has the authority to complete their own investigation and concerned that one county should not do anything detrimental to the other two counties.
- R. Stowe shared a recent experience in Langlade County where stakeholders, including NCHC, met and the outcome was good. Having all parties together to discuss the situation is very beneficial and positive and feels this level of communication can only be helpful.
- Nursing Home Operations Committee will be dealing with the recently released CMS requirements that overhauls the nursing home regulations (over 700 pages). Within the next 30-90 days we must be in compliance with all of the regulations.
- Marathon County Executive Committee indicated they anticipate discussing the nursing home and pool during the first quarter of 2017 following the completion of the Tri-County Agreement.
- Maintenance transfer continues to progress; location of maintenance staff is being worked on.
- Weekly meetings, Mondays from 8-9 a.m. are scheduled through end of Nov. to work on the Tri-County agreement. Board will receive an update at the end of the month.
- Marathon County will only charge "rent" for the space we are occupying from that being vacated by ADRC.

Agenda for 10/27/16 Board Meeting

- 2017 Budget
- Update on investigation / collaborative care

Future agenda items for committee consideration

• Invite Brian Schoeneck or Larry Lester to brainstorm where reductions can be made in the nursing home operations; financial consultant to determine if exceeding the norms.

Motion by R. Stowe to adjourn at 3:30 p.m., seconded by B. Weaver, motion carried 4-0.

NORTH CENTRAL COMMUNITY SERVICES PROGRAM FINANCE, PERSONNEL & PROPERTY COMMITTEE MEETING MINUTES

September 22, 2016 11:00 a.m. NCHC – Wausau Campus

Present:

X Randy Balk X Bill Miller EXC Robin Stowe

X Bob Weaver X Jeff Zriny

Others Present: Michael Loy, Brenda Glodowski

The meeting was called to order at 11:04 AM, roll call taken, and a quorum noted.

<u>Public Comment for Matters Appearing on the Agenda</u>

None were made.

Consent Agenda

• **Motion**/second, Miller/Weaver, to approve the consent agenda which includes the 7/28/16 Finance, Personnel & Property Committee Meeting minutes. Motion carried.

August Financials

- There was a gain of just under \$128,000 for the month of August; programs have been working on expense reduction and results are being seen.
- Revenues are shifting with the nursing home census increasing in August. September is showing
 an even higher census with Medicare improving as well. Hospital census improved in both
 August and so far in September; Outpatient has also seen improvement which typically happens
 when schools are back in session. We continue to monitor revenues and expenses closely.
- The Marathon County payment of \$475,000 for the requested increase of mental health services has not yet been received. Following a conversation this week with Kristi Kordus and Brad Karger, we have been asked to send an itemization on what has been spent to date for crisis, jail, and the MMT program.
- Lincoln and Langlade County leadership expressed their desire to keep the nursing home separate from the other services. Staff felt discussion with Marathon County was very productive in talking about budget this week.
- Motion/second, Balk/Miller, to accept the Financial Report and August Financial Statements.
 Motion carried.

CFO Report

- Board members may contact Kim Heller, Wipfli, if any questions or comments come up about
 the upcoming audit. Kim has offered several different options/methods of presenting the audit.
 Committee would like the complete review/presentation continue to be provided to the Board
 as in previous years. Finance Committee is interested in meeting with Wipfli during the audit.
 Brenda will connect with Kim Heller to schedule this meeting in February.
- CoVantage has indicated they can issue an irrevocable letter of credit through their bank in Chicago which is an approved method for collateralizing assets in Wisconsin. We continue to work with BMO and Peoples Banks as well. With CoVantage deposits we will have 68% of funds secured. Investment policy requires all funds to be secured now.

2017 Budget Update/Discussion

- Handout, 2017 Budget Planning Review/Discussion, was reviewed.
- Our Medicare average reimbursement is about \$400/day but varies depending on diagnosis (includes rehab services); Medical Assistance is \$160/day and rehab is separate.
- Discussed the option to convert double occupancy rooms to single in the Inpatient Hospital; before addressing this we must do a master facility plan and feel this project would pay for itself quickly. Michael and Brenda will work with Marathon County on moving this project forward.
- The question was asked if the Fund Balance has been used for other capital or investment purposes; not to this magnitude. Feel hospital remodel is \$4 mil.
- Decreased crisis services were requested in Langlade County. Will be discussing options with them and the Langlade Hospital.
- Handouts, 2017 Capital Requests and Memorandum of Understanding between NCHC and Marathon County for Capital Expenditures, were reviewed. CIP did not approve any NCHC capital requests; at the top of the list were boiler and windows in MVCC (\$900,000).
- Committee agreed with \$75,000 as a placeholder for undesignated capital needs.
- Nursing Home Operations Committee is working diligently to explore additional revenue options
 as well as expense reductions including decertifying some nursing home beds. Nursing Home
 remodel would increase levy but not to the degree of the 'do nothing' approach as predicted by
 Wipfli in 2013.
- May consider allocating pharmacy costs to programs in the future.
- \$516,000 has been invested in the nursing home project for project planning that was going to be expensed if the project doesn't resume this year. The plan is largely salvageable. Michael asked Bill Miller to share with the county about the expenses already used in the project planning of the nursing home to remind them of the investment already committed.

Investment Policy Discussion

- The updated Investment Policy was reviewed.
- All three county finance directors are in agreement with the Policy.
- Language was added to allow for an investment advisor if needed.
- With the added language for an investment advisor, the Policy also needs to allow for investments outside of Wisconsin. Policy will be corrected.
- Motion/second, Miller/Balk, to approve the Policy subject to the correction noted above.
 Motion carried.

Motion/second, Weaver/Miller, to adjourn at 12:00 p.m. Motion carried.

NORTH CENTRAL COMMUNITY SERVICES PROGRAM NURSING HOME OPERATIONS COMMITTEE MEETING MINUTES

September 23, 2016 8:00 A.M. NCHC – Wausau Campus

Present: EXC Jean Burgener X Bill Metter X Bill Miller

X John Robinson X Margaret Donnelly

Also Present: Kim Gochanour, Brenda Glodowski, Becky Schultz, Craig McEwen

The meeting was called to order at 8:03 a.m.

Public Comments

No comments were made.

Minutes

• **Motion**/second, Robinson/Miller, to approve the 8/19/16 Nursing Home Operations Committee meeting minutes. Motion carried.

Financial Report

- Nursing home showed a loss for August but it was less than the previous month.
- Nursing home census improved with an average of 204; Medicare was stable at 19. September census has improved again averaging 206 to date with Medicare at an average of 20.
- Expenses are below target overall in August. Biggest hurdle is with health insurance due mostly to several unusually high cost claims. We are evaluating our stop loss, working on plan design changes for 2017.
- Received the most number of referrals this month, 82, with 31 admissions. We are aware of
 several individuals who chose other facilities mostly due to location; majority went to Wausau
 Manor, Rennes, or Colonial Manor. Some had already been at these places and decided to
 return. Seeing a good month with admissions in September; beginning to see a good trend.
- Referral sources from other facilities are often times Medicaid (about 75%). Wisconsin is one of the lowest reimbursing states for Medicaid. We continually work to educate legislators as to why reimbursement needs to be increased.
- We are focusing on where we can meet the needs of individuals due to staffing. We have a 25-bed Medicare rehab unit; if it is full it is not ideal to place them on the long term care unit. With semi-private rooms individuals choose to go elsewhere for a private room.
- Received 7 vent referrals and admitted 2 based on bed availability.
- Legacies is considered long term care but is memory specific; 107 beds and budgeted at 100; currently running 102. Upstairs budget is 64 currently at 58. Southern Reflections has open beds. Northwinds Vent has 27 beds with 26 full; and 25 beds on South Shore (rehab unit) with 5 openings currently.
- Anticipate our annual survey at any time.
- Wisconsin's top 10 federal citations were reviewed.
- MDS is changing in October. The MDS determines how we are reimbursed.

- The survey process is changing in 2017; anticipate a combination between our current standard survey with additional focus on quality indicator measures.
 - What is the significance of a survey and why is it important to us? Survey is how we are measured in the industry and it determines quality of care which can impact admissions, financials, civil money penalties, CNA training, Star rating, etc.

Senior Executive Nursing Home Operations and Quality Report

- We are part of Aspirus Post-Acute SNF affiliation group and will meet regularly. Information on upcoming meetings will be forwarded. A presentation could be provided later this year.
- Need to educate Marathon County on what the implications are if they move toward splitting
 the nursing home off from NCHC i.e. how this will affect residents, employees, etc. Brenda and
 Michael are talking with Brad Karger and Kristi Kordus on the details of the nursing home.

The Long Term Care Workforce Crisis

- This a joint effort between WHCA (Wisconsin Health Care Association) and Leading Age (organization of non-profit and county homes) talking about the workforce crisis i.e. the lack of people going into the healthcare industry.
- Press releases have been received regarding what changes in legislation are being requested regarding reimbursement to long term care facilities. Local legislators need to be contacted.
 - o The January WACH annual conference will be another opportunity to talk to legislators.
 - o It was suggested to invite legislators to NCHC during winter months. Kim and John will work together for an event with legislators at NCHC.
 - O Margaret added that everyone in health care takes a loss with Medicaid. However, in the past we were able to balance it with Medicare and private insurance. Now, with the length of stay on patients reduced from 30 to 12 and with CMS bundled payments, the push will be not to admit to a skilled nursing facility (SNF) but rather to the home environment. Potentially 1:1 home care will be cheaper than in the hospital and SNFs.
- With Family Care the push is to keep individuals in assisted living and home health settings but the concern is for safety; lack of requirements for CNA's., etc.
- Kim will explore if additional information is available on how NCHC compares nationwide to the workforce crisis.
- We are currently in a staffing crisis mode with 33 CNA and 8 nursing position openings. Aggressive recruitment measures have been in progress for over a year; wage studies and comparisons completed, paying premium level wage higher than other area nursing home's with a \$1000 sign on bonus. Unfortunately, we have not had many applications for CNA's and the need is great to hire additional staff. Currently staff is being asked to work 12 hour shifts, an on occasion up to 16 hours, and are burnt out. Looking at creative staffing, work/life balance, Senior Workforce program, etc. Admissions will be held on long term care units until staffing improves. Workforce philosophy has changed where the employee dictates when they can work vs employers dictating hours. Also discussing wage increase for staff but may not be across the board due to current financial situation; need to keep high performers and front line direct care givers.
- The past nine months have been very tough with the instability of the relationship between NCHC and the county.

- Committee expressed concern with the number of work hours being required of staff and that a
 policy should be developed that there will not be shifts longer than 12 hours. Committee
 requested a proposal be developed on what it would take to maximize shift no more than 12
 hours, cost of an improvement plan, impact to bottom line, and long term prospects. Also, look
 at context of living wage (\$15.25/hour) what the cost of implementing a living wage would be
 including impact on reducing overtime, enhancing tenure, etc.
- Education for CNA's on the floor is being reviewed.
- We all tend to recruit from the same pool. Somehow we need recruit outside of Marathon County even considering exploring recruitment on an international level i.e. training, pay for certification, coordinated housing, etc.

Leading Choice Network Update

- See Leading Choice Network PowerPoint slide information in meeting packet.
- Brenda will be attending the annual meeting, trying to participate on committees and have voice at the table.

Motion/second, Robinson/Miller, to adjourn the Nursing Home Operations Committee meeting at 9:02 a.m. Motion carried.

dko

NORTH CENTRAL COMMUNITY SERVICES PROGRAM QUALITY COMMITTEE MEETING MINUTES – OPEN SESSION

September 15, 2016		10:30 a.m.		NCHC – Wausau Campus			
Present: X X X	Steve Benson Heidi Keleske Jeannine Nosko	X EXC	Darren Bienvenue Joanne Kelly	X EXC	Ben Bliven Holly Matucheski		

Others Present: Becky Schultz, Michael Loy, Kim Gochanour, Laura Scudiere

The meeting was called to order at 10:40 a.m.; roll call noted; a quorum declared.

Public Comment for Matters Appearing on the Agenda

There were none.

Consent Agenda

• Motion/second, Bienvenue/Nosko, to approve the consent agenda which includes the 8/19/16 Quality Committee Meeting Minutes. Motion carried.

Outcomes Review

- Organizational Outcomes
 - We are working diligently on the challenges in the nursing home as it relates to turnover and particularly CNA turnover. An Action Group has been established which is looking at the staffing model, scheduling, and retention. Wisconsin is experiencing a shortage of CNA's and area nursing homes have even closed units. We are lobbying the State legislature to improve the reimbursement model as Wisconsin is currently 50th in the nation for reimbursement for Medicaid.
 - Patient experience is also a top priority as the score has remained relatively flat. On average we receive 190 surveys; 67.8% are rating us with a 9 or 10 which still places us in the 40-50th percentile. Of the remaining services 25% rate us at a 7 or 8 and just a handful score us less than a 7.
 - Staff will explore the following: In comparison to other organizations, what percent of those have scores below 7? It was felt that it is important to help staff understand that the majority of individuals are ranking NCHC with 7-10 and the reason the percentile ranking is lower than we would like it is because the parameters are very tight.
 - The Executive Team has discussed possibly changing the target to the percent 9 and 10 ratings rather than percentile rank to provide for better understanding by employees. Various options were discussed. Staff may be recommending changes for 2017.
 - Feedback is also received from families of our patients. Patient Experience
 Team is working on obtaining more input.

- A trend that has been identified through comments received has been that the patient didn't feel as involved in the decision-making process as they would like. This information is being used to guide action plans.
- Tracking fairly well in all other measures. Will be following up with Laura Yarie,
 Marathon County, to see how we can expand OWI recidivism data to a community-wide goal.
- Access to behavioral health services has dropped primarily due to the pool being closed for two weeks for cleaning/maintenance.
- Program-Specific Outcomes
 - Committee would like to invite program leaders to attend and review their data for their program.
 - o Committee would like to change the format of the agenda to have standard reports in the Consent Agenda to provide for more program-specific review.
 - Motion/second, Bienvenue/Nosko, to approve the Organizational and Program-Specific Outcomes including the Organizational Dashboard. Motion carried.

Occurrence Process Review

- Distributed and reviewed summary of the occurrence process.
- Staff is encouraged to report all occurrences no matter how small.
- Significant/reportable events are reviewed in closed session.
- Extensive process is in place to protect patients/clients/residents.
- Occurrence data is collated and presented to the appropriate committees.
- Any significant trends are reported to the Quality Committee.

CLOSED SESSION

- **Motion**/second, Benson/Nosko, to move into closed session pursuant to Section 19.85(1)(c) and (f) Wis. Stats. for the purpose of considering employment and performance evaluation of any public employee over which the governmental body exercises responsibility, and preliminary consideration of specific personnel problems, which if discussed in public, would likely have a substantial adverse effect upon the reputation of any person referred to in such problems, including specific review of performance of employees and providers of service and review of procedures for providing services by Agency. Roll call taken: Yes=5, No=0 Motion carried and moved into closed session at 11:26 a.m.
- **Motion**/second, Benson/Bienvenue, to come out of closed session. Motion carried unanimously.

Possible Announcements Regarding Issues Discussed in Closed Session

 Committee advised staff to inform the full board in a closed session of one of the Adverse Event items that occurred including all actions taken, and to prepare a media action plan in the event the media is informed.

Quality Measures Education

Will hold for the next meeting.

<u>Process Improvement Project – Crisis Services</u>

- Transportation program had a slight interruption while repairs were needed on the van.
- Data is being gathered and will be presented soon.
- Crisis PI Team will be discussing how to make improvements.
- Another team was created to address crisis needs for youth i.e. being proactive with youth in schools due to an increase in youth crisis assessments. Will be working first with DC Everest; working with students with more frequent crisis needs, continuing discussion on key problem areas such as information sharing and HIPAA. Team has been working with community providers on medical clearance. Team has become very collaborative is working smoothly. The group will be visiting Winnebago to see how we can work together better on medical clearance.
- Dr. Benson recommended utilizing the Medical College for community-wide training on collaboration, etc.

<u>Annual Review of Confidentiality Statements</u>

 Distributed Confidentiality Statements asking each member of the committee to sign and return.

Future agenda items

• No new items noted.

Motion/second, Bienvenue/Keleske, to adjourn the meeting at 11:57 a.m. Motion carried.

dko



QUALITY OUTCOME DASHBOARD

DEPARTMENT: NORTH CENTRAL HEALTH CARE

FISCAL YEAR: 2016

PRIMARY OUTCOME GOAL	Continuous Improvement Target	Benchmark	Û	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	YTD	2015
							PEOPL	E									
Vacancy Rate	6-8%	N/A	û	8.0%	5.8%	4.8%	5.2%	3.9%	6.2%	4.7%	7.0%	8.1%				6.0%	7.6%
Employee Turnover Rate*	20-23%	17%	₽	19.6%	29.2%	29.3%	28.4%	26.3%	27.6%	28.2%	30.2%	31.0%				31.0%	28.9%
							SERVIC	E									
Patient Experience: Satisfaction Percentile Ranking	70-84th Percentile	N/A	仓	53rd	48th	45th	46th	53rd	48th	42nd	40th	37th				43rd	51st
Community Partner Satisfaction	75-80%	N/A	Û	\	\	77%	\	\	72%	\	\	70%	\	\		75%	76%
	_						CLINICA	\L									
Nursing Home Readmission Rate	11-13%	18.2%	Û	13.8%	6.7%	12.0%	10.7%	14.8%	21.1%	12.5%	3.2%	8.7%				11.0%	13.7%
Psychiatric Hospital Readmission Rate	9-11%	16.1%	Û	12.8%	11.1%	3.2%	5.0%	7.2%	11.4%	11.7%	21.4%	11.5%				10.6%	10.8%
AODA Relapse Rate	18-21%	40-60%	û	30.0%	33.3%	20.7%	25.0%	24.3%	27.3%	36.1%	28.6%	31.8%				28.6%	20.7%
							COMMUN	ITY									
Crisis Treatment: Collaborative Outcome Rate	90-97%	N/A	Û	\	١	١	١	100.0%	97.9%	100.0%	93.6%	83.3%				93.4%	N/A
Access to Behavioral Health Services	90-95%	NA	Û	58%	65%	87%	86%	92%	93%	80%	84%	75%				80%	73%
Recidivism Rate for OWI	27-32%	44.7%	Û	22.6%	20.5%	29.2%	28.2%	18.2%	7.7%	28.6%	19.4%	20.0%				22.4%	26.4%
		_					FINANC	E									
*Direct Expense/Gross Patient Revenue	58-62%	N/A	û	71%	65%	66%	64%	65%	67%	67%	60%	60%				65%	63%
Days in Account Receivable	60-65	54	û	70	65	64	64	58	53	64	54	53				53	68

KEY: 1 Higher rates are positive

↓ Lower rates are positive

Target is based on a 10%-25% improvement from previous year performance or industry benchmarks.

^{*} Monthly Rates are Annualized

NCHC OUTCOME DEFINITIONS

	PEOPLE
	PEOPLE
Vacancy Rate	Total number of vacant positions as of month end divided by total number of authorized positions as of month end.
Employee Turnover Rate	Percent of employee terminations (voluntary and involuntary) of the total workforce. Monthly figures represent an annualized rate.
	Benchmark: Society of Human Resource Management (SHRM) for the north central region of the U.S.
	SERVICE
Patient Experience:	Comparison rate (to other organizations in the Health Stream database) of the percent of level 9 and 10 responses to the Overall rating question on the survey.
Satisfaction Percentile	Benchmark: HealthStream 2015 Top Box Percentile
Ranking	
Community Partner	Percentage of "Good and Excellent" responses to the Overall Satisfaction question on the survey.
Satisfaction Percent	
	CLINICAL
Nursing Home Readmission	Number of residents re-hospitalized within 30 days of admission to nursing home / total admissions.
Rate	Benchmark: American Health Care Association/National Center for Assistive Living (AHCA/NCAL) Quality Initiative
Psychiatric Hospital	Percent of patients who are readmitted within 30 days of discharge from the Inpatient Behavioral Health hospital for Mental Health primary diagnosis.
Readmission Rate	Benchmark: Medicare Psychiatric Patients & Readmissions in Impatient Psychiatric Facility Prospective Payment System, May, 2013, The Moran Company
	Percent for patients admitted to Ambulatory Detoxification or the Behavioral Health hospital for detoxification then readmitted within 30 days of discharge for
AODA Relapse Rate	repeat detoxification.
	Benchmark: National Institute of Drug Abuse: Drugs, Brains, and Behavior: The Science of Addiction
	COMMUNITY
Crisis Treatment:	Total number of positive responses (4 or 5 response on a 5 point scale) on the collaboration survey distributed to referring partners in each encounter in which a
Collaborative Decision	referral occurs.
Outcome Rate	
NCHC Access	% of clients obtaining services within the Best Practice timeframes in NCHC programs.
	Adult Day Services - within 2 weeks of receiving required enrollment documents
	Aquatic Services - within 2 weeks of referral or client phone requests
	Birth to 3 - within 45 days of referral
	Community Corner Clubhouse - within 2 weeks
	Community Treatment - within 60 days of referral
	Outpatient Services - within 14 days of referral
	Prevocational Services - within 2 weeks of receiving required enrollment documents
	Residential Services - within 1 month of referral
	Percentage of people who receive there OWI services from NCHC and then reoffend.
Recidivism Rate for OWI	Benchmark: 2012-OWI Related Convictions by Violation County and Repeat Offender Status, State of Wisconsin DOT, Bureau of Driver Service, Alcohol & Drug
	Review Unit
	FINANCE
Direct Expense/Gross Patient Revenue	Percentage of total direct expense compared to gross revenue.
Davida Assessat David 11	Average number of days for collection of accounts.
Days in Account Receivable	Benchmark: WIPFLI, sources 2015 Almanac of Hospital Financial and Operating Indicators published by Optum-Psychiatric Hospitals, 2013 data.



PRIVILEGE AND/OR APPOINTMENT AMENDMENT RECOMMENDATION

der <u>Jean Banib</u> e	2au-Anaya, PA-C Appointment Period 06-30-2016 to 06-30-28
Current Privileges	Medical (Includes Family Practice, Internal Medicine) Psychiatry Medical Director Mid-Level Practitioner
Medical Staff Status	CourtesyActive
Provider Type	Employee Locum
CNDMENT TYPE(S)	REQUESTED: Reason:
Status	Reason:
Type	Reason: Jean transitioned from being a locun



PRIVILEGE AND/OR APPOINTMENT AMENDMENT RECOMMENDATION

MEDICAL EXECUTIVE COMMITTEE

The Credentials file of this staff member contains data and information demonstrating current competence in the clinical privileges requested. After review of this information, I recommend that the amendment(s) as indicated with any exceptions or conditions documented.

Comments:	
Itil Du	10-12-16.
(Medical Executive Committee Signature)	(Signature Date)
MEDICAL STAFF	
Medical Staff recommends that:	
The amendment(s) be approved	
Action be deferred on the amendment(s)	
The amendment(s) be denied	
(Medical Staff President Signature)	(Signature Date)
GOVERNING BOARD	
Reviewed by Governing Board:	
(Date)	
Response: Concur	
Recommend further reconsideration	
(Governing Board Signature)	(Signature Date)
(Chief Executive Officer Signature)	(Signature Date)



Delineation of Clinical Privileges



Name: Jea	N L. Banbeau-Avaya, PA-C 1 Medical - Physician Assistant
Specialty: Genera	Medical - Physician Assistant
Minimal Formal Tra	ining & Experience/Specialty Description
Training: Successful co	ompletion of an accredited physician assistant program
Experience: 3-5 years	psychiatric or mental health experience preferred
Certification: Current W	risconsin License to practice as a physician assistant in the State of Wisconsin, Current DEA registration
Specialty Description: A health services with spe	Assessment, treatment, and prevention of co-existing medical and detoxification conditions in patients receiving behavioral ecial populations such as adolescents, geriatric, and substance abuse patients and their families.
Core Privileges - (Requested (initial	al) Privilege Description
Children (12 y.o. and	Evaluation, treatment and integrated management of medical conditions
under)	 Evaluation and medical management of patients receiving behavioral health services within the Scope of Psychiatric Hospital services
Adolescents (13-17 y 	Emergency medical treatment when indicated
Adult (18 y.o. and o	Prescribing of medications indicated in medical management
	Pharmacology management
Special Privileges	(Reference specific privilege criteria) Requested:
Requested	Privilege Description
ı	



Delineation of Clinical Privileges

ACKNOWLEDGEMENT OF PRACTITIONER:

I have requested only those privileges for which, by education, training, current experience and demonstrated performance, I am qualified to perform at this facility. I also acknowledge that my professional malpractice insurance extends to all privileges I have requested.

I understand that in exercising any clinical privileges granted, I am constrained by North Central Health Care and Medical Staff policies and rules applicable generally and any applicable to the particular situation.

Before interim, case limited, time writing that I have received and bound by the terms thereof in all	read the Medical Staff 8	Alams' suo tue tales ann i	egulations, and I agree to be	
Applicant Signature	XV	Date 22 S	ep 16	
Supervising Physician Signature	2	Date 9/2	7/16	
The Credentials file of this staff r clinical privileges requested. Afte indicated with any exceptions or	er review of this informa	finit, file fillifer kilanede:	ting current competence in the requested are recommended	as
Privileges Reviewed and Recommend	ed by:			
10-4-16 Date	Chair, Medical Exe	ecutive Committee	MD/DO	
	, ·			
Date	Chief Executive Of	ficer with Board of Directors	Approval	



North Central Health Care

Person centered. Outcome focused.

1100 Lake View Drive Wausau, WI 54403-6785

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Supervising Physician Statement

TI (-11	ing practitioner is under my supervision as PA-C
The follow	0 0 0 0 0 0 0
Name: <u>Jla</u>	n L. Bar, beay-Anaya. From: 09-01-2016 To: 06-30-2018
Prac	titioner
	VID (an ac M, 1), M.D. do hereby make the following statement on behalf of the above-
referenced	Practitioner, in accordance with the medical staff by-laws, rules and regulations and/or provider services agreement.
,	I am a member of the hospital's medical staff and accept full legal and ethical responsibility for the above
1.	Practitioner's performance. Any designee shall have the same status and accept the same responsibility.
2.	I (or my designee) accept full responsibility for the proper conduct of the above Practitioner in accordance with all
	hospital bylaws, policies and rules and/or provider service agreement, and for the correction and resolution of any
	problems that may arise.
3.	I (or my designee) will be immediately available in person or by telephone to provide further guidance when the
	Practitioner performs any task or function at the hospital. I will maintain ultimate responsibility for directing the course of the patient's treatment.
4. 5.	I (or my designee) assure that the above Practitioner provides specified services or scope of practice in accordance
3.	with accepted medical standards, and I will provide active and continuous overview of the Practitioner's activities in
	the hospital to ensure that directions and advice are being implemented.
6.	North Central Health Care (NCHC) assumes responsibility for the professional liability insurance coverage of the
	NCHC employed Practitioner in accordance with State statute (at least \$1,000,000 for each occurrence and
	\$3,000,000 for all occurrences in any one policy year). In accordance with coverage under the State of
	Wisconsin's Injured Patient and Families Compensation Fund, the Practitioner will perform all duties and acts
7	under my supervision. I (or my designee) agree to notify the hospital immediately in the event any of the following occur:
7.	• The Practitioner's employment or professional arrangement changes or is terminated;
	to the Description of the Wisconsin
	• My approval to supervise the Practitioner is revoked, infinited, of otherwise aftered by action of the Wisconsin Licensing board;
	• I receive notification of an investigation of the Practitioner or of my supervision of the Practitioner by the
	Wisconsin Licensing Board, or the Practitioner's professional license or certification is suspended or revoked;
	• My professional liability insurance coverage is changed insofar as coverage of the acts of the Practitioner is
	concerned or the Limited Health Practitioner's liability coverage is changed.
8.	I (or my designee) agree to co-sign all reports, chart entries, and orders made by the Practitioner in accordance
0	with Medical Staff By-laws/Rules & Regulations and Hospital policy. All recommendations by the Medical Staff to not grant privileges to an applicant, or to suspend, terminate or
9.	discontinue the privileges of a Practitioner, or such decision by the Board, shall be final. The Practitioner
	designated sponsor shall not be entitled to any further review of the application or decision, or any procedural
	rights set forth in the Medical Staff By-laws and Rules & Regulations or other documents approved by the Board
	of Directors.
	225/1/6
	1 10 WSUN
Signature	Practitioner Date
	9/21/16
Signature	Supervising Physician Date

GUIDELINES FOR PHYSICIAN ASSISTANT PRESCRIPTIVE PRACTICE



Practice Type

License #

Physician assistants are allowed to prescribe, dispense and administer medications under the supervising physician's authorization. It is required that the supervising physician and PA establish written guidelines for issuing prescription orders.

IDENTIFICATION

Please identify the Physician Assistant and Supervising Physician(s) as well as the primary and any secondary practice sites. Use the practice setting codes below to which most closely describes your practice setting.

Physician Assistant Name Signature		License #	Practice Type
Jean Banbeau-Araya		2905	PA
Supervising Physician Name Signature		License #	Practice Type
David Tange L		20943	<u> </u>
*Additional supervising physicians on last page			
PR	ACTICE SITES		
Name of Primary Practice Site		Practice Setting	
Noom Central Health Care Address		H+00 (Ho	Spital + Ambulator
1100 Lake Wew Drive, Wans	au, WI S	54403-6785	
Name of Other Practice Site		Practice Setting	
Address			
Name of Other Practice Site	-	Practice Setting	
Address			
Practice Setting Codes C – Office/Clinic UC – Urgent Care Center			

If additional practice sites, add additional pages

ER - Hospital Emergency Room LT - Long Term Care Facility 00 - Outpatient Other HO - Hospital Other

H – Hospital

GUIDELINES FOR PHYSICIAN ASSISTANT PRESCRIPTIVE PRACTICE

Chapter Med 8.08 requires the supervising physician and PA to specify policies and procedures, which will guide the PA's prescribing, administering and dispensing of drugs including controlled substances. Med 8.08(2) (a) required the prescribing guideline to including the categories of drugs for which prescribing authority has been authorized.

The Physician Assistant may prescribe from those categories checked in the following list:

Α.	Drugs	Exceptions applicable to each category:
ν	01 Anesthetics	
_ <i>\underline</i>	02 Anti-infective	
U	03 Anti-neoplastics/Immunosuppressants	
v	04 Cardiovascular Medications	
U	05 Autonomic/Central Nervous System Drugs	
i	_06 Dermatological Drugs	
	_07 Diagnostic Agents	
U	_08 Ear-Nose-Throat Medications	
L	_09 Endocrine Medications	
U		
	11 Immunologicals & Vaccines	
<u> </u>	_12 Musculoskeletal Medications	
<u></u> _		
V		
υ	15 Ophthalmic Medications	
V	16 Respiratory Medications	
V	17 Urological Medications	
ν	18 Poisoning & Drug Dependence	
U	19 Analgesics	
	20 Stimulants	
	21 Tranquilizers	
В.	Controlled Substances:	
Check	appropriate categories: SCHEDULE II C	<u>/</u>
	IV <u> </u>	//-

PRESCRIBING GUIDELINES FOR PHYSICIAN ASSISTANTS

Physician assistants are allowed to prescribe, dispense and administer medications with the supervising physician's authorization. The supervising physician is responsible for determining if the PA is qualified and knowledgeable to prescribe the categories of medications for which prescribe practice is authorized. It is required that the supervising physician and PA establish written guidelines for issuing prescription orders including categories of medications for which prescribing authority has been authorized and a minimal schedule for review of prescribing practice. This agreement may be altered by mutual agreement between the supervising physician and PA at any time as long as the supervising physician may wish to maintain sufficient documentation regarding the PA's qualifications to provide legal and professional protection when authorizing prescription writing privileges.

Med 8.02(06) states: "Supervision" means to coordinate, direct, and inspect the accomplishments of another, or to oversee with powers of direction and decision the implementation of one's own or another's intentions.

"Supervising physician" means a physician licensed in the State of Wisconsin who accepts responsibility for the supervision of medical services provided by physician assistant. Per Med 8.10, no physician may concurrently supervise more than 2 (two) physician assistant without a Medical Exam Board approved plan. The constant physical presence of the supervising physician is not required on site so long as the supervising physician is available within 15 minutes by telecommunication or other electronic means as per Med 8.10(3).

Med 8.08(3)(a) states: A physician who supervises the prescribing practice of a physician assistant shall conduct a periodic review of the prescription orders prepared by the physician assistant to ensure quality of care. This review must take place as outlined in the written guidelines. The process and schedule for the review must be outlined in the written prescribing guideline, including the minimum frequency of review and identify the representative sample per Med 8.08(3)(b).

1.	Please indicate the process for review. (It is acceptable to write a narrative here if desired)
	Review and countersign of a representative sample of patient care notes or prescriptive orders
	Chart audit
	Case discussion between supervising physician and physician assistant
	Other (please specify)
2.	Please identify the representative sample of prescriptive orders or patient charts to be reviewed.
	Geneval
3.	Please indicate the minimum schedule for this review
	Daily
	Weekly
	Monthly
	Quarterly
	Other (please specify)

ATTEST

A. PHYSICIAN ASSISTANT I hereby certify that I have reviewed and understand the current laws pertaining to physician assistants and fully understand my responsibilities and that I have a physician and physician assistant agreement in force and on file at the practice site.
PANAME (printed) <u>Jean Baribeau-Hraya</u> At-C
PA SIGNATURE
WISCONSIN LICENSE # 2905
DATE TOSEPLO
B. SUPERVISING PHYSICIAN(S) I hereby certify that I have reviewed and understand the current laws pertaining to physician assistants. I have reviewed and understand the physician assistant agreement between the physician assistant and myself. I have reviewed and agree to abide by the terms of the Prescribing Guidelines, applicable state laws and rules. I agree to provide adequate supervision and to accept full medical responsibility for medical care rendered by the physician assistant named above.
PHYSICIAN NAME (printed) Dand Tange M.O.
PHYSICIAN SIGNATURE
WISCONSIN LICENSE # 20943
PHONE # 715-848-4600
DATE
PHYSICIAN NAME (printed) PHYSICIAN SIGNATURE WISCONSIN LICENSE # PHONE # DATE
PHYSICIAN NAME (printed)
PHYSICIAN SIGNATURE
WISCONSIN LICENSE #
PHONE #
DATE
PHYSICIAN NAME (printed)
PHYSICIAN SIGNATURE
WISCONSIN LICENSE #
PHONE #
DATE





Delineation of Clinical Privileges Specific Prescription Privileges - Physician Assistant

Applicant Name: Jean L. Baribeau-Anaya, PA-C

Categories of drugs for which prescribing authority is granted:

Privilege	Drug Category	Exceptions
Authorized		
	Anti-infective	
	Anti-neoplastic/Immuno-suppressants	
	Cardiovascular	
	Autonomic/Central Nervous System	
	Dermatologic	
	Ear-Nose-Throat	
	Endocrine	
	Gastrointestinal	
	Immunologic/Vaccines	
	Musculoskeletal	
	Nutritional/Electrolytes	
	Obstetrical/Gynecologic	
	Ophthalmic	
	Respiratory	
	Urologic	
	Analgesics	
	Stimulants	
	Tranquilizers	
	Controlled Substances: Schedule II	
	Controlled Substances: Schedule III	
	Controlled Substances: Schedule IV	
	Controlled Substances: Schedule V	

Applicant Signature

Supervising Physician Signature



PRIVILEGE AND APPOINTMENT RECOMMENDATION

Appointee Wendell D. I	Bell, M.D.	Appoint Reappo	oint 10-27-2016 to 10-31-2017		
Requested Privileges	Medical (Includes Family Practice, Internal Medicine) Psychiatry Mid-Level Practitioner				
Medical Staff Status	Courtesy	_	Active		
Provider Type	Employee Locum Contract	Locum Agency: _ Contract Name: _	•		
privileges requested. After revi any exceptions or conditions do	f member contains data lew of this information,	I recommend that the	nonstrating current competence in the clinical ne clinical privileges be granted as indicated wit		
911	<u> </u>		10-12-16.		
(Medical Executive Commit	tee Signature)		(Signature Date)		
	ointed/reappointed to the erred on the application	e Medical Staff as r	equested		
(Medical Staff President Sig	nature)		(Signature Date)		
GOVERNING BOARD Reviewed by Governin	g Board:(Date)				
Response:	_ Concur _ Recommend further r	econsideration			
(Governing Board Signature)	_	(Signature Date)		
(Chief Executive Officer Sig	nature)	_	(Signature Date)		

Northcentral **Credentialing Services**



Wendell D. Bell, M.D.

Enhanced Credentialing Activity

Primary Address

North Central Health Care 1100 Lake View Drive Wausau, WI 54403-6785 (715) 848-4600

Cred Activity Notes:

Other Provider Information

NPI: 1922102508

SSN:

UPIN: Medicare#:

Date of Birth:

Provider Specialties: Psychiatry

Medicaid#:

Application		Most Rece	ent Query	Credentialing			
Application Sent Date:	07/05/2016	Query Type:	Claims Processing	Completed:			
Attestation Date:	07/09/2016	Query Date:	10/05/2016				
Received Date:	07/09/2016						
		Issues:					
Aspirus Network, Inc.			_				
				Activity	·		
Information Upon Cred	lentialing Completion	Committee	e Progress	Completed:			
Status:	ANI Application in Process	Started:					
Category:	ANI Locum Tenens	Status:					
Category Applied For:	ANI Locum Tenens						
Network:		issues:					
Cred Activity Notes:							
North Central Healthcare							
				Activity			
Information Upon Cred	entialing Completion	Committee	Progress	Completed:			
Status:	NCHC Application in Process	Started:					
Category:	NCHC Locum Tenens	Status:					
Category Applied For:	NCHC Locum Tenens						
Network:		Issues:					

Wendell D. Bell, M.D.

Verified: 🗸 Medical College of Wisconsin Verified Date: 07/20/2016 Program: Medical School Verified By: Jill A. Patraw Dept./Specialty: Verified How: E-Student Clearinghouse Start Date: 08/20/1984 Website End Date: 05/29/1988 Notes: MD Graduated/Completed: 📝 Verified: 📝 Sheppard - Pratt Hospital Verified Date: 08/16/2016 Program: Internship Verified By: Andie L Jamerson Dept./Specialty: Psychiatry Verified How: E-NCS Education Verif Ltr Start Date: 07/01/1988 Notes: End Date: 06/30/1989 Graduated/Completed: 🔽 Verified: 🔽 Sheppard - Pratt Hospital Verified Date: 08/16/2016 Program: Residency Verified By: Andie L Jamerson Dept./Specialty: Psychiatry Verified How: E-NCS Education Verif Ltr Start Date: 07/01/1989 Notes: End Date: 06/30/1992 Graduated/Completed: 🕡 Verified: 📈 University of Pittsburgh School of Medicine Verified Date: 07/28/2016 Program: Fellowship Verified By: Andie L Jamerson Dept./Specialty: Verified How: E-NCS Education Verif Ltr Start Date: 07/24/2006 Notes: Electroconvulsive Therapy End Date: 07/28/2006 Fellowship

Graduated/Completed: 📳

Verified: 📝 License Type: State License Verified Date: 07/20/2016 Verified By: Andie L Jamerson State: AL License Number: 19631 Verified How: L-State License Notes: Status: Active Expiration Date: 12/31/2016 Verified: 📝 Verified Date: 07/20/2016 License Type: State License Verified By: Andie L Jamerson State: OR Verified How: L-State License License Number: MD175363 Notes: Status: Active Expiration Date: 12/31/2017 Verified: 🕎 Verified Date: 07/20/2016 License Type: State License Verified By: Andie L Jamerson State: WI License Number: 33149 Verified How: L-WI DRL Website Status: Active Notes: Expiration Date: 10/31/2017 Verified: 📝 License Type: DEA Certificate Verified Date: 07/20/2016 Verified By: Andie L Jamerson State: WI Verified How: L-DEA Website License Number: BB2383266 Notes: source date 7/1/2016 Status: Active Expiration Date: 07/31/2017 Verified: 🔽 Verified Date: 07/26/2016 License Type: Government Issued Photo ID Verified By: Andie L Jamerson State: AL Verified How: O-FYI Only License Number: Status: Notes: Expiration Date: Verified: 📝 License Type: Out of State backround Check Verified Date: 07/25/2016 Verified By: Jill A. Patraw State: AL License Number: Verified How: L-Out of State Caregiver Bckgrd Ck Website Notes: Status: Expiration Date: Verified: 📝 Verified Date: 10/05/2016 License Type: Federated State Medical **Boards** Verified By: Jill A. Patraw State: Verified How: L-FSMB Website License Number: Notes: AL, IL, OR, WI Status: Expiration Date: Verified: 🔽 Verified Date: 10/05/2016 License Type: DEA Certificate Verified By: Jill A. Patraw State: Verified How: O-Unable to Verify License Number: BB1272155 Notes: Status: Active Expiration Date: 07/31/2018 Verified: 🔽 License Type: WI Caregiver Background Verified Date: 07/25/2016 Check State: WI Verified By: Jill A. Patraw Verified How: L-Out of State Caregiver License Number: Bckgrd Ck Website Notes: Status:

Expiration Date: 07/25/2020

Wendell D. Bell, M.D.

Continental Casualty Company (CHG Companies Inc)

Policy Number: HAZ1040025509

Coverage Type:

Expiration Date: 02/01/2017

Verified: 📝

Verified: 🔽

Verified Date: 07/28/2016

Verified Date: 07/27/2016

Verified By: Andie L Jamerson

Verified By: Andie L Jamerson

Verified How: I-Verification from Carrier

Notes: \$1M/\$3M. No Claims. future insurance

Verified How: I-Verification from Carrier

Notes: \$1M/\$3M, No Claims.

Verified: 📝

Verified Date: 07/26/2016

Verified By: Andie L Jamerson

Verified How: I-Verification from Carrier

Notes: \$1M/\$3M, No Claims.

MMIC

Policy Number: MCL001185

Coverage Type:

Expiration Date: 10/04/2011

UAB Professional Liability Trust Fund Policy Number: SELF INSURED

Coverage Type:

Expiration Date: 07/11/2014

Am Bd Psyc&Neur (Psychosomatic Medicine)

Board Status: Certified

Expiration Date: 12/31/2021

Verified: Verified Date: 07/20/2016

Verified By: Andie L Jamerson

Verified How: B-ABMS Website-Board

Certification

Notes:

Verified: 📝

Verified Date: 07/20/2016

Verified By: Andie L Jamerson Verified How: B-ABMS Website-Board

Certification

Notes:

Cert Number:

Am Bd Psyc&Neur-Psychiatry Board Status: Certified

Cert Number:

Expiration Date: 12/31/2018

Verified: 🕡 **Adventist Medical Center** Verified Date: 07/26/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Active Verified How: A-Health Care Facility Verif Dept./Specialty: Psychiatry Ltr Online Notes: Start Date: 12/22/2015 End Date: Verified: 🔽 Alabama Department of Correstions Verified Date: 07/27/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Verified How: O-Unable to Verify Dept./Specialty: Notes: No record of employment, Start Date: 03/01/2001 may have contracted End Date: 10/30/2004 services. Verified: 🔽 **Baptist Medical Center East*** Verified Date: 07/26/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Verified How: O-Unable to Verify Dept./Specialty: Notes: Per Dianne Patterson, Med Start Date: 04/01/1996 Staff Coordinator at Baptist End Date: 12/30/1997 Med Center East, he was never on staff at Baptist East, only Baptist South. Verified: 📝 Crenshaw Baptist Hospital Verified Date: 07/26/2016 Affiliation Type: Medical Staff Category: Not Provided Verified By: Andie L Jamerson Verified How: A-NCS-Health Care Dept./Specialty: Psychiatry Affiliation Verif Ltr Notes: Unable to verify end date Start Date: 04/01/1998 End Date: 04/30/1999 Verified: 📝 Jackson Hospital and Clinic Verified Date: 07/27/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Not Provided Verified How: A-NCS-Health Care Dept./Specialty: Psychiatry Affiliation Verif Ltr Notes: Start Date: 11/04/1996 End Date: 08/15/2001 Verified: 🔽 L.V. Stabler Memoral Hospital Verified Date: 07/26/2016 Affiliation Type: Medical Staff Verified By: Andie L. Jamerson Category: Inactive Verified How: A-Health Care Facility Verif Dept./Specialty: Psychiatry Ltr Notes: Start Date: 04/19/1999 End Date: 04/19/2000 Verified: 🔽 St. Mary's Hospital Verified Date: 07/27/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Resigned Verified How: A-Health Care Facility Verif Dept./Specialty: Psychiatry Ltr Notes: Start Date: 05/18/2010 End Date: 10/03/2011 Verified: 🔯 **Gunderson Health System** Verified Date: 07/28/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Locum Tenens Verified How: A-Health Care Facility Verif Dept./Specialty: Psychiatry Ltr

Start Date: 09/29/2014 End Date: 10/31/2015 Notes:

Wendell D. Bell, M.D.

Cumberland Memorial Hospital

Affiliation Type: Medical Staff

Category: Locum Tenens

Dept./Specialty: Psychiatry

Start Date: 12/01/1996

End Date: 03/28/1997

Alton Memorial Hospital

Affiliation Type: Medical Staff

Category: Not Provided

Dept./Specialty: Psychiatry

Start Date: 10/01/1993

End Date: 03/30/1996

Heartland Regional Medical Center East

Affiliation Type: Medical Staff

Category: Associate

Dept./Specialty: Psychiatry

Start Date: 04/01/1995

End Date: 12/31/1995

Monroe Clinic & Hospital

Affiliation Type: Medical Staff

Category:

Dept./Specialty:

Start Date: 07/01/1992

End Date: 06/30/1993

Taylor Manor Hospital

Affiliation Type: Medical Staff

Category:

Dept./Specialty:

Start Date: 09/01/1990

End Date: 06/30/1992

Montgomery Regional Medical Ceπter

Affiliation Type: Medical Staff

Category:

Dept./Specialty:

Start Date: 04/01/1996

End Date: 12/30/1997

Verified: 🔽

Verified Date: 08/02/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Health Care

Affiliation Verif Ltr

Notes:

Verified: 🔽

Verified Date: 08/09/2016

Verified By: Andie L Jamerson

Verified How: O-Unable to Verify

Notes: Per Robin Z. in the Medical

Staff Office, their affiliations

are verified through an online portal. Dr. Beli's

affiliation information is no longer available through the

portal, and is unable to be

accessed due to the age of

the record. Dr. Bell

indicates that he was

affiliated with Alton

Memorial Hospital from

10/1993 to 03/1996;

however, we are unable to

verify this affiliation at this

time. -aj

Verified: 📝

Verified Date: 08/09/2016

Verified By: Andie L Jamerson

Verified How: A-Health Care Facility Verif

Ltr

Notes:

Verified: 🕡

Verified Date: 08/10/2016

Verified By: Andie L Jamerson

Verified How: O-Unable to Verify

Notes: Per Pam Flannery, "we

have no record of this

provider in our software. It

is possible he was employed 20 years ago, in

which case it would not

appear." -aj

appear. -aj

Verified: 7

Verified Date: 08/15/2016

Verified By: Andie L Jamerson

Verified How: O-Unable to Verify

Notes: Unable to verify due to age

of records

Verified: 🔽

Verified Date: 07/26/2016

Verified By: Andie L Jamerson

Verified How: O-Unable to Verify

Notes: This facility is closed,

unable to verify dates of

affiliation. -aj

Verified: 🕡 **Bradford Health Services at Birmingham** Verified Date: 08/31/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Verified How: O-Unable to Verify Dept./Specialty: Notes: After multiple attempt to Start Date: 01/01/1999 contact this facility by End Date: 04/30/2001 phone and fax, we have been unsuccessful in obtaining an affiliation verification. Dr. Bell indicates he was affiliated with Bradford Health Services at Birmingham from 01/1999 to 04/2001; however we are unable to verify this affiliation. -aj Verified: 📝 North Central Health Care Verified Date: 07/12/2016 Affiliation Type: Medical Staff Verified By: Jill A. Patraw Category: Verified How: O-FYI Only Dept./Specialty: Notes: future practice location Start Date: End Date: Verified: 🔯 Ministry St. Michael's Hospital* Verified Date: 07/12/2016 Affiliation Type: Medical Staff Verified By: Jill A. Patraw Category: Locum Tenens Verified How: A-Health Care Facility Verif Dept./Specialty: Psychiatry Ltr Online Notes: 9/29/2014 - 9/30/2014 Start Date: 09/29/2014 Temp Priv. End Date: 06/01/2015 9/30/2014 - 6/1/2015 Locum tenens Verified: 📝 Ministry St. Joseph's Hospital* Verified Date: 07/12/2016 Affiliation Type: Medical Staff Verified By: Jill A. Patraw Category: Active Verified How: A-Health Care Facility Verif Dept./Specialty: Psychiatry Ltr Online Notes: Start Date: 12/22/2004 End Date: 02/26/2010 Verified: 🔽 Baptist Medical Center South * Verified Date: 07/12/2016 Affiliation Type: Medical Staff Verified By: Jill A. Patraw Category: Inactive Verified How: A-Health Care Facility Verif Dept./Specialty: Psychiatry Ltr Online Notes: Start Date: 04/01/1996 End Date: 08/15/2001 Verified: 📝 Emily Rai-Stuart, M.D. Verified Date: 08/18/2016 Affiliation Type: Reference Verified By: Andie L Jamerson Category: Verified How: A-NCS-Professional Ref Dept./Specialty: Verif Ltr Notes: Start Date: End Date: Verified: 🔽 David Metzler, M.D. Verified Date: 09/29/2016 Affiliation Type: Reference Verified By: Andie L Jamerson Category: Verified How: O-Telephone Verif Dept./Specialty:

Start Date: End Date: Notes:

Wendell D. Bell, M.D.

Verified: 🔽 Kristy Frier, M.D. Verified Date: 09/09/2016 Affiliation Type: Reference Verified By: Andie L Jamerson Category: Verified How: O-Unable to Verify Dept./Specialty: Notes: Per phone call, will not Start Date: complete, has done several End Date: for him already Verified: 📝 Gabriel Ticho, MD Verified Date: 10/04/2016 Affiliation Type: Reference Verified By: Andie L Jamerson Category: Verified How: A-NCS-Professional Ref Dept./Specialty: Verif Ltr Notes: Start Date: End Date: Verified: 7 University of Alabama Birmingham Verified Date: 07/26/2016 Affiliation Type: Teaching Appointment/Adjunct Verified By: Andie L Jamerson Category: Verified How: O-Telephone Verif Dept./Specialty: Notes: Assistant Professor Start Date: 04/01/2012 End Date: 07/11/2014

Wendell D. Bell, M.D.

	Date & Initials	Comments
Review of Work History & Explanation of Gaps	10/5/2016 jap	1/20/12 to 4/1/2012 between jobs 11/1/2015 to 12/1/2015 between jobs 8/20/2014 to 10/1/2014 between jobs
	Date & Initials	Comments
SAM Website	source date 7/12/2016 conducted date 7/20/2016 aj	
	Date & Initials	Comments
NPDB Website query through Cactus	10/4/2016 jap	
	Date & Initials	Comments
OIG Website	7/20/2016 aj	
	Date & Initials	Comments
Wi Circuit Court	8/1/2016	
YAI Oncore Court	Date & Initials	Comments
Madiana Oat Oat Walanta	report run date 8/18/2016 jap	
Medicare Opt Out Website	reviewed date 10/4/2016 jap	
	Sign Date & Initials	Comments
Consent Form	7/8/2016 jap	•
	Date & Initials	Y/N & Comments
Health Requirements Met	7/20/2016 jap	yes
Treath regaliations in a	Sign Date & Initials	Comments
Privilege Form	7/9/2016 jap	•••
Privilege Form		Comments
	Date & Initials 10/4/2016 jap	yes
Verifications within 180 days	• •	•
	Date	Signature Electronically signed by Jill
CVO Review	10/05/2016	Patraw
	Date	Signature
ANI Dende in in a Angel of Capplicable	Duto	•••
ANI Provisional Approval (if applicable)	B./	Signature
	Date	Signature
Entity Committee Review		
ANI Only - All Disclosure Questions Answered YES NO		
ANI Only - Issues Identified YES NO		



PRIVILEGE AND APPOINTMENT RECOMMENDATION

Appointee Robert E. I	Most, M.D.	Appoint/Reappoint_\	7-27-2016 to 10-31-2017	_
Requested Privileges	Medical (Inc Psychiatry Mid-Level Pr			
Medical Staff Status	Courtesy		Active	
Provider Type	Employee Locum Contract	Locum Agency: Bar Contract Name:	ton Associates	
The Credentials file of this staff privileges requested. After reviant exceptions or conditions do	ew of this information,	and information demonstra I recommend that the clinic	ting current competence in the clinical cal privileges be granted as indicated w	/ith —
Mul /	Ly.	<u> </u>	10-12-16	
(Medical Executive Commit	tee Signature)		(Signature Date)	
MEDICAL STAFF				
Medical Staff recommends that	:			
		e Medical Staff as requeste	d	
	erred on the application			
The applicatio	n be denied			
		<u> </u>		
(Medical Staff President Sig	nature)		(Signature Date)	
GOVERNING BOARD				
Reviewed by Governin				
	(Date)			
Response:	_ Concur			
	Recommend further i	reconsideration	•	
(Governing Board Signature)		(Signature Date)	
(Chief Executive Officer Sig	gnature)		(Signature Date)	

Northcentral Credentialing Services



Robert E. Most, M.D.

Enhanced Credentialing Activity

Primary Address

North Central Health Care 1100 Lake View Drive Wausau, WI 54403-6785 (715) 848-4600 Other Provider Information

ID#: 0947

SSN:

Date of Birth:

Provider Specialties: Psychiatry

NPI: 1417029711

UPIN:

Medicare#:

Medicaid#:

					<u>,</u>
Application		Most Rece	ent Querv	Credentialing	
Application Sent Date:	06/14/2016		Claims Processing	Completed:	
Attestation Date:			09/13/2016		
Received Date:		-			
7,000,101	3.7. ()	Issues:			
Aspirus Network, Inc.					
_		0	- Dunasana	Activity Completed:	
Information Upon Cred	dentialing Completion		e Progress	Completed.	·
Status:	ANI Application in Process	Started:			
Category:	ANI Locum Tenens	Status:			
Category Applied For:	ANI Locum Tenens				
Network:		Issues:			
Cred Activity Notes:					
North Central Healthcare	•				
				Activity	_
Information Upon Cred	ientialing Completion	Committee	e Progress	Completed:	ET.
Status:	NCHC Application in Process	Started:			
Category:	NCHC Locum Tenens	Status:			
Category Applied For:	NCHC Locum Tenens				
Network:		Issues:			
Cred Activity Notes:					

Verified: √ University of North Carolina Verified Date: 06/30/2016 Program: Medical School Verified By: Andie L Jamerson Dept./Specialty: Verified How: E-Student Clearinghouse Start Date: 08/01/1985 Website Notes: MD End Date: 05/14/1989 Graduated/Completed: 3 Verified: 🗸 University of Colorado Anschutz Medical Campus Verified Date: 06/30/2016 Program: Internship Verified By: Andie L Jamerson Dept./Specialty: General Medicine Verified How: E-NCS Education Verif Ltr Start Date: 06/23/1989 Notes: End Date: 06/22/1990 Graduated/Completed: 🕡 Verified: 🔽 University of Colorado at Denver Verified Date: 06/30/2016 Program: Residency Verified By: Andie L Jamerson Dept./Specialty: Psychiatry Verified How: E-NCS Education Verif Ltr Start Date: 07/01/1990 Notes: End Date: 06/30/1994 Graduated/Completed: 🕡

	Ve	ified: 🔽
License Type:		Date: 06/30/2016
State:		d By: Andie L Jamerson
License Number:	· ·	How: L-State License
		lotes:
Expiration Date:		
Expiration bate.		
		ified: 🔽
License Type:		Date: 06/30/2016
State:	MN	d By: Andie L Jamerson
License Number:	52498 Verified	How: L-State License
Status:	Active	lotes:
Expiration Date:	04/30/2017	
	Ver	ified: 🔽
License Type:	State License Verified	Date: 06/30/2016
State:		d By: Andie L Jamerson
		How: L-State License
		otes:
Expiration Date:		
		ified: 🕡
License Type:		Date: 06/30/2016 V 0 K
State:		d By: Andie L Jamerson
License Number:		How: L-WI DRL Website
Status:		otes:
Expiration Date:	10/31/2017	
	Veri	fied: 🔽
License Type:	Federated State Medical Verified B	Pate: 06/30/2016
	Boards	
State:		# By: Andie L Jamerson
License Number:		How: L-FSMB Website
Status:	N.	otes:
Expiration Date:		
	Veri	fied: 🚺
License Type:	DEA Certificate Verified D	Pate: 06/30/2016
State:		I By: Andie L Jamerson
License Number:		low: L-DEA Website
Status:		otes: source date 6/1/2016
Expiration Date:		
	Verified 5	
		late: 06/16/2016
State:		By: Jill A. Patraw
License Number:		dow: O-FYI Only -J
Status:	No	otes:
Expiration Date:		
	Veril	ied: 🔽
License Type:	Out of State backround Check Verified D	ate: 06/24/2016
State:	MN Verified	By: Jill A. Patraw
License Number:	Verified h	low: L-Out of State Caregiver
		Bckgrd Ck Website
Status:	NO.	tes:
Expiration Date:		
	Veril	led: 🔽
License Type:	WI Caregiver Background Verified D	ate: 06/24/2016
	Check	JV 1
State:		By: Jill A. Patraw
License Number:	Verified F	low: L-Out of State Caregiver
Status:	No	Bckgrd Ck Website tes:
Expiration Date:		
Expiration Date.		

Evanston Ins Co (Barton & Assoc)

Policy Number: MM826031

Coverage Type:

Expiration Date: 01/01/2017

Fair American Ins & Reins Co (LocumTenens.com)

Policy Number: GP-FCO01-0333`5890

Coverage Type:

Expiration Date: 05/01/2017

ProAssurance Companies

Policy Number: MP70510

Coverage Type:

Expiration Date: 08/10/2017

Lockton Companies

Policy Number: MM822522

Coverage Type:

Expiration Date: 10/31/2013

Gallagher Healthcare Insurance Services, Inc.

Policy Number: 4700000128-051

Coverage Type:

Expiration Date: 06/04/2006

Verified: 🕡

Verified Date: 07/06/2016

Verified By: Andie L Jamerson

Verified How: I-Verification from Carrier

Notes: \$1M/\$3M. No Claims.

Covers at NCHC

Verified: 🗸

Verified Date: 07/12/2016

Verified By: Andie L Jamerson

Verified How: I-Verification from Carrier

Notes: \$1M/\$3M, No Claims.

Verified: 🔽

Verified Date: 07/21/2016

Verified By: Andie L Jamerson

Verified How: I-Verification from Carrier

Notes: \$1M/\$3M. No Claims.

Verified: 🕡

Verified Date: 08/09/2016

Verified By: Andie L Jamerson

Verified How: I-Verification from Carrier

Notes: \$1M/\$3M. No Claims.

Verified: 📝

Verified Date: 07/14/2016

Verified By: Jill A. Patraw

Verified How: I-Verification from Carrier

Notes: Western Litigation

No Claims

Am Bd Psyc&Neur-Psychiatry

Board Status: Certified

Cert Number:

Expiration Date: 12/31/2020

Verified: 🕡

Verified Date: 06/30/2016

Verified By: Andie L Jamerson

Verified How: B-ABMS Website-Board

Certification

Human Services Inc

Affiliation Type: Medical Staff
Category: Not Provided

Dept./Specialty:

Start Date: 06/01/2009 End Date: 10/20/2014

Center for Integrative Therapies

Affiliation Type: Medical Staff

Category: Active
Dept./Specialty: Psychiatry

Start Date: 07/01/2014

End Date:

LaCrosse County Mental Health Recovery

Affiliation Type: Medical Staff

Category:

Dept./Specialty:

Start Date: 01/01/2003 End Date: 12/30/2008

Ministry St. Michael's Hospital*

Affiliation Type: Medical Staff
Category: Locum Tenens
Deat (Secriptiv: Republished)

Dept./Specialty: Psychiatry

Start Date: 05/26/2015

End Date:

Fairview University Medical Center

Affiliation Type: Medical Staff

Category: Courtesy

Dept./Specialty: Psychiatry

Start Date: 08/20/2014

End Date: 05/18/2016

Montana State Hospital

Affiliation Type: Medical Staff
Category: Not Provided
Dept:/Specialty: Psychiatry

Start Date: 03/30/2015 End Date: 05/15/2015 Verified: 🕡

Verified Date: 06/29/2016

Verified By: Andie L Jamerson

Verified How: O-Primary Source

Verification

Notes: Via email from Nan

Ofiviero, Credentialing Specialist with Canvas

Health. See Base File

Verified: 🗸

Verified Date: 06/29/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Health Care

Affiliation Verif Ltr

Notes: Note: This is the subject's

private practice

Verified: 🗸

Verified Date: 06/29/2016

Verified By: Andie L Jamerson

Verified How: O-Unable to Verify

Notes: Per Wendy in the

Per vendy in the Personnel Department at La Crosse County Human Services Department, she was unable to locate Dr. Most in her employment records. She stated that he was likely working there as a contracted employee, in which case she would have no record. Dr. Most indicates that he worked with La Crosse County Mental Health Recovery

from 01/01/2003 through 12/31/2008; however, we are unable to verify these

dates at this time. -aj

Verified: 🔽

Verified Date: 06/29/2016

Verified By: Andie L Jamerson

Verified How: A-Health Care Facility Verif

Ltr Online

Notes:

Verified: 🔽

Verified Date: 06/30/2016

Verified By: Andie L Jamerson

Verified How: A-Health Care Facility Verif

Ltr

Notes:

Verified: 🔽

Verified Date: 06/30/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Health Care

Affiliation Verif Ltr

Verified: 🗸 Southwest Health Center Verified Date: 06/30/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Verified How: A-NCS-Health Care Dept./Specialty: Psychiatry Affiliation Verif Ltr Notes: Platteville location Start Date: 05/01/2004 End Date: 05/31/2006 Verified: 📝 Southwest Health Center Verified Date: 06/30/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Not Provided Verified How: A-NCS-Health Care Dept./Specialty: Psychiatry Affiliation Verif Ltr Notes: Cuba City location Start Date: 05/01/2004 End Date: 05/31/2006 Verified: 🕡 Stein Counseling & Consulting, LLC Verified Date: 06/30/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Not Provided Verified How: A-NCS-Health Care Dept./Specialty: Psychiatry Affiliation Verif Ltr Notes: Start Date: 09/01/2008 End Date: 07/01/2009 Verified: 🚺 Crawford County Human Services Dept Verified Date: 07/01/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Not Provided Verified How: A-NCS-Health Care Dept./Specialty: Psychiatry Affiliation Verif Ltr Notes: Start Date: 08/31/2005 End Date: 08/07/2009 Verified: 🗸 Gundersen Lutheran Verified Date: 06/30/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Active Verified How: A-Health Care Facility Verif Dept./Specialty: Psychiatry Ltr Notes: Start Date: 08/16/1994 End Date: 01/30/2003 Verified: 🔽 St. Mary's Hospital Verified Date: 06/30/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Verified How: O-Unable to Verify Dept./Specialty: Notes: Per Mandy in the Medical Start Date: 09/01/2015 Staff Office at St. Mary's, End Date: no record of Dr. Most exists in their system. -aj Verified: 🗸 University of Wisconsin-La Crosse Verified Date: 07/08/2016 Affiliation Type: Medical Staff Verified By: Andie L Jamerson Category: Verified How: O-Unable to Verify Dept./Specialty: Notes: Equifax - The Work Start Date: 09/01/2008 Number was unable to End Date: 07/01/2009 verify this affiliation due to non-response. Additional contact was made by phone with Cedric in the HR Dept at UW La Crosse, Dr. Most is not in their records as an employee - he was likely an independent contractor for services through the Student Health Center. -aj

Beloit Memorial Hospital

Affiliation Type: Medical Staff

Category: Locum Tenens

Dept./Specialty: Psychiatry

Start Date: 08/04/2014

End Date: 10/02/2014

Burkwood Treatment Center

Affiliation Type: Medical Staff

Category: Not Provided

Dept./Specialty: Psychiatry

Start Date: 05/01/2015

End Date:

Catholic Charities of the Diocese of LaCrosse

Affiliation Type: Medical Staff

Category:

Dept./Specialty:

Start Date: 01/01/1995

End Date: 12/31/1996

Colorado Mental Health

Affiliation Type: Medical Staff

Category: Consulting

Dept./Specialty: Psychiatry

Start Date: 04/03/1992

End Date: 06/30/1993

Family & Children's Center

Affiliation Type: Medical Staff

Category: Not Provided

Dept./Specialty: Psychiatry

Start Date: 03/01/2008

End Date: 02/28/2009

Regions Hospital

Affiliation Type: Medical Staff

Category: Associate

Dept./Specialty: Psychiatry

Start Date: 05/22/2013

End Date: 10/01/2013

Verified: 🕡

Verified Date: 06/30/2016

Verified By: Andie L Jamerson

Verified How: A-Health Care Facility Verif

Notes:

Verified: 🗸

Verified Date: 07/08/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Health Care Affiliation Verif Ltr

Notes:

Verified: 🚺

Verified Date: 07/12/2016

Verified By: Andie L Jamerson

Verified How: O-Unable to Verify

Notes: Per Darcie M., "I have no

information regarding an affiliation with Mr. Most. The dates you have listed are prior to the existence of Catholic Charities in its

current form. In 1997, I believe what was called Catholic Social Services at

the time, split into two entities- Catholic Residential Services and

Catholic Charities." -aj

Verified: 🔽

Verified Date: 07/12/2016

Verified By: Andie L Jamerson

Verified How: A-Health Care Facility Verif

Ltr

Notes:

Verified: 7

Verified Date: 07/12/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Health Care

Affiliation Verif Ltr

Notes:

Verified: 📝

Verified Date: 07/13/2016

Verified By: Andie L Jamerson

Verified How: A-Health Care Facility Verif

					<u> </u>
Stillwater Medical Group	1			Verified:	7
Affiliation Type:				Verified Date:	
Category:	Modical Citati				Andie L Jamerson
					O-Unable to Verify
Dept./Specialty:	0.1/0.1/0.0.40				Per Lori Martin in the
	01/01/2010			Notes.	Medical Staff Office, the
End Date:	08/01/2014				request was forwarded to
					Human Resources as Dr.
					Most was a contracted
					employee. Per HR, they
					will not fill out verification
					forms for contracted
					services as they were not employees of Stillwater
					Medical Group. Dr. Most
					indicates he was affiliated
					with Stillwater from
					1/1/2010 to 8/01/2014;
					however, we are unable to
					verify these dates at this
					timeaj
Working Well MHC				Verified:	7
Affiliation Type:	Medical Staff			Verified Date:	07/18/2016
Category:	Not Provided			Verified By:	Andie L Jamerson
Dept./Specialty:				Verified How:	A-NCS-Health Care
, , <u>-</u>	•				Affiliation Verif Ltr
Start Date:	02/01/2015			Notes:	
End Date:	12/31/2015				
North Control Hoofth Con	_			Verified:	6
North Central Health Car				Verified Date:	• • •
Affiliation Type:	Medical Stall				Jill A. Patraw
Category:				•	
Dept./Specialty:				Verified How:	•
	06/20/2016			wotes.	future practice location
End Date:					
Behrend Psychology Cor	nsultants			Verified:	7
Affiliation Type:		Letter Description:	Verify Affiliations &		
, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Thousand State	•	Employment*		
Category:	Not Provided	Letter Sent Date:	09/13/2016	Verified By:	Jill A. Patraw
Dept./Specialty:	Psychiatry	Letter Sent By:	Jill A. Patraw	Verified How:	A-NCS-Health Care
					Affiliation Verif Ltr
Start Date:	02/01/2005			Notes:	
End Date:	10/31/2009				
Bruce Eisenmenger, MA,	ARD LP			Verified:	7
Affiliation Type:	and the second s			Verified Date:	<u> </u>
Category:	TOOLETTO				Andie L Jamerson
Dept./Specialty:					A-NCS-Professional Ref
Берилорескану.				70/11/02 1/04/1	Verif Ltr
Start Date:				Notes:	
End Date:					
				Manifel de	\
Bruce Smith, MD					7
Affiliation Type:	Reference			Verified Date:	
Category:					Andie L Jamerson
Dept./Specialty:				Verified How:	A-NCS-Professional Ref
04 D-40-				Notes:	Verif Ltr
Start Date:				740.003.	
End Date:					
Debra Betow, MD				Verified:	1
Affiliation Type:	Reference			Verified Date:	08/05/2016
Category:				Verified By:	Andie L Jamerson
Dept./Specialty:				Verified How:	A-NCS-Professional Ref
_ 500.0000000.					Verif Ltr
Start Date:				Notes:	
End Date:					
					,

Review of Work History & Explanation of Gaps	Date & Initials 9/13/2016 jap	no gaps
SAM Website	Date & Initials 06/30/2016 aj	Comments
	Date & Initials 9/13/2016 jap	Comments
NPDB Website query through Cactus	• •	Comments
OIG Website	Date & Initials source date 6/10/2016 jap conducted date 06/30/2016 aj	Comments
	Date & Initials	Comments
WI Circuit Court	7/18/2016 aj	no matches
	Date & Initials	Comments
Medicare Opt Out Website	report run date 8/18/2016 jap reviewed date 9/13/2016 jap	
	Sign Date & Initials	Comments
Consent Form	06/16/2016 jap	
	Date & Initials	Y/N & Comments
Health Requirements Met	9/13/2016 jap	Yes
	Sign Date & Initials	Comments
Privilege Form	6/14/2016 jap	
	Date & Initials	Comments
Verifications within 180 days	9/13/2016 jap	Yes
	Date	Signature
CVO Review	09/13/2016	Electronically signed by Jill Patraw
	Date	Signature
ANI Provisional Approval (if applicable)		
	Date	Signature
Entity Committee Review		
ANI Only - All Disclosure Questions Answered YES NO		
ANI Only - Issues Identified YES NO		



PRIVILEGE AND APPOINTMENT RECOMMENDATION

Appointee Chandra K	Shekar, M.	Appoint/Reap	ppoint 10-27-2016 to	10-31-2017
Requested Privileges	·	ludes Family Pract	Time Period tice, Internal Medicine) Medical Director	
Medical Staff Status	Courtesy		X Active	
Provider Type	EmployeeLocumContract	Locum Agency: Contract Name:	Locum Tenens. C	OM_
MEDICAL EXECUTIVE CO The Credentials file of this staff privileges requested. After revie any exceptions or conditions doc Comments:	member contains data ew of this information, cumented.	I recommend that	the clinical privileges be gran	
(Medical Executive Committee	ee Signature)		(Sign	/ 6 ature Date)
MEDICAL STAFF Medical Staff recommends that: He/she be appo Action be defer The application	red on the application	e Medical Staff as	requested	
6VIGGIOALSTANDESSILIANTSIEN	fility) AC	_	- (Sign	iuic Date)
GOVERNING BOARD Reviewed by Governing	Board:(Date)	· · · · · · · · · · · · · · · · · · ·		
Response:	Concur Recommend further re	econsideration		
(Governing Board Signature)		_	(Signa	ture Date)
(Chief Executive Officer Sign	ature)	_	(Signa	ture Date)

Northcentral Credentialing Services



Chandra K. Shekar, M.D.

General Profile	(1) (2)			Enhanced C	redentialing Activity
Primary Address		Other Pro	vider Information	<u> </u>	
North Central Health Ca	arė	ID#:	0515	NPI:	1982795357
1100 Lake View Drive		SSN:		UPIN:	F88826
Wausau, WI 54403-67 (715) 848-4600	85	Date of Birth:		Medicare#:	000000825
(715) 040-7000		Provider Specialties:	Psychiatry	Medicaid#:	
Credentialing A	etivity				
Application		Most Rec	ent Query	Credentialing	
Application Sent Date:	02/23/2016	Query Type:	Claims Processing	Completed:	
Attestation Date:	03/13/2016	Query Date:	05/10/2016		
Received Date:	03/25/2016				
		Issues:			
Aspirus Network, Inc.					
				Activity	
Information Upon Cred	fentialing Completion	Committe	e Progress	Completed:	
•	ANI Application in Process	Started:	_		
	ANI Specialty Provider	Status:			
	ANI Specialty Provider				
Network:	,,,,, opening i lotter	· Issues:			
Cred Activity Notes:					
North Central Healthcare	•				
				Activity	
Information Upon Cred	lentialing Completion	Committe	e Progress	Completed:	
Status:	NCHC Application in Process	Started:			
Category:	NCHC Active	Status:			
Category Applied For:	NCHC Active				
Network:		Issues:			
Cred Activity Notes:					

Education

Kakatiya Medical College

Program: Medical School

Dept./Specialty:

Start Date:

End Date: 04/01/1979

Graduated/Completed: 7

Mahatme Gandhi College of Med Scien

Program: Internship

Dept./Specialty: Psychiatry

Start Date: 06/01/1979

End Date: 05/01/1980

Graduated/Completed: 🕡

Fair Mile Hospital

Program: Residency

Dept./Specialty: Psychiatry

Start Date: 02/01/1983

End Date: 06/01/1986

Graduated/Completed: 📝

St. James Hospital

Program: Residency

Dept./Specialty: Psychiatry

Start Date: 06/01/1986

End Date: 05/01/1989

Graduated/Completed: 🔽

South East Essex

Program: Residency

Dept./Specialty: Psychiatry

Start Date: 07/01/1989

End Date: 08/01/1991

Graduated/Completed: 🕎

Medical College of Georgia

Program: Fellowship

Dept./Specialty:

Start Date: 12/01/1992

End Date: 06/30/1993

Graduated/Completed: 4

University of South Alabama

Program: Residency

Dept./Specialty: Psychiatry

Start Date: 07/01/1993

End Date: 06/30/1994

Graduated/Completed: 🕡

Verified: 🗸

Verified Date: 03/22/2016

Verified By: Andie L Jamerson

Verified How: E-ECFMG Website-Foreign

Medical School

Notes:

Verified: 🗸

Verified Date: 03/22/2016

Verified By: Andie L Jamerson

Verified How: E-ECFMG Website-Foreign

Medical School

Notes:

Verified: 📝

Verified Date: 03/22/2016

Verified By: Andie L Jamerson
Verified How: O-Unable to Verify

Notes: This hospital closed in

04/2003. No records exist.

Verified: 📈

Verified Date: 03/22/2016

Verified By: Andie L Jamerson

Verified How: E-ECFMG Website-Foreign

Medical School

Notes:

Verified: 📝

Verified Date: 03/22/2016

Verified By: Andie L Jamerson

Verified How: E-ECFMG Website-Foreign

Medical School

Notes:

Verified: 📝

Verified Date: 03/29/2016

Verified By: Andie L Jamerson

Verified How: E-NCS Education Verif Ltr

Notes: Clinical

Psychopharmacology

Fellowship

Verified: 📝

Verified Date: 04/18/2016

Verified By: Andie L Jamerson

Verified How: E-NCS Education Verif Ltr

Notes: Per Allison Britt, Residency

Program Coordinator, Dr.

Shekar only completed his

PGY1 year at the

University of South Alabama. -aj License Type: WI Caregiver Background

Check

State: WI

License Number:

Status:

Expiration Date: 03/21/2020

License Type: State License

State: WI

License Number: 34315

Status: Active

Expiration Date: 10/31/2017

License Type: Federated State Medical

Boards

State:

License Number:

Status:

Expiration Date:

License Type: ECFMG

State:

License Number: 0-348-669-3

Status:

Expiration Date:

License Type: DEA Certificate

State: WI

License Number: BS4111744

Status: Active

Expiration Date: 02/28/2018

License Type: Government Issued Photo ID

State: WI

License Number:

Status:

Expiration Date:

Verified: 📈

Verified Date: 03/22/2016

Verified By: Andie L Jamerson

Verified How: L-WI Caregiver

Background Ck Website

Notes:

Verified: 🔽

Verified Date: 03/22/2016

Verified By: Andie L Jamerson

Verified How: L-WI DRL Website

Notes:

Verified: 📝

Verified Date: 03/22/2016

Verified By: Andie L Jamerson Verified How: L-FSMB Website

Notes:

Verified: 🗸

Verified Date: 03/22/2016

Verified By: Andie L Jamerson

Verified How: E-ECFMG Website-Foreign

Medical School

Notes:

Verified: 📝

Verified Date: 03/29/2016

Verified By: Andie L Jamerson

Verified How: L-DEA Website

Notes: Source date 3/1/16

Verified: 🗸

Verified Date: 03/18/2016

Verified By: Andie L Jamerson

Verified How: O-FYI Only

Notes: rec'd 3/18/2016 by Jill

Insurance

Chandra K. Shekar, M.D.

Fair American Insurance and Reinsurance Company

Policy Number: GP-FC002-033315890

Coverage Type:

Expiration Date: 05/01/2016

ProAssurance

Policy Number: 109680
Coverage Type: Occurrence
Expiration Date: 01/01/2008

ProAssurance

Policy Number: MP91625 Coverage Type: Claims Made Expiration Date: 07/01/2015

ProAssurance Companies

Policy Number: MP96560
Coverage Type: Claims Made
Expiration Date: 07/01/2016

ProAssurance Companies

Policy Number: MP71149
Coverage Type: Occurrence
Expiration Date: 11/01/2016

Verified: 📝

Verified Date: 03/23/2016

Verified By: Andie L Jamerson

Verified How: I-Verification from Carrier

Notes: \$1M/\$3M. Loss history too early to determine.

Verified:

Verified Date: 03/29/2016

Verified By: Andie L Jamerson

Verified How: I-Verification from Carrier

Notes: \$1M/\$3M. No Claims.

Verified:

Verified Date: 03/29/2016

Verified By: Andie L Jamerson

Verified How: I-Verification from Carrier

Notes: \$1M/\$3M. No Claims.

Verified: 🕡

Verified Date: 03/29/2016

Verified By: Andie L Jamerson
Verified How: I-Verification from Carrier

Notes: \$1M/\$3M. No Claims.

Verified: 📝

Verified Date: 04/25/2016

Verified By: Andie L Jamerson
Verified How: I-Verification from Carrier

Notes: \$1M/\$3M, No Claims.

Boards

Am Bd Psyc&Neur-Psychiatry

Board Status: Certified

Cert Number:

Expiration Date: 12/31/2016

Verified: 🗸

Verified Date: 03/22/2016

Verified By: Andie L Jamerson

Verified How: B-ABMS Website-Board

Certification

VaK

North Central Health Care

Affiliation Type: Medical Staff

Category: Not Provided

Dept./Specialty: Psychiatry

Start Date: 07/01/1994

End Date: 08/20/2007

Garlands Hospital

Affiliation Type: Medical Staff

Category:

Dept./Specialty:

Start Date: 09/01/1991 End Date: 08/11/1992

Winnebago Mental Health Institute

Affiliation Type: Medical Staff

Category: Not Provided

Dept./Specialty: Psychiatry

Start Date: 08/01/2007

End Date: 12/01/2010

Cornwall Regional Hospital

Affiliation Type: Medical Staff

Category:

Dept./Specialty:

Start Date: 08/01/1981

End Date: 04/30/1982

Spanish Town Hospital

Affiliation Type: Medical Staff

Category:

Dept./Specialty:

Start Date: 04/01/1982

End Date: 06/30/1982

Oneida Behavior Health

Affiliation Type: Medical Staff

Category: Not Provided

Dept./Specialty: Psychiatry

Start Date: 07/01/2008

End Date:

Wisconsin Resource Center

Affiliation Type: Medical Staff

Category: Not Provided

Dept./Specialty: Psychiatry

Start Date: 01/01/2011

End Date: 06/26/2015

Outagamle County Department of Health and Human Services

Affiliation Type: Medical Staff

Category: Not Provided

Dept./Specialty: Psychiatry

Start Date: 08/01/2007

End Date:

Verified: 🔽

Verified Date: 03/22/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Health Care

Affiliation Verif Ltr

Notes:

Verified: 🔽

Verified Date: 03/22/2016

Verified By: Andie L Jamerson

Verified How: O-Unable to Verify

Notes: International affiliation
This hospital is closed, no

rins nospital is closed, it

records exist, aj

Verified: 🕡

Verified Date: 03/23/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Health Care

Affiliation Verif Ltr

Notes:

Verified: 🕡

Verified Date: 04/01/2016

Verified By: Andie L Jamerson

Verified How: O-Unable to Verify

Notes: International affiliation

Multiple attempts were made to contact this facility by phone, fax and internet with no success. We have been unable to verify this

affiliation, aj

Verified: 🗸

Verified Date: 04/01/2016

Verified By: Andie L Jamerson

Verified How: O-Unable to Verify

Notes: International afiliation

Multiple attempts were made to contact this facility

by phone, fax and internet with no success. We have

been unable to verify this

affiliation. aj

Verified: 🗸

Verified Date: 03/29/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Health Care

Affiliation Verif Ltr

Notes:

Verified: 📝

Verified Date: 03/30/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Professional Ref

Verif Ltr

Notes:

Verified: 🕡

Verified Date: 04/18/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Health Care

Affiliation Verif Ltr

Aspirus Wausau Hospital *

Affiliation Type: Medical Staff

Category: Courtesy

Dept./Specialty: Psychiatry

Start Date: 09/27/1994

End Date: 08/12/2007

North Central Health Care

Affiliation Type: Medical Staff

Category: Active

Dept./Specialty: Psychiatry

Start Date:

End Date:

Brian Eggener, MD

Affiliation Type: Reference

Category:

Dept./Specialty:

Start Date:

End Date:

Trilok Shahy, M.D.

Affiliation Type: Reference

Category:

Dept./Specialty:

Start Date:

End Date:
Gabriel Ticho, MD

Affiliation Type: Reference

Category:

Dept./Specialty:

Start Date:

End Date:

Verified: 🕡

Verified Date: 03/17/2016

Verified By: Dana Amacher

Verified How: A-Health Care Facility Verif

Ltr Online

Notes:

Verified: 🔽

Verified Date: 03/17/2016 Verified By: Jill A. Patraw

Verified How: O-FYI Only

Notes: future practice location

Verified: 📝

Verified Date: 03/29/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Professional Ref

Verif Ltr

Notes:

Verified: 🗸

Verified Date: 04/04/2016

Verified By: Andie L Jamerson

Verified How: A-NCS-Professional Ref

Verif Ltr

Notes:

Verified: 🗸

Verified Date: 05/10/2016

Verified By: Dana Amacher

Verified How: A-NCS-Professional Ref

Verif Ltr

Worksheet Review of Work History & Explanation of Gaps SAM Website NPDB Website query through Cactus OlG Website

Chandra K. Shekar, M.D.

Signature

Date & Initials Comments 5/9/16 dja no gaps Date & Initials Comments 03/22/2016 aj Date & Initials Comments 5/10/2016 jap Date & Initials Comments 03/22/2016 aj Source date 3/17/16 Date & Initials Comments 03/22/2016 aj Date & Initials Comments Report run 2/12/16 Reviewed 5/13/16 dja Sign Date & Initials Comments 3/11/2016 jap Date & Initials Y/N & Comments 5/13/16 dja yes Sign Date & Initials Comments 3/3/2016 jap Date & Initials Comments 5/13/16 dja yes Date Signature 05/13/2016 Signed electronically by Dana Amacher Date Signature

Medicare Opt Out Website

Consent Form

Health Requirements Met

Privilege Form

Verifications within 180 days

CVO Review

Date

ANI Only - Issues Identified YES___ NO___

Entity Committee Review

YES ___ NO ___

ANI Provisional Approval (if applicable)

ANI Only - All Disclosure Questions Answered

WI Circuit Court



PRIVILEGE AND/OR APPOINTMENT AMENDMENT RECOMMENDATION

	Ticho, M.A. Appointment Period 11-01-2015 to 10-31-2017 Time Period
Current Privileges	Medical (Includes Family Practice, Internal Medicine) Psychiatry Medical Director Mid-Level Practitioner
Medical Staff Status	Courtesy Active
Provider Type	EmployeeLocum Locum Agency:K_Contract Contract Name: Gabriel Ticho, LLC
MENDMENT TYPE(S) I	REQUESTED:
Privilege	Reason: Term Medical Director privileges effective 9-30-2
Status	Reason:
-	• .



PRIVILEGE AND/OR APPOINTMENT AMENDMENT RECOMMENDATION

MEDICAL EXECUTIVE COMMITTEE

The Credentials file of this staff member contains data and information demonstrating current competence in the clinical privileges requested. After review of this information, I recommend that the amendment(s) as indicated with any exceptions or conditions documented.

Comments:	
Bres Sm	10/12/14
(Medical Executive Committee Signature)	(Signature Date)
MEDICAL STAFF	
Medical Staff recommends that:	
The amendment(s) be approved	
Action be deferred on the amendment(s)	
The amendment(s) be denied	
Brow Im	10/21/11
(Medical Staff President Signature)	(Signature Date)
GOVERNING BOARD	
Reviewed by Governing Board:	
(Date)	
Response: Concur Recommend further reconsideration	
(Governing Board Signature)	(Signature Date)
(Chief Executive Officer Signature)	(Signature Date)



Delineation of Clinical Privileges



Name:

Gabriel C. Ticho, M.D.

Specialty:

Psychiatry - MD or DO

Minimal Formal Training & Experience/Specialty Description

Training: Successful completion of a accredited residency training program in psychiatry.

Experience: Can be demonstrated in one of the following ways:

1. An applicant who has just completed a residency shall provide his/her residency log.

2. An applicant who is not applying directly out of a residency shall provide a quality profile from hospital(s) where he/she currently has privileges showing his or her clinical activity for the past 12 months.

3. If a quality profile is not available from the hospital(s) where the applicant currently has privileges, documentation of the applicant's hospital-based clinical activity for the past 12 months.

Certification: current DEA registration

Specialty Description: Assessment, multi-modal treatment and prevention of psychopathology, in a wide range of settings, with special populations such as children, adolescents, geriatric, and substance abuse patients and their families.

Requested (initial) Privilege Description Acute mental disorders/conditions- assessment, diagnosis, and treatment Children (12 y.o. and Addiction psychiatry- assessment, diagnosis, and treatment under) Biopsychosocial assessment Adolescents (13-17 y.o.) Chronic mental disorders/conditions,- assessment, diagnosis, and treatment Adult (18 y.o. and older) Cognitive-behavioral therapy Crisis intervention Developmental disabilities- assessment, diagnosis, and treatment Drug and alcohol dependency and detoxification- assessment, diagnosis, and treatment Emergency psychiatry, evaluation, crisis management, and triage of psychiatric patients Family therapy Forensic psychiatry- assessment, diagnosis, and treatment Geriatric patients with psychiatric disorders- assessment, diagnosis, and treatment Group therapy Major psychotic psychiatric diagnoses/conditions- assessment, diagnosis, and treatment

Delineation of Clinical Privileges

 Medical disorders encountered in psychiatric practice- assessment, diagnosis, and treatment Mood disorders,- assessment, diagnosis, and treatment Neurophysiologic/neuropsychological testing, Non-psychotic categories of psychiatric diagnoses/conditions- assessment, diagnosis, and treatment Physical, neurological, and mental status examination of Psychiatric consultation in Nursing Home Psychiatric history and physical examination Psychodynamic psychotherapy Psychological testing, interpretation of Psychopharmacology- management of Psychosocial rehabilitation techniques- management of Short-term individual psychotherapy Social therapies, (ie., community-based interventions/vocational rehabilitation Suicidality, evaluation of Therapeutic interviewing

special Privilegi	ns (Reference specific privilege chifene). Gedicested
Requested	Privilege Description



Delineation of Clinical Privileges

ACKNOWLEDGEMENT OF PRACTITIONER:

I have requested only those privileges for which, by education, training, current experience and demonstrated performance, I am qualified to perform at this facility. I also acknowledge that my professional malpractice insurance extends to all privileges I have requested.

I understand that in exercising any clinical privileges granted, I am constrained by North Central Health Care and Medical Staff policies and rules applicable generally and any applicable to the particular situation.

Before interim, case limited, time limited, or temporary privileges are granted, my signature acknowledges in writing that I have received and read the Medical Staff Bylaws, and the rules and regulations, and I agree to be bound by the terms thereof in all matters relating to my privileges.

Applicant M ~~ C	Date	10-12-16
The Credentials file of this staff member competence in the clinical privileges represented are recommended as indicated.	quested. After review of this in	formation, the clinical privileges
Privileges Reviewed and Recommended by U/12//6 Date	Chair, Medical Executive Commit	MD/DO
Date	Chief Executive Officer with Boar	d of Directors Approval



MEMO

DATE: October 27, 2016 TO: NCHC Board

FROM: Sue Matis. Interim Senior Executive Human Resources

Kim Gochanour, Nursing Home Administrator

RE: Certified Nursing Assistant Recruitment/Retention Compensation Strategy

Purpose

To obtain approval to implement an accelerated compensation strategy for Certified Nursing Assistant (CNA) staff in the Nursing Home and Inpatient Hospital.

Background

The Wisconsin DWD has projected the expected growth in the CNA occupation to be 13.4% through 2024. In terms of job openings, this constitutes 458 openings due to growth and an additional 773 openings due to replacements resulting in a combined total of 1,231 openings.

Regionally, the quality and size of the available labor pool for CNA staff in Central Wisconsin is dwindling. The labor pool is facing escalating staffing shortage pressures as both the working age demographic decreases and real wages increase in other industries and employers. A recent group paper from Wisconsin Health Care Association (WHCA) and Leading Age Wisconsin provides the following snapshot:

"Wisconsin faces a crisis in the shortage of available frontline caregivers. Two factors are causing this serious shortage among Wisconsin's nearly 400 nursing facilities:

- 1. Wisconsin has the **worst Medicaid reimbursement** system for nursing facilities in the country
- 2. One in seven caregiver staff positions in Wisconsin are vacant."

The supply/demand threat continues to grow political advocacy and response for minimum wage adjustments. Major employers are increasing hourly wages considerably in fields that are not as demanding as direct care settings. A 2014 report from the Wisconsin Hospital Association (WHA) identifies entry level positions that do not have the same demands and training required of CNAs starting between \$10.00/hr. (Wal-Mart) to \$19.23/hr. (Kwik Trip – entry level – 2 week training).

The following pattern is specific to Mount View Nursing home. In 2014, the Nursing Home experienced a 41.5% turnover rate. In spite of the actions taken in 2015 to decrease turnover, the 2016 turnover rate rose to 56%. This is slightly higher than the industry turnover rate of 53%. Both are reflective of the state shortage trends. There continues to be significant reduction in applicant flow and available labor within the Wausau Market. We also continue to be challenged to fill full-time equivalents as a number of staff has chosen to drop FTE status with NCHC. Without adequate supply NCHC is being placed in a position to have less choice in hiring which is detrimental to quality and our culture.

A review of current starting wages in the Wausau Market was conducted for CNAs in August 2016. The starting advertised rate for CNA positions was a range of \$11/hr. to \$16/hr. with the majority at \$13/hr. Notably, those companies offering \$13/hr. and lower also offered sign-on bonuses ranging from \$850 to \$2,000.

Recommendation

Staff recommends increasing CNA compensation and markedly improving our CNA hiring rates to remain competitive in the Wausau Market. The proposal is to increase current staff to \$15.00/hr. with hiring rates also targeted at \$15.00/hr. for individuals with prior experience. Current new hire rate of pay is \$12.50/hr. An annual market analysis will be conducted with current data to remain competitive with the intent to pay at the 90th percentile of the market.

Approximately 71% (106/149) of current CNA staff are below the \$15/hr. Therefore, given the current competitive environment, workforce demands, both present and projected, in addition to local competitive pressures for entry level workers, it would seem imperative that NCHC more competitively positions ourselves in the labor market for CNA staff.

Financial Analysis

The impact to the 2017 budget is projected to be \$137,000 and was included in the 2017 budget proposal. Immediate impact for the remainder of 2016 if wages are increased for those CNAs that are in good standing (no performance or attendance issues) is \$12,506.

These projections do not include anticipated offsetting reductions in other personnel costs, such as contract staff and overtime, which are highly probable results of decreased vacancy rates and higher staff stability. Further, a strong CNA staff foundation has the potential to increase quality, employee partnership, nursing staff satisfaction and patient satisfaction in the Nursing Home. These outcomes would be aligned with NCHC's Strategic objectives.



OVERACHING OPERATIONAL OVERALL PATIENT SERVICE I DEVELOPMENT OF FRONT-LII	EXCELLENCE RESULTS			
and job design. sta	clarity of expectations for taff to achieve role xcellence.	 a. Finish job description updates to establish department and job specific competencies. b. Rollout new Performance Management System. c. Organization Wide customer services training deployed. 	a. Q4 b. Q3	-Managers have been given an 11/11/2016 deadline to complete Job Descriptions and return to Organizational Development. Focus of clinical positions is priority. To date Nurse competencies are 95% complete. - Structure of new Performance Management System has been developed electronically and test is in HealthStream. This will be introduced to leaders at the 11/16/16 Leadership meeting with training on how to introduce to employees. -Person Centered Service Training (customer service) has been completed. A series of



		Opualed - October 2010		
				they must get their employees who have missed the training to one of these sessions. -Hired Organizational Development Manager
				-Performance Management System has been reviewed with Leaders. Recommend moving current paper based performance evaluation process to an online format for February 2017, doing bi-annual performance evaluations in 2017, and quarterly performance evaluations in 2018. -Reviewing 2016 Core Competency training plan -Training for Technology backbone for performance and competency centers complete
Improve employee sourcing and development. Responsible person(s): Sue Matis	Decrease turnover, increase employee retention and skill level.	Develop Workforce planning strategy with key actions and deliverables	Q3	-Identification has begun relative to those staff positions at high risk of shortage starting with the Certified Nursing Assistant, Registered Nurse. Assessment of what is needed to attract and retain is in process. Initial



			Dualed - October 2010			
						findings are compensation and onboarding need to be improved and structured to retain this talent.
						HR Recruiter /Business Partner Candidate has hired with solid healthcare background. Strategizing how to fill additional position via -FTE neutral.
						-Established weekly recruitment meeting to discuss strategy, sourcing and success measures.
Enhance recognition programs.	Increase level of employee engagement and satisfaction.	a. b.	3	Q4	1	-A new form of Recognition is being launched 4 th quarter that is tied
Responsible person(s): Sue Matis		C.	Excellence program Develop local (program level)			specifically to patient experience.
			recognition support structure			Scheduled key events.
		d.	Deploy Service and Operational Excellence			-Complete: Ordered and will be delivering badge
			Award			buddies to Nurses and CNAs for Nurses week.
						-Employee Recognition Week was held during the week of 8/17/2016
						-Chili lunch will be the week before Christmas.
4) Provide the tools and	The development of a new	a.	Establish Patient	a.		a. Team has defined
resources for serving patients directly.	patient centered experience training module		Experience Team to define the model.	b. c.	Q2 Q2 &3	purpose and model. b. Training provided at
						<u> </u>



Responsible person(s): Kim Gochanour and Becky Schultz	for North Central Health Care Center. To increase our patient satisfaction scores by providing a positive patient experience.	b. c. d.	Roll out model/branding at Leadership meeting All Staff education on new patient experience model. Program-specific training and actions	d.	Q3	c.	May leadership meeting. All staff training complete. Training is incorporated for new employee orientation starting in September 2016. Program-specific actions initiated.
							actions initiated.



Objective	Outcome	Activity	Timeline	Progress			
OVERACHING OPERATION	OVERACHING OPERATIONAL OBJECTIVE #2: CONTINUE TO DEVELOP THE AVAILABILITY AND DIVERSE EXPERTISE OF BEHAVIROAL HEALTH SERVICES.						
Provide leadership in the delivery of the Psychiatry Residency program with the Medical College of Wisconsin. Responsible person(s): Michael Loy	The successful creation of the Psychiatry Residency program will increase the available Psychiatry from the residents and long-term employment of those who complete residency in 4-5 years.	The application for accreditation has been submitted and all partner sites have been committed along with securing a training director. Site visit was completed in February. Resident recruitment	Matching process is underway in fall 2017 Residency program launch will be in summer of 2017.	The application for accreditation was approved on May 2, 2016. A new Inpatient Medical Director has been recruited. Reviewing residency program experience structure, facility needs and operational support to prepare for program launch next summer. Supporting residency recruitment and matching process.			
2) Source appropriate mental health and substance abuse professionals to meet community needs. Responsible person(s): Sue Matis	Provide appropriate level of service to meet the needs.	a. Evaluating staffing model in Behavioral Health Services b. Develop detailed sourcing strategy plan Achieve <10% vacancy rate in mental health staffing (Need clarification on what is included in Mental Health Staffing)	a. Q2 and ongoing b. Q4	Connecting with Wisconsin Schools for Bachelor's and Master's trained professionals. Connections made with UWSP for Bachelor's Level professionals Evaluating staffing models in Crisis and Outpatient Services Vacancy report created Hired an additional			



Objective	Outcome	Activity	Timeline	Progress
Strengthen NCHC's comprehensive crisis services care delivery	The strengthened partnership will result in improved partner	Developed Crisis PI Team in October 2015- Action Plan includes:	a. Q1 and Q2 b. Q1 and Q2 c. Q2 and Q3	therapist in Wausau and Clinical Coordinator for Outpatient. Crisis services staffing has been increased to provide adequate 24/7 mobile crisis. All new crisis workers have Bachelors or above educational requirement
model. Responsible person(s): Laura Scudiere and Becky Schultz	satisfaction as evidenced by improved scores for the crisis unit.	 a. Advancement of Crisis Staff competency b. Provide Crisis Intervention training for partners c. Restructure Crisis Services Management Transportation service d. Expanded Crisis Care Model e. Establishment of Advancement of Medical Clearance capabilities at NCHC 	d. Q3 and Q4 e. Q3 and Q4	and competency validation process is in place. The first round of Crisis intervention education complete through Marathon County law enforcement. Phase 2 Plan for crisis restructure has been developed and was discussed and approved by HSO NCHC Board Committee and NCHC Board. The transport program has been instituted and the data collected is shared with Crisis P&I Group. To date, 22 transports have occurred. Revised policies and practices for medical clearance have been



Objective	Outcome	Activity	Timeline	Progress
				determined by medical partners, and communicated to partners May 2016. Crisis P&I Workgroup members met with Winnebago to discuss medical clearance process on a relationship-building mission.
				Corporation Counsels of the three counties met and agreed upon requirements for emergency detentions. These are being developed into procedures. NCHC Court Liaison has been hired and trained.
				Crisis partner feedback cards have been developed and results are communicated on the NCHC Board dashboard on monthly basis. Law Enforcement Liaison
				position hired (Ret. Officer Box Wilcox) and starting work as of Oct. 24.
4) Effectively partnering with the criminal justice system to reduce recidivism associated with mental health and substance abuse. Responsible person(s):	Improved partnership with law enforcement, as evidenced by partner satisfaction survey scores.	a. Crisis Intervention Training (CIP and CIT) b. Explore innovation in crisis response with law enforcement c. Develop strategy for improved communication	a. Q1 and Q2 b. Ongoing c. Ongoing	 a. First round of CIP trainings has occurred. b. Staff from NCHC and MC Sheriff's department. Attended conference and explored options.
Laura Scudiere		Communication		Team initiated to



Objective	Outcome	Activity	Timeline	Progress
				c. Regularly scheduled meetings with all partners within the criminal justice system are scheduled and occurring consistently. d. Crisis workers will be dispatching from WPD starting in December.
5) Advancing practitioner development and competency. Responsible person(s): Sue Matis	Create a well-defined development system outlining job specific competencies needed in each positon that will meet the needs of NCHC patient centered model.	a. Build electronic competency based checklist for all advanced practitioners b. Training plan developed and validation outcomes met	a. Q3 b. Q3 c. Q4	a. Working with Quality and Aspirus specifically to nurse competency development. b. Competency Model has been built and rolled out to leader. Next steps are to confirm accuracy of models. c. Competencies are being added to the New Hire Orientation Checklists and NHO checklists will be used to develop competency checklists for all positions to test competency of current employees
6) Continued development of innovative services to address community	Additional treatment options (beds) in the community.	a. Develop a community group, much like Crisis P&I to discuss Substance Use in the	Q3 and Q4	a. Speaking with MCHD partners and the HSO Committee to determine next steps



Objective	Outcome	Activity	Timeline	Progress
mental health and substance abuse needs. Responsible person(s): Laura Scudiere & Becky Schultz		b. Increase the number of beds for MMT and for Crisis CBRF.		on developing a plan for Collective Impact model for substance abuse in our communities. Discussions with the health department and WIPPS has occurred on framing the model. b. Meeting with United Way, Peaceful Solutions, MCHD to start the process. c. Initial capital improvement plan submitted to Marathon County.
7) Deploy an internal Accountable Care Organization (ACO) model within the mental health and substance abuse services continuum of care by: a. Enhancing clinical coordination between programs to ensure effective transitions of care. b. Creating individual patient cost and outcome tracking mechanisms	This i	tem will be addressed i	n future year plans.	



Objective	Outcome	Activity	Timeline	Progress
OVERACHING OPERATION FUNCTIONING WITH THE		HTENED FOCUS ON ELECT	RONIC MEDICAL RECORD	(EMR) SYSTEMS
High clinical satisfaction with the interaction and functioning within EMR applications Responsible person(s): Brenda Glodowski & Becky Schultz	Both EMR systems, Tier and ECS, are working effectively to provide clinical functionality for NCHC. Staff is well trained and uses the system appropriately.	A consultant was contracted with in December 2015 to review specific areas within the IT area. This work has been completed and a 2 part report has been released. The consultant has met with the Executive Team to review both reports.	Q1	The recommendations from the consultant have been finalized and reviewed. There has been a change in leadership which should help redirect priorities and results. Planning session has been held with Net Smart staff,
		Recommendations on changes will be presented to the Executive Team by February 19.	Q1	IT Governance Committee established and initiated. Outstanding Tier issues undergoing a prioritization process.
		An Action Plan is being worked on. The action plan will be completed for presentation once the recommendations are reviewed.	Q3	Outstanding Tier issues have been prioritized and are being reviewed by IT Governance. The outstanding items have decreased and are now being managed and reviewed by IT Governance.
		A draft charter for an IT Governance Committee is completed and has been distributed to the Executive Team for review and comment.	Q1	The Governance Committee has met, and has completed first workshop. The second workshop is scheduled for June. The list of open IT



		Opdated - October 2010		
				items has been reviewed and significantly reduced The second workshop has been completed, as well as the committee's first meeting on its own.
				The ECS vendor has been on site and is building the nursing home billing system. This project is still on target.
				Billing from the ECS system is in the testing phase.
			Q3	The billing system is being used and is working well. A few glitches are still being worked out. The nursing home payments are coming in timelier.
Systems communicate effectively to inform clinical decision making and patient care coordination. Responsible person(s): Becky Schultz	Implement process improvement team to ensure a centralized treatment planning process is utilized in the EMR	Initiate cross-functional team utilizing process improvement methodology to make decisions and necessary changes in the EMR	Q2 –Q4	The team has identified required treatment plan elements for all behavioral health programs and current EMR capabilities. Revisions to core treatment plan template underway.
3) Data is interfaced, processes, managed and easily accessed for evaluation and outcome reporting. Responsible person(s):	All systems work together as needed so information needed from the systems is accessible as needed. Outcome reporting will work as needed to comply with requirements.		Q4	This will be part of the upcoming action plan. Information output has improved.



Brenda Glodowski		
4) Ability to exchange data with patient and other healthcare partners. Responsible person(s): Brenda Glodowski Exchange of needed data between patient and other health providers.	Q4	Continuing to work with vendor for proper set up and meaningful use requirements.



POLICY BRIEFING

DATE: October 21, 2016

TO: North Central Community Services Program Board

FROM: Michael Loy, Interim CEO

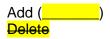
RE: Amendment to the North Central Community Services Program Board Bylaws

Purpose

The North Central Community Services Program (NCCSP) Board has reviewed and approved the creation on the Collaborative Care Quality Committee over the course of the last several months. As a final step, the Bylaws of the NCCSP Board must be amended to formalize this Committee within the Board's structure.

Recommendation

The pertinent articles for amendment includes Article 7 – Board Committees Sections 7.1 and 7.2. The following amendments to the bylaws are necessary to implement the Collaborative Care Quality Committee. Once adopted, the Bylaws changes will be noticed to each County Clerk's office.



Section 7.1 (f) Collaborative Care Quality Committee. The Collaborative Care Quality Committee is created to perform quality assessment and review of the collaborative functions of North Central Health Care and various County and Community stakeholders. The purpose of the Committee is to assist the NCCSP Board and its Quality Committee with review and evaluation of the quality of care provided to the Managed Population within the scope of the Collaborative Responsibilities.

- (1) NCHC has been delegated various responsibilities from Marathon, Lincoln and Langlade Counties under Wisconsin Statutes 51.42 including, skilled nursing and long term care (in the case of Marathon County), mental health, developmental disability, and alcohol and drug abuse responsibilities and other services (the "Delegated Responsibilities").
- The scope of NCHC's responsibilities include the obligation to coordinate and collaborate with various community resources in furtherance of its Delegated Responsibilities. For purposes of this Charter, the scope and jurisdiction of this Committee include the programs and services of NCHC as they relate to coordination and collaboration with other County Stakeholders and Community Resources. This scope shall be referred to herein as (the "Collaborative Responsibilities").
- The Collaborative Care Quality Committee is constituted as an advisory committee to the NCCSP Board of Directors and as a part of the review and evaluation of NCHC related to the Collaborative Responsibilities. The Committee shall operate as part of the NCHC quality review and assessment program and may make recommendations to the NCHC Quality Committee and to the NCCSP Board of Directors within the scope of the Collaborative Responsibilities. The Committee shall be operated in furtherance of quality health care.

- Although the Collaborative Care Model is built around the responsibilities that are delegated from Marathon County to NCHC under Wis. Stats. 51.42, it recognizes that the activities and responsibilities of a broad range of County Stakeholders and Community Resources have an opportunity to have a positive impact on the Collaborative Responsibilities and the overall health of the population served by NCHC (the "Managed Population"). County Stakeholders may include County courts, law enforcement, corrections, probation and parole, social services, welfare, various other components of the County governmental structure and private community organizations ("Community Resources") that may have a collective impact on the Collaborative Responsibilities, health and welfare of the Managed Population.
- In order to more efficiently and effectively meet its obligations, NCHC has developed a formal system of collaborative and interactive activity between NCHC and the various County Stakeholders and Community Resources (the "Collaborative Care System" or "System"). The Collaborative Care System creates a formal mechanism for participation by county and other community stakeholders in the quality assessment process of NCHC relating to the Collaborative Responsibilities.
- (6) Goals of the Committee. The overall goals of the Committee are:
 - To create an integrated and innovative system to coordinate and promote collaboration between and among various resources, including County Stakeholders and Community Resources, that may have a positive impact on the health of the Managed Population within the scope of the Collaborative Responsibilities.
 - ii. To leverage the expertise and perspective of County Stakeholders and Community Resources in the review and assessment of the quality of services related to the Collaborative Responsibilities.
 - iii. To apply a population health management approach to the review and assessment of the services provided as part of the Collaborative Responsibilities.
 - iv. To encourage and promote collaborative solutions, protocols and operating procedures across various components of the System.
 - v. <u>To evaluate, assess, measure and reevaluate results of Collaborative</u>
 Care System solutions.
 - vi. To further additional goals as defined by the Board.
- (7) Committee Structure. The Committee will be advisory to the Board of Directors of NCHC on matters relating to the Collaborative Responsibilities and on other matters requested by the Board of Directors. The Committee will work functionally as part of the NCHC quality assessment process through the Committee Chairperson and will make regular reports to the NCCSP Board and to the Quality Committee.
- (8) Voting Members and Membership. Composition of Committee. The Committee shall consist of seven members (7) members, of which five (5) members shall be Voting Members. Committee members will be as appointed by the NCCSP Board and shall serve subject to the will of the Board. The initial Committee shall be comprised of the top appointed official in Marathon County, the top appointed official in Lincoln County, the top appointed official in Langlade County, the

NCCSP Chairman of the Board of NCHC, the NCCSP Quality Committee Chair, the Chief Executive Officer of NCHC and the Quality Executive of NCHC. The Chief Executive Officer and Quality Executive shall not be voting members of the Committee but will have all other rights and obligations as a member. The Board is authorized to change the composition of the Committee. No participant on the Committee may have at any time been excluded from participation in any government-funded health care program, including Medicare and Medicaid. Members of the Committee must meet such other qualification that are established by the Board. Appointees to the Committee and any Subcommittee and Work Group, will be asked to accept their responsibilities. In the event that a designated position remains open or is not accepted, the Committee, Subcommittee or Work Group shall have the authority to convene and operate.

- (9) Terms of Committee Members. The members of the Committee shall serve for such terms as the Board may determine or until earlier resignation or death. The Board may remove any member from the Committee or any subcommittee or work group of the Committee at any time with or without cause and may restructure the Committee and any subcommittee or work group in its discretion to maximize goals and objectives. Committee members who are appointed based on their office or position shall be replaced by their successor to that office or position subject to approval by the Board. In the event that a member of the Committee resigns or is otherwise unavailable of unwilling to actively and regularly serve on the Committee, the Board is authorized to replace such members.
- Committees and Work Groups. It is the intent and desire of the Board for the Committee to seek broad participation from various experts from within County Stakeholders and Community Resources in order to maximize available expertise to address issues that are defined by the Committee. The Committee is authorized to create subcommittees and work groups to work on specific issues relating to the Collaborative Responsibilities and to advise the Committee with respect to those issues. Members of the Committee, any subcommittee, work group, or other panel shall be considered to be participants in the assessment and review of the quality of NCHC services. Members of committees, subcommittees and work groups will meet the same qualifications as are required of members of the Committee. The Committee shall keep the NCCSP Quality Committee and Board advised regarding the activity of the Committee, subcommittees and work groups. The Board may assign representatives to Subcommittees and work groups in its discretion and to maximize expertise available to address specific issues.

(11) Structure and Operation of Committee

- i. Chairperson of Committee. The Chairman of the Board of NCHC shall be the Chairperson of the Committee.
- ii. Regular Committee Meetings. The Committee shall meet as frequently as required to fulfill its duties and responsibilities. Meetings shall be at such times and places as the Committee deems necessary to fulfill its responsibilities. The Board shall also have the authority to convene a meeting of the Committee for any purpose.
- iii. Special Committee Meetings. The Chairman of the NCCSP Board or the CEO may call a special meeting of the Committee or any subcommittee or work group.

- iv. Committee Agenda. The Committee will sets its own general agenda based on issues that it deems to be of importance in furtherance of quality review and assessment of the Collaborative Responsibilities. The Chairman of the NCCSP Board, the Chair of the County Board of Marathon, Langlade or Lincoln Counties, and any Member of the Committee may also request that an item be placed on the agenda of the Committee at a regular or a special meeting. Upon receipt of any such request, the Chairperson of the Committee shall place the requested item on the Agenda for the next regularly scheduled meeting of the Committee; provided that the issue is within the scope of the Collaborative Responsibilities. The requesting party shall be responsible for summarizing and presenting the issue. The Committee shall vote whether to take further action on the recommended agenda item. Proposed agenda items that are declined because they are not within the scope of Committee authority will be reported to the Board. Approved agenda items will be assigned for further action by the Committee, a subcommittee, or a work group. The Board of Directors of NCCSP may also direct the Committee to place any item on its agenda.
- v. Committee Reporting. The Committee shall report regularly and upon request to the Board regarding its actions and the activities of subcommittees and work groups and make recommendations to the Board as appropriate.
- vi. Governing Rules. The Committee is governed by the same rules regarding meetings (including meetings in person or by telephone or other similar communications equipment), action without meetings, notice, waiver of notice, and quorum and voting requirements as are applicable to the Board.
- vii. Review of Charter. The Committee shall review this Charter at least annually and recommend any proposed changes to the Board for approval.
- Manner of Acting. The Committee shall be advisory to the Board and shall have reporting responsibilities to the Quality Committee of NCHC and the Board. The Committee shall make recommendations to the Quality Committee of NCHC regarding suggested quality measures and other program changes relating to the Collaborative Responsibilities that are consistent with the objectives and goals set forth in this Charter, or as otherwise requested by the Board. The Committee can also make recommendations to other Stakeholders regarding their participation in the Collaborative Responsibilities. Formal recommendation by the Committee may be made based on a majority vote of the Committee Members in attendance at a meeting at which a quorum is present. All votes taken shall be reported to the Board and the Quality Committee. A guorum shall not be required to conduct business, to deliberate, and to provide information as an advisory committee to the Board. The Chairperson of the Committee shall provide regular reports to the Board and to the Quality Committee regarding the activities, discussions, actions, votes, and other issues relative to the Committee. The Board may direct or take further action with respect to any issues with or without a formal recommendation from the Committee.
- (12) Duties and Responsibilities of Committee. The Committee shall have the following duties and responsibilities within and across the scope of the Collaborative Responsibilities:

- i. Review and recommend standards for reporting information regarding the Collaborative Responsibilities to County Stakeholders to assist the County Stakeholders in performing their Collaborative Responsibilities. Standards shall be within the confines of all applicable laws, including but not limited Wisconsin and Federal laws protecting patient confidentiality and health information.
- ii. Review and make recommendations on the content and format of the System-wide quality dashboard.
- iii. Recommend priorities for System-wide quality initiatives that emphasize improving quality and patient safety while managing resource consumption and cost.
- iv. <u>Maintain awareness of external factors influencing the direction of quality improvement and reporting.</u>
- v. Utilize evidence-based criteria and standards to recommend quality benchmarks, identify defined scope areas of focus, create achievable quality and performance standards, establish objectively measureable goals, and create reliable methods to measure of achievement of goals.
- vi. Facilitate transparency by providing insight into the process of reporting quality and cost information to the public and various Stakeholders.
- vii. Benchmark with other organizations to broaden insight into innovation in quality improvement.
- viii. Annually review programs and practices related to quality of Collaborative Responsibilities and recommend any proposed changes.
- ix. Receive notice of complaints and allegations relating to the Collaborative Responsibilities received through an anonymous complaint procedure or otherwise, that are deemed to be material by the Chairperson of the Committee, and consult with management regarding the resolution of all such material complaints and allegations through the appropriate channels.
- Review and make recommendations for processes to achieve excellent performance and meeting quality performance benchmarks.
- xi. Consider risks relating to quality, including compliance with applicable legal, regulatory, operational, health and safety requirements as well as high ethical standards in compliance with NCHC compliance programs.
- xii. Form and delegate authority to subcommittees if determined to be necessary or advisable, provided that any subcommittee shall report any actions taken by it to the whole Committee at its next regularly scheduled meeting.
- xiii. Make reports to the NCCSP Quality Committee and Board at their next regularly scheduled meeting (or sooner as deemed to be necessary) following the meeting of the Committee accompanied by any recommendation.
- xiv. Review and reassess the adequacy of this Charter annually and recommend any proposed changes to the Board for approval.

- xv. Annually review its own performance.
- xvi. Make recommendations regarding use of Population Management tools and processes to assess the provision and quality of services.
- xvii. Exercise such other authority and responsibilities as may be assigned to it from time to time by the Board.
- xviii. Review and make recommendations for adjustments to performance metrics and targets;
- xix. Recommend operational standards, protocols and processes.
- xx. Recommend quality goals and metrics.
- the NCCSP Quality Committee regarding issues that are within the scope of the Collaborative Responsibilities. The Committee shall not have the power or authority to discipline any party, medical staff members, health care provider or any other person or entity or to take any direct action except as a recommendation to the Board and the Quality Committee. The Committee can make referral recommendations to the Quality Committee for consideration if legitimate quality deficiencies are identified with respect to NCHC or any health care professional providing service within the Collaborative Responsibilities through NCHC. Further action within the NCHC Quality process shall be at the discretion of the Quality Committee and Board. The Committee shall have no power or authority to make recommendations to or compel participation from any component of NCHC except through the reporting structure to the Quality Committee and the Board.
- (14) Quality Planning Activities of Committee.
 - i. Collaborative Responsibility Strategic Plan. The Committee shall conduct an annual assessment of the strengths, weaknesses, opportunities and challenges relating to the Collaborative Responsibilities and shall develop an annual strategic plan, or an update to a prior strategic plan, that identifies the strategies, goals, objectives and budget of the Collaborative Responsibilities. Further, the Committee shall develop and recommend annual service, outcomes, goals and objectives for the Collaborative Responsibilities. The annual work product of the Committee is defined as the "Collaborative Responsibility Strategic Plan." The Collaborative Responsibility Strategic Plan shall be subject to approval by the Board.
 - ii. Quality Improvement. The Committee shall be responsible to conduct an annual evaluation of the quality of services provided on a unified basis by all Stakeholders involved in the Collaborative Responsibilities including patient satisfaction surveys, satisfaction of various Stakeholders, and develop annual initiatives for recommendation to the Board to enhance the ability of the various Stakeholders to improve the quality of care delivered in connection with the Collaborative Responsibilities through improvement by individual Stakeholders, enhancements to coordination and collaboration between the Stakeholders, and other improvements to benefit the System, (defined as "Quality Improvement Initiatives").
 - iii. Annual Quality Work Plan. The Committee shall develop an annual quality work plan for the Collaborative Responsibilities that establishes priorities for and that allocates responsibility among Stakeholders in a manner designed to achieve the performance objectives and

- improvement priorities, and identifies the Quality Improvement Initiatives (the "Quality Work Plan").
- iv. Work Plan Standards. The Committee shall submit Quality Work Plans that meet or exceed standards relevant to the Collaborative Responsibilities established by any independent or governmental health care quality organizations.
- v. Work Plan Review. The Committee shall submit all required Work Plans to the Board for consideration and action.

(15) Quality Assessment Protections

- i. Activities in Furtherance of Quality Healthcare. All quality evaluation activities pursuant to this Charter and in connection with the Collaborative Care System shall be performed in furtherance and as a review of the quality of health care by NCHC in accordance with Wisconsin and Federal law.
- ii. Confidentiality of Information. Any act, communication, report, recommendation or disclosure, with respect to any individual, performed or made for the purpose of achieving and maintaining quality patient care and patient safety as part of the operation of the Collaborative Care Quality Committee or otherwise in connection with NCHC or any other health care facility, shall be privileged and confidential to the fullest extent permitted by law. No person who participates in the review or evaluation of the services of health care providers or charges for such services may disclose an incident or occurrence report or any information acquired in connection with such review or evaluation except as required by law. All persons, organizations, or evaluators, as part of the NCHC Collaborative Care Quality Committee and subcommittees, who review or evaluate the services of health care providers in order to help improve the quality of health care, to avoid improper utilization of the services of health care providers, or to determine the reasonable charges for such services, shall keep a record of their investigations, inquiries, proceedings and conclusions. Any person who testifies during or participates in the review or evaluation may testify in any civil or criminal action as to matters within his or her knowledge, but may not testify as to information obtained through his or her participation in the review or evaluation, nor as to any conclusion of such review or evaluation. Any breach of confidentiality may result in a professional review action and/or appropriate legal action. Such breaches are unauthorized and do not waive the peer review privilege. Any member of the applicable committee or subcommittee who becomes aware of a breach of confidentiality must immediately inform the NCHC Quality Executive.
- Quality Review Immunity. There shall, to the fullest extent permitted by law, be absolute immunity from civil liability arising from any such act, communication, report, recommendation, or disclosure, even where the information involved would otherwise be deemed privileged. No person acting in good faith who participates in the review or evaluation of the services of NCHC or the charges for such services conducted in connection with the NCHC quality review process, including but not limited the operation of the Collaborative Care Quality Committee, which is organized and operated to help improve the quality of health care, to avoid improper utilization of the services of health care providers or facilities or to determine the reasonable charges for such services, or who participates in the obtaining of health care information in performance of such tasks is liable for any civil damages as a result of any act or

omission by such person in the course of such review or evaluation. Acts and omissions to which this subsection applies include, any recommendations or actions taken within the scope of authority granted to the Collaborative Care Quality Committee or against a health care provider or other party involved in the delivery of care. Such privileges shall extend to members of the Collaborative Care Quality Committee, subcommittees of the Collaborative Care Quality Committee, administration and, the governing body, and any of their designated representatives and to third parties who supply information to or receive information from any of the foregoing authorized to receive, release, or act upon the same. For the purposes of this Section, the term "third parties" means both individuals and organizations who have supplied information to or received information from an authorized representative of NCHC or the applicable reviewing committee or subcommittee (including the committee members, subcommittee members, governing body, the medical staff, or administration) and includes but is not limited to individuals, health care facilities, governmental agencies, quality improvement organizations and any other person or entity with relevant information.

Section 7.2 Each of the above committees, with the exception of the Collaborative Care Quality Committee, shall consist of at least four (4) appointed members, at least two (2) of which must be Board members. The remaining language in Section 7.2 would remain unmodified.